### WILLMAR CITY COUNCIL MEETING MONDAY, JULY 16, 2012, 7:00 P.M. COUNCIL CHAMBERS, WILLMAR MUNICIPAL UTILITIES 700 WEST LITCHFIELD AVENUE, WILLMAR, MINNESOTA

1.

Call Meeting to Order

### <u>AGENDA</u>

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2.	Roll Call		
3.	Pledge of Alleg	iance	
4.	Proposed Addit	tions o	or Deletions to Agenda
5.	Consent Items: Approve:  Accept:	A. B. C. D. E. F. G. H.	City Council Minutes of July 2, 2012 City Council Special Meeting Minutes of June 4, 2012 City Council Special Meeting Minutes of July 9, 2012 Municipal Utilities Commission Special Minutes of July 9, 2012 Municipal Utilities Commission Minutes of July 9, 2012 Exempt Permit Application - Willmar Community Theatre, Inc. Building Inspection Report for June, 2012 Accounts Payable through July 11, 2012
6.	Items Removed	d from	Consent Agenda
7.	Willmar City Co	ouncil	Open Forum
8.	Scheduled Hea 7:03 p.m.:		nance Creating New Chapter 5, Article V, Special Assessments
9.	Coalition of Gre	eater N	Minnesota Cities Update: Bradley Peterson
10.	Finance Comm	nittee F	Report for July 9, 2012
11.	Public Works/S Action Items:	Safety A. B. C. D.	Committee Report for July 10, 2012 Plans and Specifications – Airport Improvements Project No. 1109 – Accept Project and Order Final Payment Reallocation of Civic Center 2012 Capital Improvements Project 1111/1112 - Change Order and Final Payment
12.	Labor Relations Action Items:	s Com A. B.	mittee Report for July 11, 2012 Waste Water Treatment Operator Vacancy Organizational Assessment
13.	Community De	velopr	ment Committee Report for July 12, 2012
14.	Consideration of	of Prer	mise Permit: 100 Yard Club, Inc. Organization at the Oaks at Eagle Creek
15.	Announcement	t of Co	ouncil Committee Meeting Dates
16.	Miscellany: A. B. C.		
17.	Adjourn		

### WILLMAR CITY COUNCIL PROCEEDINGS COUNCIL CHAMBERS WILLMAR MUNICIPAL UTILITIES BUILDING WILLMAR, MINNESOTA

July 2, 2012 7:00 p.m.

The regular meeting of the Willmar City Council was called to order by the Honorable Mayor Frank Yanish. Members present on a roll call were Mayor Yanish, Council Members Doug Reese, Ron Christianson, Bruce DeBlieck, Denis Anderson, Steve Ahmann, Rick Fagerlie, Jim Dokken, and Tim Johnson; Present 9, Absent 0.

Also present were City Administrator Charlene Stevens, Police Chief David Wyffels, Fire Chief Marv Calvin, Public Works Director Holly Wilson, Finance Director Steve Okins, Community Education and Recreation Director Steve Brisendine, Planning and Development Services Director Bruce Peterson, City Attorney Robert Scott, and Administrative Assistant Audrey Peterson.

Additions to the Agenda included comments from Don Williamson representing the Willmar Design Center.

Council Member Reese offered a motion adopting the Consent Agenda which included the following: City Council Minutes of June 18, Rice Hospital Board Minutes of May 30, Municipal Utilities Commission Minutes of June 25, Planning Commission Minutes of June 27, Accounts Payable through June 27, Charter Commission Minutes of April 17, and Zoning Appeals Board Minutes of June 25, 2012. Council Member Anderson seconded the motion, which carried.

Mayor Yanish recognized Doug Green, Springsted Incorporated, who presented details of the negotiated sale of the \$1,460,000 General Obligation Improvement Bonds, Series 2012B. Three bids were received, with Oppenheimer and Company, Inc. as the low bidder at a 2.0589 percent interest rate. Following a review of the City's strengths and challenges as noted in the June 28, 2012, Moody's Investors Services report, Mayor Yanish thanked Mr. Green for his presentation. Resolution No. 1 was introduced by Council Member Reese, seconded by Council Member Anderson, reviewed by Mayor Yanish and approved on a roll call vote of Ayes 8, Noes 0.

### RESOLUTION NO. 1

RESOLUTION ACCEPTING OFFER ON THE SALE OF \$1,460,000 GENERAL OBLIGATION IMPROVEMENT BONDS, SERIES 2012B, PROVIDING FOR THEIR ISSUANCE AND LEVYING A TAX FOR THE PAYMENT THEREOF

(For Resolution in its entirety, see City Council Proceedings file dated July 2, 2012, located in the City Clerk's Office)

Mark Boeschen, Information Systems Coordinator, presented to the Mayor and Council a demonstration of the City's new website. Mr. Boeschem reviewed the history of the former website, which started in 1997 and proved difficult to find and update information. The City's website now has a new, modern design, information is easy to find, and was developed in-house by a team of City staff. Following the demonstration and comments by the Council, Mayor Yanish thanked Mr. Boeschen for the demonstration and congratulated him and the team for a job well done.

Don Williams, representing the Willmar Design Center, appeared before the Mayor and Council to update them with regards to promotions and comment on the decision of the WDC to not place flowers in baskets on the poles. Mr. Williams explained that the WDC could not find enough resources to plant and water the plants this year. Following discussion, Mr. Williamson thanked the Mayor and Council for their

vision and support for the Downtown. Council Member Anderson expressed his appreciation to the Willmar Design Center for their efforts.

Mayor Yanish acknowledged Ms. Vicki Cyr who had signed up to address the City Council during its scheduled Open Forum. Ms. Cyr expressed concerns with Agenda Item #14, the consideration of 3.2% Liquor and On-Sale Wine Liquor License for the KRA Speedway. This matter will be addressed later in the meeting.

Mayor Yanish presented a Proclamation to Community Education and Recreational Director Steve Brisendine recognizing July as Park and Recreation Month in the City of Willmar.

The Finance Committee Report for June 25, 2012, was presented to the Mayor and Council by Council Member Anderson. There were three items for Council consideration.

Item No. 1 City Clerk Halliday explained that the Committee had previously reviewed a draft of the proposed Deferred Assessment Ordinance which would have established gross household income levels at HUD Low Income Limits. Concerns were raised that these income limits were too high. Since that time, Staff has researched income statistics for Kandiyohi County and now presented that information to the Committee with a recommendation that the HUD Very Low Income Limits be instituted for this Ordinance. The Committee was recommending the Council introduce an Ordinance creating a new Chapter 5, Article V, Special Assessments, which describes improvement costs eligible for special assessment and discretionary deferment of those assessments, amend the draft ordinance to use the HUD Very Low Income Limits, and set a public hearing for July 16, 2012.

Following discussion, Council Member Anderson offered a motion to introduce, and call for a public hearing on July 16, 2012, an Ordinance Creating a New Chapter 5, Article V, Special Assessments. Council Member Fagerlie seconded the motion, which carried.

Item No. 2 The Committee considered a request from Staff to reallocate funds in the 2012 Public Works Capital Outlay Program. Replacement of a utility tractor was estimated at \$74,781, but the total purchase cost is \$78,455.53 for the tractor with a bucket attachment. Unused funds from the purchase of a front end loader would cover the overage for the tractor replacement. It is being requested that \$3,674.53 of these unused funds to be reallocated to the purchase of the tractor and bucket.

The Committee was recommending the Council approve the purchase and introduce a resolution amending the 2012 Public Works Capital Outlay Budget by reappropriating \$3,674.53 left over from the purchase of a Front End Loader for the purchase of a tractor and bucket. Resolution No. 2 was introduced by Council Member Anderson, seconded by Council Member Fagerlie, reviewed by Mayor Yanish, and approved on a roll call vote of Ayes 8, Noes 0.

### RESOLUTION NO. 2

BE IT RESOLVED by the City Council of the City of Willmar to authorize the Finance Director to amend the 2012 Public Works Capital Outlay Budget as follows:

Increase:

2012 Purchase of Utility Tractor with Bucket

\$3,675.00

Decrease:

2012 Purchase of Front End Loader

\$3,675.00

Dated this 2<sup>nd</sup> day of July, 2012.

/s/ Frank Yanish

MAYOR

/s/ Charlene Stevens

Attest: CITY ADMINISTRATOR

Item No. 3 Council Member Anderson raised a question regarding donations received from individuals and organizations and asked if these items could be included on the Consent Agenda instead of addressing them at the Committee level and then again at the Council Meeting. Further, it was requested that the Mayor also verbally note each item included on the Consent Agenda so the the public as well as the Council are aware of what is being acted on in that motion. This would also detail any donations received and due appreciation/acceptance could be approved at that time. This matter was for information only.

The Finance Committee Report for June 25, 2012, was approved as presented and ordered placed on file in the City Clerk's Office upon motion by Council Member Anderson, seconded by Council Member Ahmann, and carried.

The Public Works/Safety Committee Report for June 26, 2012, was presented to the Mayor and Council by Council Member Reese. There were five items for Council consideration.

Item No. 1 Staff presented to the Committee three quotes received for the replacement of two lift stations in Welshire Addition. The pumps are 31 years of age and are continually plugging, requiring more Staff time. This in turn is a safety issue for Staff entering the lift station (confined space) more often and pulling the pumps. It is Staff's recommendation to replace the two pumps by using the low quote of Electric Pump.

Following discussion, the Committee was recommending the Council accept the quote of Electric Pump in the amount of \$23,695.00 plus tax and authorize the Mayor and City Administrator to sign on behalf of the City. Resolution No. 3 was introduced by Council Member Reese, seconded by Council Member Christianson, reviewed by Mayor Yanish, and approved on a roll call vote of Ayes 8, Noes 0.

### **RESOLUTION NO. 3**

BE IT RESOLVED by the City Council of the City of Willmar, a Municipal Corporation of the State of Minnesota, that the quote of Electric Pump. of New Prague, Minnesota for replacement of two lift station pumps is accepted, and be it further resolved that the Mayor and City Administrator of the City of Willmar are hereby authorized to enter into an agreement with the contractor for the terms and consideration of the contract in the amount not to exceed \$23,695.00 plus tax.

Dated this 2<sup>nd</sup> day of July, 2012.

/s/ Frank Yanish MAYOR

/s/ Charlene Stevens
Attest: CITY ADMINISTRATOR

Item No. 2 The Committee was informed by Staff that four bids were received for Project No. 1202, which is the relocation of the 16" water main near the Minnesota Department of Transportation facility. The project is a directional bore of a 16-inch line and will be funded by Willmar Municipal Utilities. The low bid received was that of Ellingson Drainage, Inc. of West Concord, MN, in the amount of \$124,740.00.

The Committee was recommending the Council accept the low bid of Ellingson Drainage, Inc. as presented and authorize the Mayor and City Administrator to sign on behalf of the City. Resolution No. 4 was introduced by Council Member Reese, seconded by Council Member Christianson, and approved on a roll call vote of Ayes 8, Noes 0.

### RESOLUTION NO. 4

BE IT RESOLVED by the City Council of the City of Willmar, a Municipal Corporation of the State of Minnesota, that the bid of Ellingson Drainage, Inc. of West Concord, Minnesota for Project No. 1202 - MnDOT Water Main Relocation is accepted, and be it further resolved that the Mayor and City

Administrator of the City of Willmar are hereby authorized to enter into an agreement with the bidder for the terms and consideration of the contract in the amount of \$124,740.00.

Dated this 2<sup>nd</sup> day of July, 2012.

/s/ Frank Yanish
MAYOR

/s/ Charlene Stevens

Attest: CITY ADMINISTRATOR

Item No. 3 The Committee considered an agreement between the City, BNSF Railway Company and the Commissioner of Transportation for the Trott Avenue West railroad crossing. Staff explained the improvements consist of installation of flashing light signals with gates, one cantilever, constant warning circuitry and LED lenses per a MnDOT safety audit, to be maintained and operated by BNSF Railway. Installation is proposed to take place in 2013. The project will be funded 90 percent by State funds, reimbursable by Federal funds, and 10 percent by the City at an estimated cost of \$258,750.00. The agreement has been forwarded to the City Attorney for review.

The Committee was recommending the Council approve the agreement contingent upon approval of the City Attorney and authorize the Mayor and City Administrator to sign on behalf of the City. Resolution No. 5 was introduced by Council Member Reese, seconded by Council Member Christianson, reviewed by Mayor Yanish, and approved on a roll call vote of Ayes 8, Noes 0.

### RESOLUTION NO. 5

BE IT RESOLVED, that the City of Willmar enter into an agreement with the BNSF Railway Company and the Commissioner of Transportation for the installation and maintenance of railroad crossing signals at the intersection of Trott Avenue SW (MSAS 104) with the tracks of the BNSF Railway Company in Willmar, Kandiyohi County, Minnesota, and appointing the Commissioner of Transportation agent for the City so supervise said project and administer available Federal Funds in accordance with Minnesota Statute, Section 161.36. The City's share of the cost shall be 10 percent of the total signal cost.

BE IT FURTHER RESOLVED, that the Mayor and City Administrator be and they are hereby authorized to execute said agreement and any amendments thereto for and on behalf of the City.

Dated this 2<sup>nd</sup> day of July, 2012.

<u>/s/ Frank Yanish</u>
MAYOR

/s/ Charlene Stevens

Attest: CITY ADMINISTRATOR

Item No. 4 Public Works Director Wilson presented the Storm Water Task Force minutes regarding the Watershed Management Plan. The Watershed Management Plan poses no financial obligation to the City of Willmar and is recommended for adoption by Staff and the Storm Water Task Force. The Committee was recommending the Council accept and approve the final Watershed Management Plan.

### RESOLUTION NO. 6

BE IT RESOLVED by the City Council of Willmar, Minnesota, that the City accept and approved the 2012 Water Management Plan as prepared by Barr Engineering.

/s/	Frank Yanish	
MA'	YOR	,

/s/ Charlene Stevens
Attest: CITY ADMINISTRATOR

Item No. 5 Public Works Director Wilson provided an update on LED street lighting. There are currently 3 LED street lights in place for a one-year test period located at: NW 7<sup>th</sup> St. & Park Ave; Monongalia Ave. between 8<sup>th</sup> and 9<sup>th</sup> St; and 23<sup>rd</sup> St. SE. These are placed in locations where certain members of the public can monitor them and call Willmar Municipal Utilities if problems arise. The LED street lights emit a white light that lasts 20-25 years.

Following discussion of the LED street lights and energy that could be saved, this matter was received for information only.

The Public Works/Safety Committee Report of June 26, 2012, were approved as presented and ordered placed on file in the City Clerk's Officer upon motion by Council Member Reese, seconded by Council Member Christianson, and carried.

The Community Development Committee Report for June 28, 2012, was presented to the Mayor and Council by Council Member Dokken. There were four items for Council consideration.

- Item No. 1 Laura Becker inquired about the occupancy status of the new mosque at the former Lafayette School and asked about the installation of the required sprinkler system. Staff responded that the mosque had not been approved for permanent occupancy as the sprinkler system was yet to be installed. This matter was for information only.
- Item No. 2 The Committee reviewed background information and proposed language for a new animal ordinance as presented by Staff. Committee discussion centered on the number of birds to be allowed in residential districts and the setback requirements for animal enclosures. It was recommended that the side setback be adjusted to a minimum of 10 feet to be consistent with the 10 feet rear setback requirement.

The Committee was recommending that the proposed ordinance parameters be approved with the side setback adjusted to 10 feet, and that the City Attorney be directed to prepare an ordinance for public hearing. Council Member Dokken moved to approve the recommendation of the Community Development Committee with Council Member Christianson seconding the motion, which carried.

- Item No. 3 The Committee reviewed the inspection plan for the City's rental housing inspection program. It was noted that registration terms for the program had been adjusted a number of times. The Willmar registration and inspection schedule was compared to the process utilized in East Grand Forks. East Grand Forks allows their inspector to waive an annual inspection if the previous inspection yielded no corrections, although the fees are collected annually. It was determined that the Willmar program had no need for a waiver provision due to the fact that units are licensed for a longer period of time. Staff recommended keeping the City of Willmar rental housing registration and inspection schedule as it currently is, but that the Council consider adjusting registration fees as they continue through the budget process. This matter was for information only.
- Item No. 4 Chair Dokken asked what the next steps were for the City relative to the Lakeland Hotel project. Staff offered the opinion that there were no further steps for the City to take at this time due to the withdrawal of the developer from the project. It was recommended that the City be open to other proposals for the redevelopment of the Lakeland building. This information was for information only.
- $\underline{\text{Item No. 5}} \qquad \text{Staff was asked about conditions in the mobile home parks. There are ongoing drainage issues in the west park that the County has issued correction orders for. The owners of the$

parks are still working to remove as many bad homes as they can, and to consolidate the two parks into one. This matter was for information only.

The Community Development Committee Report for June 28, 2012, was approved as presented and ordered placed on file in the City Clerk's Office upon motion by Council Member Dokken, seconded by Council Member Anderson, and carried.

The Mayor and Council considered an application from the Kandi Racing Association dba KRA Speedway for a 3.2 percent Liquor and On-Sale Wine Liquor License. City Administrator Stevens reviewed the application and proposed area where sales and consumption is allowed which has been described as the area of "bleacher style seating with a roof over the entire area." Alcohol sales and consumption will be limited exclusively to this area. Council Member Christianson compared this application to that of the Stinger's organization and that there have been no problems with that organization. Council Member DeBlieck expressed his opposition of the liquor license and stated that he felt alcohol and racing do not belong together.

Council Member Reese offered a motion to approve the 3.2 percent Liquor and On-Sale Wine Liquor License as presented. Council Member Christianson seconded the motion which carried on a roll call vote of Ayes 7, Noes 1 - Council Member DeBlieck voted "No."

The Mayor and Council considered a one-to-four day Temporary On-Sale Liquor License for FOE Aerie 2334 dba Willmar Fraternal Order of Eagles. City Administrator Stevens reviewed the request from the Eagles to host outdoor liquor sales/consumption on their rear parking lot. The event is a picnic for members, families and guests only and the area will be fenced in. Council Member Fagerlie moved to approve the Temporary On-Sale Liquor License for FOE Aerie 2334 as presented. Council Member Ahmann seconded the motion, which carried on a roll call vote of Ayes 8, Noes 0.

Announcements for Council Committee meeting dates were as follows: Finance, July 9; Public Works/Safety, July 10; Labor Relations, July 11; and Community Development, July 12, 2012.

Council Member Dokken presented details of an event held on July 3, 2012, to kick off area Law Enforcement Agencies partnering to enforce speed limits in July. Mayor Yanish encouraged citizens to attend the event.

Council Member Christianson brought up the issue of the full Council participating in employee bargaining group negotiations and requested that this matter be listed on the next Labor Relations Committee Agenda.

There being no further business to come before the Council, the meeting adjourned at 8:38 p.m. upon motion by Council Member Reese, seconded by Council Member Anderson, and carried.

Attest:	MAYOR	-
ACTING SECRETARY TO THE COUNCIL	•	

### WILLMAR CITY COUNCIL PROCEEDINGS COUNCIL CHAMBERS WILLMAR MUNICIPAL UTILITIES BUILDING WILLMAR, MINNESOTA

June 4, 2012 6:00 p.m.

The special meeting of the Willmar City Council was called to order by the Honorable Mayor Frank Yanish. Members present on a roll call were Mayor Yanish, Council Members Ron Christianson, Bruce DeBlieck, Denis Anderson, Rick Fagerlie, and Jim Dokken; Present 6, Absent 3 - Doug Reese, Steve Ahmann and Tim Johnson.

Others present included City Administrator Charlene Stevens, City Attorney Robert Scott, Special Counsel Paul Reuvers and Jason Kaboushek; and Municipal Utilities Commissioners Dave Baker, Steve Salzer, Matt Schrupp, Dan Holtz, Jerry Gesch, and Dave Becker.

Mayor Yanish informed the City Council and Municipal Utilities Commission that the agenda item for this special meeting is to discuss pending litigation in the matter of Bruce J. Gomm vs. City of Willmar Municipal Utilities Commission, Court file number 34-CV-12-134. Mayor Yanish further stated this properly noticed special meeting of the City of Willmar City Council will be closed pursuant to Minnesota Statutes, section 13D.05, subdivision 3(b) under the attorney/client privilege exception to the Minnesota Open Meeting Law.

Council Member Anderson moved to close the meeting pursuant to Minnesota Statute 13D.05, Subdivision 3(a) for the purpose of discussing pending litigation in the matter of Bruce J. Gomm vs. City of Willmar Municipal Utilities Commission. Council Member DeBlieck seconded the motion, which carried.

Council Member Dokken moved to reopen the meeting, with Council Member DeBlieck seconding the motion, which carried.

The there being no further business, Council Member Anderson moved to adjourn the meeting at 6:30 p.m. Council Member Fagerlie seconded the motion, which carried.

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	MAYOR
Attest:	,

CITY ADMINISTRATOR

### WILLMAR CITY COUNCIL PROCEEDINGS COUNCIL CHAMBERS WILLMAR MUNICIPAL UTILITIES BUILDING WILLMAR, MINNESOTA

July 9, 2012 4:30 p.m.

The special meeting of the Willmar City Council was called to order by the Honorable Mayor Frank Yanish. Members present on a roll call were Mayor Yanish, Council Members Ron Christianson, Bruce DeBlieck, Denis Anderson, Rick Fagerlie, Doug Reese, Tim Johnson and Jim Dokken; Present 8, Absent 1 -Steve Ahmann.

Others present included City Administrator Charlene Stevens, City Attorney Robert Scott, Special Counsel Paul Reuvers and Doug Gronli, League of Minnesota Cities Insurance Trust; and Municipal Utilities Commissioners Dave Baker, Steve Salzer, Matt Schrupp, Dan Holtz, Jerry Gesch, Carol Laumer and Dave Becker.

Mayor Yanish informed the City Council and Municipal Utilities Commission that the agenda item for this special meeting is to discuss pending litigation in the matter of Bruce J. Gomm vs. City of Willmar Municipal Utilities Commission, Court file number 34-CV-12-134. Mayor Yanish further stated this properly noticed special meeting of the City of Willmar City Council will be closed pursuant to Minnesota Statutes, section 13D.05, subdivision 3(b) under the attorney/client privilege exception to the Minnesota Open Meeting Law.

Council Member Anderson moved to close the meeting pursuant to Minnesota Statute 13D.05, Subdivision 3(a) for the purpose of discussing pending litigation in the matter of Bruce J. Gomm vs. City of Willmar Municipal Utilities Commission. Council Member DeBlieck seconded the motion, which carried at 4:37 p.m.

Council Member Reese moved to reopen the meeting, with Council Member DeBlieck seconding the motion, which carried at 5:17 p.m.

On a motion by Council Member DeBlieck, seconded by Council Member Reese, the Willmar City Council affirmed the decision of the Municipal Utilities Commission to accept the settlement agreement resulting from mediation with Mr. Bruce J. Gomm in the amount of \$200,000, with the League of Minnesota Cities Insurance Trust providing \$110,000 and the Municipal Utilities Commission responsible for \$90,000 and Mr. Gomm would withdraw his unemployment claim.

The there being no further business, Council Member DeBlieck moved to adjourn the meeting at 5:20 p.m. Council Member Christianson seconded the motion, which carried.

Attest:	MAYOR	
CITY ADMINISTRATOR		

### WILLMAR MUNICIPAL UTILITIES/WILLMAR CITY COUNCIL JOINT MEETING MINUTES MUNICIPAL UTILITIES AUDITORIUM JULY 9, 2012 – 4:30 P.M.

The Municipal Utilities Commission and the Willmar City Council conducted a special on Monday, July 9, 2012 at 4:30 p.m. in the Municipal Utilities Auditorium with the following Commissioners present: Dave Baker, Steve Salzer, Matt Schrupp, Dan Holtz, Jerry Gesch, Carol Laumer and Dave Becker. Present 7, Absent 0.

Others present included Mayor Yanish, Willmar City Council Members Ron Christianson, Bruce DeBlieck, Denis Anderson, Rick Fagerlie, Doug Reese, Tim Johnson and Jim Dokken; Willmar City Administrator Charlene Stevens, City Attorney Robert Scott, Special Counsel Paul Reuvers and Doug Gronli, League of Minnesota Cities Insurance Trust.

Commission President Baker informed the City Council and Municipal Utilities Commission that the agenda item for this special meeting is to discuss pending litigation in the matter of Bruce J. Gomm vs. City of Willmar Municipal Utilities Commission, Court file number 34-CV-12-134. Mayor Yanish further stated this properly noticed special meeting of the City of Willmar City Council will be closed pursuant to Minnesota Statutes, section 13D.05, subdivision 3(b) under the attorney/client privilege exception to the Minnesota Open Meeting Law.

Commissioner Salzer moved to close the meeting pursuant to Minnesota Statute 13D.05, Subdivision 3(a) for the purpose of discussing pending litigation in the matter of Bruce J. Gomm vs. City of Willmar Municipal Utilities Commission. Commissioner Schrupp seconded the motion, which carried at 4:35 p.m.

Commissioner Becker moved to reopen the meeting, with Commissioner Gesch seconding the motion, which carried at 5:17 p.m.

Commission President Baker called upon Mr. Reuvers to review the proposed settlement. Mr. Reuvers reviewed the proposed settlement that was the result of a mediation session held with Mr. Bruce J. Gomm. Mr. Reuvers stated that Mr. Gomm would agree to drop his current litigation and unemployment claims against the City of Willmar and Willmar Municipal Utilities Commission in exchange for \$200,000 of which \$110,000 would be paid by the League of Minnesota Cities' Insurance Trust and \$90,000 would be paid by the Willmar Municipal Utilities Commission. Mr. Reuvers explained that the unemployment claims had an estimate value of \$15,000, which would result in an overall net cost to the WMU of \$75,000 if the settlement was agreed to. Mr. Reuvers stated it was his recommendation that the Commission and City Council accept the proposed settlement.

On a motion by Commissioner Becker, seconded by Commissioner Gesch, the Willmar Municipal Utilities Commission accepted the settlement agreement resulting from mediation with Mr. Bruce J. Gomm in the amount of \$200,000, with the League of

Minnesota Cities Insurance Trust providing \$110,000 and the Municipal Utilities Commission responsible for \$90,000 and Mr. Gomm would withdraw his unemployment claim.

The there being no further business, Commissioner Schrupp made a motion to adjourn the meeting. Commissioner Laumer seconded the motion, and the meeting was adjourned by 5:18 p.m. by a vote of seven ayes and zero nays.

Respectfully submitted,

WILLMAR MUNICIPAL UTILITIES

	Dave Baker
•	<b>Commission President</b>

ATTEST:

Matt Schrupp, Secretary

### WILLMAR MUNICIPAL UTILITIES MINUTES MUNICIPAL UTILITIES AUDITORIUM JULY 9, 2012

The Municipal Utilities Commission met in its regular scheduled meeting on Monday, July 9, 2012 at 11:45 a.m. in the Municipal Utilities Auditorium with the following Commissioners present: Dave Baker, Steve Salzer, Matt Schrupp, Dan Holtz, Jerry Gesch, Carol Laumer, and Dave Becker.

Others present at the meeting were: Interim Co-Manager Wes Hompe, Interim Co-Manager Larry Heinen, Manager of Electric Services Jeff Kimpling, Director of Water/Heating Bart Murphy, Accounting Supervisor Tess Stoffel, Power Supply Broker Chris Carlson, Director of Electrical Production Jon Folkedahl, City Attorney Robert Scott, City Councilman Jim Dokken, and WC Tribune Journalist David Little.

Commission President Baker opened the meeting by requesting a resolution to approve the Consent Agenda as presented. Following a review, Commissioner Salzer offered a resolution to approve the Consent Agenda as presented. Commissioner Schrupp seconded.

### **RESOLUTION NO. 37**

"BE IT RESOLVED, by the Municipal Utilities Commission of the City of Willmar, Minnesota, that the Consent Agenda be approved as presented which includes:

Minutes from the June 25, 2012 Commission meeting; and,

❖ Bills represented by vouchers No. 121125 to No. 121225 inclusive in the amount of \$280,190.47, with a MISO payment in the amount of \$57,544.53 and an Absaloka Coal payment in the amount of \$66,748.72."

Dated this	Oth d	law o	f Ind	$\sigma 2012$	,

	President	
ATTEST:		
Secretary		

The foregoing resolution was adopted by a vote of seven ayes and zero nays.

Power Supply Broker Carlson presented the Commission with a report on the recent load-shaving activity being conducted due to the intense heat. With the heat and humidity near 100° this past week, the loads being experienced were nearing peak demand thus requiring the implementation of WMU's load shaving programs in an effort to reduce the total energy demand. The Load Share Program was initiated for 25 hours while utilizing the Interruptible units for 34.5 hours. Through the use of these programs, WMU was able to shave off between 2.38 and 3.97 MW during the peak demand periods.

Commission President Baker reminded the Commission of a meeting today with the Mayor and City Council at 4:30 p.m. in the Municipal Utilities Auditorium. The purpose of the meeting will be to discuss legal strategy in the pending litigation of Bruce J. Gomm vs. City of Willmar Municipal Utilities Commission. This meeting will be a closed meeting pursuant to Minnesota Statute 13D.05, Subdivision 3(b).

Commissioner Gesch recapped for the Commission his recent attendance at the APPA National Conference in Seattle, WA. Among the topics of interest discussed were the coal to gas conversion process and the age of transformation (smart grid, educating of customers, etc.).

Commission President Baker informed the Commission that the proposed contract for consulting and lobbying efforts with David Turch & Associates would be presented at the July  $23^{rd}$  MUC meeting for consideration.

At this time, Commission President Baker presented Interim Co-Manager Heinen with a token of appreciation for his years of service and dedication to the Willmar Municipal Utilities. After 31 years of employment with WMU, Larry will be retiring this month.

With no other business to come before the Commission, Commissioner Becker made a motion to adjourn the meeting. Commissioner Laumer seconded the motion, and the meeting was adjourned by a vote of seven ayes and zero nays.

Respectfully submitted,

WILLMAR MUNICIPAL UTILITIES

Jeff Kimpling

Manager of Electric Services

ATTEST:

Matt Schrupp, Secretary

### **LG220 Application for Exempt Permit**

LG220 Application for Exempt Fermit		
An exempt permit may be issued to a nonprofit organization that: - conducts lawful gambling on five or fewer days, and - awards less than \$50,000 in prizes during a calendar year.  文色為計版的論論   本語的語言   本語的語言   本語的語言   本語的語言   本語的語言   本語的語言   本語語言   本語語言		cation fee osted or received: more than 30 days before the event \$50
ORGANIZATION INFORMATION	<i>'</i>	
Organization name Willman Community Theatre, Inc		rmit number 74-11-001
9694468 41-1357711		
Type of nonprofit organization. Check one.  Fraternal Religious Veterans X Other n	onprofit organization	
Mailing address City State PO Box 342 Willman MN	zip code 56201	Kandiyohi.
Name of chief executive officer [CEO] Daytime phone numb Rand Czarnetzki 320.235-2		dress
NONPROFIT STATUS		
Attach a copy of ONE of the following for proof of nonprofit status.  Nonprofit Articles of Incorporation OR a current Certificate of Don't have a copy? This certificate must be obtained each year for Secretary of State, Business Services Div., 60 Empire Drive, Suited Phone: 651-296-2803  IRS income tax exemption [501(c)] letter in your organization Don't have a copy? To obtain a copy of your federal income tax extensions the IRS at 877-829-5500.  IRS - Affiliate of national, statewide, or international parent If your organization falls under a parent organization, attach copic a. IRS letter showing your parent organization is a nonprofit 501 b. the charter or letter from your parent organization recognizing GAMBLING PREMISES INFORMATION  Name of premises where the gambling event will be conducted. For rafflet	om: 100, St. Paul, MN 551 on's name. xempt letter, have an nonprofit organization es of both of the follow (c) organization with a your organization as a	organization officer contact  ion [charter] ving: group ruling, and a subordinate.
Willman Community Theatre, Inc  Address [do not use PO box] City or township  3 3 5 5 4 5 Willman  Date[s] of activity. For raffles, indicate the date of the drawing.  October 13; 2012	Zip code 56201	County Kandi yohi
Check each type of gambling activity that your organization will conduct.  Bingo*	nd tipboards must be ongo hard cards and bindingo.	go nambo. Polotava sa
To find a licensed distributor, go to www.gcb.state.mn.us and clic the who's who? LIST of LICENSEES, or call 651-639-4000.	ck on <i>Distributors</i> und	der

### **LG220 Application for Exempt Permit** 6/12 Page 2 of 2 LOCAL UNIT OF GOVERNMENT ACKNOWLEDGMENT **CITY APPROVAL COUNTY APPROVAL** for a gambling premises for a gambling premises located within city limits located in a township The application is acknowledged with no waiting period. The application is acknowledged with no waiting period. The application is acknowledged with a 30 day waiting The application is acknowledged with a 30 day waiting period, and allows the Board to issue a permit after 30 days period, and allows the Board to issue a permit after 30 [60 days for a 1st class city]. The application is denied. The application is denied. Print county name \_\_\_\_\_ Print city name Willman MN Signature of county personnel Date TOWNSHIP -If required by county. On behalf of the township, I acknowledge that the organization is applying for exempted gambling activity within the township limits. [A township has no statutory authority to approve or deny an application, per Minnesota Statutes 349,166.1 Local unit of government must sign Print township name \_\_\_\_\_ Signature of township officer \_\_\_\_\_ \_\_\_\_\_ Date \_\_\_\_\_ CHIEF EXECUTIVE OFFICER'S SIGNATURE The information provided in this application is complete and accurate to the best of my knowledge. I acknowledge that the financial report will be completed and returned to the Board within 30-days of the event date. Chief executive officer's signature Print form and have CEO sign Reset form REQUIREMENTS Complete a separate application for: Financial report and recordkeeping required

- all gambling conducted on two or more consecutive days, or
- all gambling conducted on one day.

Only one application is required if one or more raffle drawings are conducted on the same day.

### Send application with:

- a copy of your proof of nonprofit status, and application fee. Make check payable to "State of Minnesota."
- To: Gambling Control Board 1711 West County Road B, Suite 300 South Roseville, MN 55113

A financial report form and instructions will be sent with your permit, or use the online fill-in form available at www.gcb.state.mn.us.

Within 30 days of the event date, complete and return the financial report form to the Gambling Control Board.

Call the Licensing Section of the Gambling Control Board at 651-639-4000.

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Data privacy notice: The information requested on this form (and any attachments) will be used by the Gambling Control Board (Board) to determine your organization's qualifications to be involved in lawful gambling activities in Minnesota. Your organization has the right to refuse to supply the information; however, if your organization refuses to supply this information, the Board may not be able to determine your organization's qualifications and, as a consequence, may refuse to issue a permit. If your organization supplies the information requested, the Board will be able to process the application. Your organization's name and address will be public information when received by the Board.

All other information provided will be private data about your organization until the Board issues the permit. When the Board issues the permit, all information provided will become public. If the Board does not issue a permit, all information provided remains private, with the exception of your organization's name and address which will remain public. Private data about your organization are available to: Board members, Board staff whose work requires access to the information; Minnesota's Department of Public Safety; Attorney

General; Commissioners of Administration, Minnesota Management & Budget, and Revenue; Legislative Auditor, national and international gambling regulatory agencies; anyone pursuant to court order; other individuals and agencies specifically authorized by state or federal law to have access to the information; individuals and agencies for which law or legal order authorizes a new use or sharing of information after this notice was given; and anyone with your written consent.

### Page 1 of 9

# City of Willmar, Minnesota Building Inspection Report

				From (	From 06/01/2012 To 06/30/2012	96/30/2012
No. Date	Owner and Address	Legal Description	Use	Permit For	Value	Total Fee
20675 6/8/2012	KIM FEDDER - REGENCY PARK MAN 401 30th Avenue NW A-23	95-980-0230 L.A-23; B Willmar Regency West Mhp	Mobile Home In/Out Demolition	DEMO - #110035, 14X60 CEDAR/BEIGE '72 SCHULT	\$0.00	\$25.00
20676 6/8/2012	KIM FEDDER - REGENCY MANAGER 401 30TH Street NW LOT A29	95-980-0290 L LOT A-29; B Willmar Regency West Mhp	Mobile Home In/Out Demolition	DEMO - #158900 '78 SCHULT 14X70 CREAM/WHITE	\$0.00	\$25.00
20677 6/9/2012	KIM FEDDER - REGENCY MANAGER 401 30TH Street NW Lot G-8	95-980-0970 L LOT G-8; B Willmar Regency West Mhp	Mobile Home In/Out Demolition	DEMO - #1278W '75 CHICKASHA 14X80 RED/GRAY	\$0.00	\$25.00
20687 6/8/2012	KIM FEDDER - REGENCY PARK MAN 1400 Lakeland Drive NE lot 3	95-980-5030 L 3; B Willmar Regency East Mhp	Mobile Home In/Out Demolition	DEMO - #34281 '80 MARSHFIELD 14X70 ESQUIRE BRW/BRW	\$0.00	\$25.00
20688 6/8/2012	KIM FEDDER - REGENCY MANGER 1400 Lakeland Drive NE LOT 94	95-980-6340 L 94; B Willmar Regency East Mhp	Mobile Home In/Out Demolition	DEMO - #23130 '68 ROLLOHOME, 12X68 BLUE/RED	\$0.00	\$25.00
20756 6/4/2012	COBORNS INC. 1300 5TH Street SE	95-231-0100 L 1; B 1 Gesch Acres	Commercial Add/Alter Commercial/Alteration	REMODEL PHARMACY GATE	\$2,300.00	\$124.49

S	Dafe	Owner and Address	Docoring to		[ ;	onle/\	
			Legal Description	Use	Permit For		iotal ree
20781	6/14/2012	GORDON KELLER	95-690-1040 L 4; B 6	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$1,800.00	\$30.90
		izzo Quincy Avenue Svv	Kamblewood Addition				
20782	6/14/2012	AL KING	95-056-0270	Residential Add/Alter	RESIDENTIAL	\$5,000.00	\$32.50
		819 9TH Street SE	L 7; B 3 Bergquist's Estates	Reroofing	TOO LEAD		
20807	6/12/2012	BEN FISCHER	95-740-0740	Residential Add/Alter	RESIDENTIAL	\$4,500.00	\$52.25
		412 2ND Street SE	L 4; B 5 Spicer's Addition	Siding	RESIDE		
	The outside						
20811	6/4/2012	RYAN TILLEMANS	95-868-0420	Residential Add/Alter	CONSTRUCT 16'	\$1,200.00	\$56.95
		2301 16TH Street SW	L 3; B 1 Westwind Estates 2nd	Deck	X 16'DECK		
20814	6/1/2012	NANCY GEURTZ	95-603-0720	Residential Add/Alter	RESIDENTIAL	\$1,200.00	\$30.60
		1617 17TH Avenue NW	L Z; B 4 Oslo Heights	Kerooting	NEWOOD I		
			:				
20815	6/5/2012	STEVE BRISTLE	95-914-1810	Residential Add/Alter	RESIDENTIAL RESIDE	\$2,800.00	\$51.40
		608 Mary Avenue SE	L, P S 14; T 119; R 35	griang			
					20000		
20816	6/5/2012	SHELLY HAUGEN	95-696-0280 I 8 B 3	Residential Add/Alter	195' INTERIOR DRAINTILE	\$9,080.00	\$214.19
		2307 Richland Drive SW	Richland Acres	ו באותבו וומו/אונפו מווסון			
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o Z	Date	Owner and Address	Legal Description	Use	Permit For	Value	Total Fee
20817	6/4/2012	DENNIS WEFLEN 1301 West Wood Court NW	95-560-0090 L PT OF 9; B 1 Northwood Estates	Residential Add/Alter Residential/Alteration	RESIDENTIAL REROOF	\$8,075.00	\$34.04
20818	6/5/2012	GARY MCDOWELL 2816 14th Avenue NW	95-135-0120 L 12; B 1 College View Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOFING	\$3,500.00	\$31.75
20820	6/14/2012	JOANNE L & ADRIAN JIMENEZ 305 Trott Avenue SE	95-740-0400 L PT 8-9; B 3 Spicer's Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF (GARAGE)	\$700.00	\$30.35
20821	6/21/2012	CITY OF WILLMAR PUBLIC WORKS GARAGE 800 Industrial Drive SW	95-872-1170 L 1; B 4 Willmar Ind. Park 3rd Add	Commercial Add/Alter Commercial/Alteration	ROOF MAINTENANCE AND REPAIRS	\$5,000.00	\$102.25
20822	6/6/2012	DANIEL & MEGAN JOHNS 716 Bonham Boulevard SW	95-070-0030 L 3; B A Bonham's Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$3,000.00	\$31.50
20823	3 6/8/2012	ROBERT J & DELORES M KACHER 1805 Country Club Drive NE	95-465-0095 L PT OF 3-4; B 2 Lakewood 1st Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$12,000.00	\$36.00
20827	7 6/7/2012	ALLEN MARCUS 1610 9th Street SW	95-847-0010 L 1; B 1 Wesley Acres	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$13,000.00	\$36.50
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						00/01/2012 10 00/30/2012	00/30/2012
No.	Date	Owner and Address	Legal Description	Use	Permit For	Value	Total Fee
20828	6/14/2012	MICHELLE WENBERG 1315 Kandiyohi Avenue SW	95-570-0780 L pts. of 1; B 5 Nursery Addition	Residential Add/Alter Residential/Alteration	INSTALL 6' PATIO DOOR	\$1,200.00	\$56.95
20829	6/8/2012	JOHN KUZNIK 705 19th Street SE	95-843-0310 L.1; B.4 Welshire Addition	Residential Add/Alter Deck	CONSTRUCT 16' X 16' DECK WITH H.C.RAMP	\$2,202.00	\$105.75
20830	6/12/2012	ENERGY CONCEPTS 1810 Upper Trentwood Circle NE	95-828-1090 L 10; B 2 Trentwood Estates, 2nd	New Single-Family Dwelling New Residence	ONE UNIT OF A TWIN HOME	\$202,933.26	\$2,064.62
20833	6/12/2012	ENERGY CONCEPTS 1814 Upper Trentwood Circle NE	95-828-1080 L 9; B 2 Trentwood Estates, 2nd	New Single-Family Dwelling New Residence	ONE UNIT OF A TWIN HOME	\$170,491.32	\$1,824.40
20834	6/8/2012	JERONIMO FLORES 911 6th Street SW	95-090-1130 L 13; B H Booth's Addition	Residential Add/Alter Siding	RESIDENTIAL RESIDE (PATCH WORK)	\$3,000.00	\$51.50
20835	20835 6/12/2012	BEN DOLS 1132 5th Street SW	95-790-0040 L 4; B Swan Nelson's Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$1,300.00	\$30.65
20836	20836 6/12/2012	SCOTT LINDE 311 25TH Street SE	95-668-4420 L 2; B 1 Pheasant Run, 8 Addn	Residential Add/Alter Install Egress Window	INSTALL EGRESS WINDOW/WALL REPAIR	\$500.00	\$29.65
7/2/2012	7/2/2012 1-16-22 PM					ſ	(

No.	Date	Owner and Address	Legal Description	Use	Permit For	Valüe	Total Fee
20839	20839 6/14/2012	ZACH WELLE 924 3rd Street SE	95-250-0870 L 7; B 5 Glarum's Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$1,200.00	\$30.60
20840	20840 6/15/2012	DEAN NELSON 609 Ann Street SE	95-222-0930 L 3; B 6 Ferring's 2nd Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$3,000.00	\$31.50
20845	6/15/2012	OSCAR OVERCASH 508 Becker Avenue SE	95-740-0010 L PT OF 1-3; B 1 Spicer's Addition	Residential Add/Alter Siding	RESIDENTIAL RESIDE	\$4,186.00	\$52.09
20846	6/15/2012	WENDELL KIENITZ 707/709 11th Street NW	95-050-0130 L 3; B 2 Beasley's 1st Addition	Residential Add/Alter Siding	RESIDENTIAL RESIDE	\$6,000.00	\$53.00
20849	20849 6/25/2012	ROBERT & RITA DINCAU 316 9TH Street SW	95-003-4280 L 5 & PT OF 4; B 38 Original City	Residential Add/Alter Remodel	INTERIOR REMODEL	\$1,700.00	\$80.30
20850	20850 6/26/2012	STEVE WRIGHT 1600 HIGHWAY #12 E	95-914-1660 L;B S 14; T 119N; R 35W	Commercial Add/Alter Commercial/Alteration	DIVIDE SPACE FOR NEW TENANT	\$23,500.00	\$568.21
20852	6/21/2012	STEVE & KATHY FLEEGEL 904 Irene Avenue SE	95-665-0120 L 2; B 2 Perkin's 5th Addition	Residential Add/Alter Deck	REPLACE FRONT LANDING & STAIRS	\$1,000.00	\$49.15

No.	Date	Owner and Address	Legal Description	Use	Permit For	Value	Total Fee
20855	6/26/2012	CHERRY BERRY MIKE HOFER 2211 1ST Street S #100	95-923-8920 L ; B S 23; T 119N; R 35W	Commercial Add/Alter Commercial/Alteration	NEW TENANT SPACE REMODEL	\$150,000.00	\$1,951.46
20862	6/21/2012	ANTHONY LAPATKA 1002 13th Street SW	95-650-0010 L 1; B 1 Pederson's Subdivision	Residential Add/Alter Siding	RESIDE DETACHED GARAGE	\$2,000.00	\$51.00
20863	6/20/2012	JON BOHNER 408 12TH Street SW	95-006-7020 L 3 & PT OF 2; B 110 First Addition	Residential Add/Alter Siding	RESIDENTIAL RESIDE HOUSE & GARAGE	\$4,000.00	\$52.00
20865	6/21/2012	JOSE B VIESSMAN 1413 9TH Street SE	95-671-0465 L PT OF 16 & 17; B 3 Pleasant View 2nd Addn	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$2,500.00	\$31.25
20866	6/20/2012	STEPHAN NIEDZIELSKI DOUG FINSTRA 605 13TH Street SW	95-006-7430 L 13; B 112 First Addition	Residential Add/Alter Deck	REPLACING SPLICED FLOOR JOISTS	\$500.00	\$29.65
20867	6/20/2012	JUANA ALFARO 300 Vos Park Drive NW	95-835-0140 L 14; B 1 Vos Park Addition	Move/Raze Demolition	DEMO BURNT HOME	\$0.00	\$75.00
20869	20869 6/20/2012	KRISTOPHER VANHEUVELN 732 3rd Street SE	95-180-0210 L 1; B 2 Erickson's Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$5,000.00	\$32.50
10000	00.0						

Page 6 of 9

No.	Date	Owner and Address	Legal Description	Use	Permit For	Value	Total Fee
20870	/9	DAVID J DANIELSON 703 Trott Avenue SW	95-006-0400 L PT OF 1-2; B 60 First Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$6,000.00	\$33.00
20872	6/28/2012	CARRIE VANEPPS 1701 8TH Street SW	95-664-0390 L 9; B 3 Perkin's 4th Addition	Residential Add/Alter Deck	RESIDENTIAL DECK	\$1,780.00	\$80.34
20873	6/26/2012	NORMA HENNESSEY 2016 25th Street SW	95-601-0160 L 7; B 3 Ortenblad's Homesites	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$3,600.00	\$31.80
20874	20874 6/26/2012	RAYE M EYRICH 905 Trott Avenue SW	95-006-0160 L PT OF 1 & 2; B 58 First Addition	Residential Add/Alter Remodel	REMODEL BATHROOM, ADD NEW BATH & 2 EGRESS WINDOWS	\$16,000.00	\$340.15
20876	6/26/2012	ERIK EYSTAD 1512 10th Street SE	95-671-0370 L 7; B 3 Pleasant View 2nd Addn	Residential Add/Alter Siding	RESIDENTIAL RESIDE	\$4,500.00	\$52.25
20877	20877 6/26/2012	ROGER & RUTH GAUQUIE 3513 Eagle Ridge Drive E	95-148-0090 L 9; B 1 Eagles Landing	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$6,720.00	\$33.36
20878	8 6/26/2012	DAVE GRAVES 2208 8TH Avenue SE	95-668-2070 L 7; B 1 Pheasant Run, 2 Addn	Residential Add/Alter Residential/Alteration	RESIDENTIAL REROOF	\$7,500.00	\$33.75
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No. Date	Owner and Address	Legal Description	Use	Permit For	Value	Total Fee
20880 6/29/2012	2 LARRY BENDER 408 14th Street SE	95-184-0530 L 3; B 4 Erickson's 3rd Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$5,200.00	\$32.60
20881 6/26/2012	2 DEB KLAASSEN 626 2ND Street SE	95-410-0210 L 21; B 1 Johnson's Subdivision	Residential Add/Alter Siding	RESIDENTIAL RESIDE	\$4,290.00	\$52.15
20882 6/26/2012	2 BLAKE & KELLY PIIPKE 704 8th Street SW	95-006-3180 L PT OF 1-2; B 79 First Addition	Residential Add/Alter Residential/Alteration	RESIDENTIAL REROOF/RESIDE	\$28,500.00	\$94.25
20883 6/28/2012	2 DON NELSON ESTATE KEITH NELSON 313 13th Street SW	95-006-6950 L 11; B 109 First Addition	Residential Add/Alter Siding	RESIDE RESIDE	\$3,000.00	\$51.50
20884 6/29/2012	2 ISLAMIC SOCIETY 1112 Lake Avenue NW	95-009-1400 L : B 135 Second Addition	Residential Add/Alter Reroofing	RESIDENTIAL REROOF	\$28,709.00	\$400.10
20886 6/28/2012	2 AUTO OWNERS INSURANCE 1809 22nd Street SW	95-619-0020 L 2; B 1 Park Ridge Addition	Commercial Add/Alter Commercial/Alteration	CONSTRUCT SECURITY VESTIBULE AND CONFERENCE RM.	\$19,500.00	\$483.71
20887 6/28/2012	2 KENNY BEHM 1601 HIGHWAY # 12 E	95-914-1650 L; B S 14; T 119N; R 35W	Commercial Add/Alter Commercial/Alteration	CONSTRUCT INTERIOR PARTITION WALLS (3)	\$3,000.00	\$124.84

No.	Date	Owner and Address	Legal Description	Use	Permit For	Value	Total Fee
20888	20888 6/29/2012	NORTHERN STATES SUPPLY	95-870-0040 I PTS OF 3 - 4: B 1	Commercial New Commercial	CONSTRUCT 10' X 10' PERGOLA	\$2,200.00	\$124.44
		600 Industrial Drive SW	Willmar Industrial Park				
Current	Year Curren	Current Year Current Month Totals		. 56		\$799,866.58 \$10,240.13	\$10,240.13
Previou	ıs Year Curre	Previous Year Current Month Valuation				\$2,246,664.60	
Curren	t YTD Valuati	Current YTD Valuation From 01/01/2012 To 06/30/2012				\$8,848,279.75	

\$6,757,843.68

Previous YTD Valuation

INCLUDES ONLY POSTED TRANS	ON AMOUNT CLAIM INVOICE PO# FS9BXMACCOUNT NAME ACCOUNT	000131         696.29         804461         D N         PREPAID EXPENSES 101.128000           WARE MTCE         594.89         804461         D N         PREPAID EXPENSES 101.128000           WARE MTCE         974.89         804461         D N         MTCE. OF EQUIPME 101.41409.0334           WARE MTCE         3,099.00         *CHECK TOTAL           FOTAL         3,099.00	000028 FER PHYSICALS 3,402.95 4911012/6-12 D N SUBSISTENCE OF P 101.42412.0337	002061 3/ADAPTERS 214.21 21961 D N SMALL TOOLS 101.42412.0221	000051 26.72 2200253643 D N CLEANING AND WAS 101.43425.0338 JICE 27.50 2200253644 D N CLEANING AND WAS 101.43425.0338 VICE 26.72 2200258359 D N CLEANING AND WAS 101.43425.0338 J21.45 *CHECK TOTAL  D N CLEANING AND WAS 101.43425.0338 TOTAL 121.45	002954 NAL SERVICES 9,093.34 STMT/6-12 D N PROFESSIONAL SER 101.41406.0446	002526         59.13         1750494         D N         GENERAL SUPPLIES 101.45437.0229           N SUPPLIES         54.00         1751034         D N         GENERAL SUPPLIES 101.45437.0229           N SUPPLIES         548.98         1752039         D N         GENERAL SUPPLIES 101.45437.0229           N SUPPLIES         100.25         1752039         D N         GENERAL SUPPLIES 101.45437.0229           N SUPPLIES         1,2178         D N         GENERAL SUPPLIES 101.45437.0229           N SUPPLIES         1,211.60         1755008         D N         GENERAL SUPPLIES 101.45437.0229           N SUPPLIES         1,211.60         1756268         D N         GENERAL SUPPLIES 101.45437.0229           N SUPPLIES         2,841.39         CHECK TOTAL         D N         GENERAL SUPPLIES 101.45437.0229           TOTAL         2,841.39         CHECK TOTAL         D N         GENERAL SUPPLIES 101.45437.0229	002243 -PARTS 113.78 39003 D N MTCE. OF OTHER I 101.45437.0226 -PARTS 330.00 39122 D N MTCE. OF OTHER I 101.45437.0226 ICALS 840.00CR 39150 D N GENERAL SUPPLIES 101.45437.0229 TCALS 431.00 *CHECK TOTAL 431.00 431.00	000068 14 2 16
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MAIN NUMBER   MACOUNT NAME   MACOUNT CLAIM INVOICE   PO# F S 9 EX M ACCOUNT NAME   MACOUNT NAM	44 2.	Vend I	History Y POSTED	()	ĪĐ	GL540R-V07.20 PAGE
MARVIN B	AND	AMOUNT	INVOICE	Į <del>л</del> Q	M ACCOUNT	ACCOUNT
Trending	LANDON 9 07/11/12 LIFEGUARD	0.0	6071		PROFESSIONAL SER	101.45437.0446
Column   C	INTERNATIONAL 33620 07/11/12 SPRAY ADHESIVE	16.3	034711		INVENTORIES-MDSE	101.125000
AUTOMOTIVE INC  1622 07/11/12 SIGN DEPOSIT REFUND  1623 07/11/12 SIGN DEPOSIT REFUND  1624 07/11/12 PLINT PAGE  150.68  184019	ENNETT OFFICE TECHNOLOG 00009 33621 07/11/12 OFFICE SUPPLIES 33621 07/11/12 OFFICE SUPPLIES 33621 07/11/12 TONER VENDOR TOTAL.	വയയയ	16705 16705 16732 TOTAL		OFFICE SUPPLIES OFFICE SUPPLIES OFFICE SUPPLIES	651.48474.0220 651.48475.0220 208.45005.0220
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SEA OF COUNTY   STATE   SOLUTIONS   SOLUTIONS   SUPPLIES   SOLUTIONS   SUPPLIES   SUPP	SE . 33623 07/11/12 STUDIO EXIT LTS-PART	3.4	0419516		0	207.45001.0225
2 KRUPA-FAREWELL COFFEE 17.44 060815 D N GENERAL	SSWARE SOLUTIONS  8624 07/11/12 PRINT/PAGE COUNT  8625 07/11/12 PRINT/PAGE COUNT  VENDOR TOTAL  VENDOR TOTAL  WARVIN B  8625 07/11/12 HOSE FITTING  8625 07/11/12 SUPPLIES  VENDOR TOTAL  VENOR TOTAL  VENDOR TOTAL  VENDOR TOTAL  VENDOR TOTAL  VENDOR TOTAL	т м 4г 2ИЧЧ4Ф роб мим и 004 дичничи 14 дични 14 дични 17 дични 1	18338 184011 184011 184011 184011 184011 184011 184011 184011 19401 10141 10141 10141 10141		점점점점점점점점점점점점	1001.45437.0 1001.41400.0 1001.41400.0 1001.414003.0 1001.414004.0 1001.414004.0 1001.424411.0 1001.483411.0 1001.483411.0 1001.483411.0 1001.483411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0 1001.48411.0
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## Vendor Payments History Report INCLUDES ONLY POSTED TRANS

ACS FINANCIAL SYSTEM 07/11/2012 14:21:05

NUMBER DESCRIPTION 002552 12 COFFEE 12 STYROFOAM CUPS/SUPPLIES 12 RAUSCH-FAREWELL COFFEE	Ε 604	INVOICE 060815 060815	# 00		SUBSISTENCE OF P 101.414 GENERAL SUPPLIES 101.414 GENERAL SUPPLIES 101.414	08.0227 08.0229 17.0229
07/11/12 CITY SALES TAX 07/11/12 RRUPA-FAREWELL COFFEE 07/11/12 RAUSCH-FAREWELL COFFEE 07/11/12 LATE FEE VENDOR TOTAL	0.17 23.00 22.99 12.50 125.93 *CHEC	061211 061211 061211 21831946 CK TOTAL	-		A.A.B. 101.408 PLIES 101.414 PLIES 101.434 S. 208.450	000 04.0229 17.0229 05.0449
002547 33628 07/11/12 PROFESSIONAL SERVICES	75.00	063012		D M 07	PROFESSIONAL SER 101.424	11.0446
CENTERPOINT ENERGY 33629 07/11/12 NATURAL GAS CHARGES 33629 07/11/12 NATURAL GAS CHARGES 33629 07/11/12 NATURAL GAS CHARGES 1, 33629 07/11/12 NATURAL GAS CHARGES 1, VENDOR TOTAL	42.16 905.58.10 12.85 988.63 *CHECK	6048932/6-12 6048932/6-12 6072309/6-12 6093527/6-12 X TOTAL		ZZZZ ODOO	UTILITIES 651.484 UTILITIES 651.484 UTILITIES 101.454 UTILITIES 101.434	74.0332 75.0332 37.0332 25.0332
CENTRAL EQUIPMENT SALES 002969 33630 07/11/12 2009 JLG SCISSOR LIFT 13,	359.38	5893		N	FURNITURE AND EQ 450.454	33.0552
LAKES COOPERATIV 001259 631 07/11/12 PROPANE-STREET PATCHING	86.61	50331		D N	MTCE. OF OTHER I 101.434	25.0226
PELL CENTRAL INC 000156 33632 07/11/12 CLEANED DUCT WORK-LABO 6,	400.00	00118707		N N	MTCE. OF STRUCTU 101.454	27.0335
SUPPLY CORPORATION 000885 33633 07/11/12 LOCKOUT KIT 33633 07/11/12 HOLSTER VENDOR TOTAL	75.49 106.50 181.99 *CHECK 181.99	496942 496942 CK TOTAL		NN NN	SMALL TOOLS SUBSISTENCE OF P 101.424	11.0221 11.0227
TECHNOLOGY FIN SERV 002556 33634 07/11/12 COPIER LEASE AGRWT	169.93	21681932		N N	RENTS 101.414	05.0440
MOSQUITO CONTROL 002157 3635 07/11/12 MOSQUITO CNTL CHEMICAL 3,63635 07/11/12 MOSQUITO CNTL CHEMICAL 7,43635 07/11/12 MOSQUITO CNTL CHEMICAL 7,333635 07/11/12 MOSQUITO CNTL CHEMICAL 13,33	645.45 251.98 414.39 311.82 *CHECK	5050330 5050516 5051894 CK TOTAL		ZZZ OOO	GENERAL SUPPLIES 101.434 GENERAL SUPPLIES 101.434 GENERAL SUPPLIES 101.434	25.0229 25.0229 25.0229
SHOP PROGRAM 13636 07/11/12 PAINT DISPOSAL FEE	31.20	389		N O	CLEANING AND WAS 101.434	125.0338

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ACS FINANCIAL SYSTEM 07/11/2012 14:21:05	VENDOR NAME AND NUMBER CHECK# DATE DESCRIPTION	COLEPAPERS INC 33637 07/11/12 CLEANING SUPPLIES	COMMISSIONER OF TRANSPOR 000171 33610 07/05/12 LAND COST REPAYMENT	COMPUTER RENAISSANCE 33638 07/11/12 SIGN DEPOSIT REFUND	COPIER BUSINESS SOLUTION 001934 33639 07/11/12 COPIER MTCE CHARGE	CROW CHEMICAL & LIGHTING 000186 33640 07/11/12 CLEANING SUPPLIES 33640 07/11/12 CLEANING SUPPLIES	VENDOR TOTAL	CULLIGAN STERLING WATER 000188 33641.07/11/12 SOFTENER RENTAL	DAKOTA CURLING SUPPLIES 002734 33642 07/11/12 CURLING SUPPLIES	DAN'S SHOP INC 33643 07/11/12 FILTERS 33643 07/11/12 FILTERS	VENDOR TOTAL	DEPT OF HUMAN SERVICES 000009 33644 07/11/12 CLEANING SERVICES	DEPT OF HUMAN SERVICES 002914 33645 07/11/12 #22 RICE CARE CENTER- 33645 07/11/12 #22 RICE CARE CENTER-	VENDOR TOTAL	DIAMOND VOGEL PAINT CENT 000205 33646 07/11/12 PAINTING SUPPLIES 33646 07/11/12 TRAFFIC PAINT 33646 07/11/12 TRAFFIC PAINT 33646 07/11/12 TRAFFIC PAINT	VENDOR TOTAL

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101.43417.0229 741.48001.0220 741.48001.0220 101.42412.0220 101.45437.0229 651.48474.0446 651.48475.0446 GENERAL SUPPLIES 101.42412.0229 101.42411.0339 651.48474.0222 651.48475.0222 412.48451.0336 412.48451.0336 651.207000 432.48502.0446 INVENTORIES-MDSE 101.125000 INVENTORIES-MDSE 101.125000 SUPPLIES INVENTORIES-MDSE L SUPPLIES SUPPLIES SUPPLIES SUPPLIES SER SER CONTRACTS PAYABL PROFESSIONAL SER ΗН OTHER OTHER OTHER SERVICES PROFESSIONAL PROFESSIONAL FUELS ACCOUNT NAME 00 F-0 GENERAL GENERAL OFFICE S OFFICE S OFFICE S MOTOR MTCE. Σ BX z z 22 z ZZ z ZZZZ ZZ zz Q zz А А AA А ДΩ Д AA ДД Ŋ AA ĺΉ #Od H1201-A/EST. 1201-B/EST. TOTAL MNWIL95015 STMT/6-12 438187-00 11678-21 11914-14 TOTAL 12-129 12-129 TOTAL 653200 653213 TOTAL 116173 116195 116217 116283 TOTAL 062912 INVOICE 264398 264398 TOTAL \*CHECK \* CHECK \*CHECK \*CHECK \*CHECK \*CHECK CLAIM 385.72 109.94 25.32CR 35.00 505.34 11.09 6.71 17.80 17.80 465.00 310.00 775.00 UNLEAD 685.34 UNLEAD 685.34 1,713.36 1,713.36 61.44 4,713.07 4,882.18 9,595.25 9,595.25 r 62,984.87 56,602.15 119,587.02 119,587.02 57.57 964.00 40.61 AMOUNT DONOHUE & ASSOCIATES 002293 33647 07/11/12 WESTERN COLLECTOR SEWE 33647 07/11/12 L.S. DESIGN/BID SERVIC ENVIRONMENTAL TOXICITY C 002286 33653 07/11/12 PROFESSIONAL SERVICES 33653 07/11/12 PROFESSIONAL SERVICES DUININCK INC 33649 07/11/12 STORM SWR/CURB & GUTT 33649 07/11/12 PAVING/CURB & GUTTER BEVE 000775 CONCESSION SUPPLIES DUO-SAFETY LADDER CORP 33650 07/11/12 HEAT SENSOR LABELS DOOLEY'S PETROLEUM INC 000212 33648 07/11/12 280 GAL DIESEL/87 33648 07/11/12 280 GAL DIESEL/87 001188 GLASSES DAVIS BUSINESS MACHIN 000229 33651 07/11/12 REPL. FLOOR MATS 33651 07/11/12 OFFICE SUPPLIES 33651 07/11/12 OFFICE SUPPLIES 33651 07/11/12 LASER POINTER & SA 000231 TOWING CHARGES VENDOR TOTAL VENDOR TOTAL VENDOR TOTAL VENDOR TOTAL VENDOR TOTAL VENDOR TOTAL FARNAM'S GENUINE PARTS 000 33654 07/11/12 BATTERIES 33654 07/11/12 FUSE HOLDERS VENDOR NAME AND NUMBER CHECK# DATE DESCRIPTION SAFETY SERVICE CENTER 33652 07/11/12 FASTENAL COMPANY 33655 07/11/12 CHOICE FOOD & 33656 07/11/12 FIRST ED'S 뎝

AND NUMBER DESCRIPTION  3 FOOD & BEVE 00077;  27/11/12 CONCESSION SUPPION  VENDOR TOTAL  OOD P.A. VENDOR TOTAL  OOD P.A. OOO93;  ANNE 00093;  7/11/12 PROFESSIONAL SERVINE SIDEN  OOOT OOO OOO OOO OOO OOO OOO OOO OOO O	CLAIM INVOICE  92968 92968 92968 \$22969 \$22968 \$22968 \$22968 \$22968 \$22968 \$27077/6-12 \$27077/6-12 \$27075 \$27077/6-12 \$27077/6-12 \$27075 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12 \$27077/6-12	#Od	# : 0	GENERAL SUPPLIES GENERAL SUPPLIES GENERAL SUPPLIES GENERAL SUPPLIES TRAVEL-CONFSCH GENERAL SUPPLIES TRAVEL-CONFSCH MTCE. OF EQUIPME SUBSISTENCE OF P MTCE. OF EQUIPME SUBSISTENCE OF P MTCE. OF EQUIPME SUBSISTENCE OF P MTCE. TOOLS SMALL TOOLS SMALL TOOLS	ACCOUNT 101.45437.0229 101.45437.0229 101.45437.0229 101.45435.0229 101.45435.0229 101.45435.0223 208.45005.0223 208.45006.0223 208.4506.0223 101.45433.0224 651.48476.0227 101.45433.0224 651.48476.0227 651.48475.0221
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	VENDOR NAME AND NUMBER CHECK# DATE DESCRIPTION	HAWK PUBLISHING INC 33669 07/11/12 ANNUAL SUBSCRIPTION 33669 07/11/12 ANNUAL SUBSCRIPTION VENDOR TOTAL	HAWKINS INC 33670 07/11/12 FERRIC CHLORIDE 33670 07/11/12 FERRIC CHLORIDE VENDOR TOTAL	HERITAGE BANK 33609 06/28/12 INVESTMENT 33609 06/28/12 INVESTMENT 33609 06/28/12 INVESTMENT 33609 06/28/12 INVESTMENT 33609 06/28/12 INVESTMENT VENDOR TOTAL	HILLYARD FLOOR CARE SUPP 000333 33671 07/11/12 CLEANING SUPPLIES	HUMANE SOCIETY OF KANDIY 002907 33672 07/11/12 ANIMAL CARE SERV-21	ID ZONE .01726 33673 07/11/12 TONER FOR COPIER	INT'L CONF OF POLICE CHA 000207 33674 07/11/12 MCCULLOUGH-MBRSHP 33674 07/11/12 MCCULLOUGH-MBRSHP NENDOR TOTAL	JOHNSTONE SUPPLY 33675 07/11/12 FREON FOR COMPRESSORS	KANDIYOHI CO AUDITOR 33676 07/11/12 LEC ANNUAL PAYMENT 33676 07/11/12 LONG DISTANCE-MAY 33676 07/11/12 LANDFILL CHARGES

GL540R-V07.20 PAGE	ACCOUNT NAME ACCOUNT	NING AND WAS 101.43425.0338	PROFESSIONAL SER 101.41401.0446	PRINTING AND PUB 208.45005.0331	SISTENCE OF P 651.48474.0227 SISTENCE OF P 651.48475.0227	INVENTORIES-MDSE 101.125000	NDS AND REIM 101.41428.0882	TRAVEL-CONFSCH 101.45433.0333	SISTENCE OF P 101.45437.0227	.S 101.45433.0440	GENERAL SUPPLIES 101.45437.0229 GENERAL SUPPLIES 101.45437.0229 MTCE. OF STRUCTU 101.43425.0225 GENERAL SUPPLIES 101.43425.0229 GENERAL SUPPLIES 101.43425.0229 GENERAL SUPPLIES 101.45437.0229 MTCE. OF OTHER I 101.45437.0229 MTCE. OF OTHER I 101.43425.0226 GENERAL SUPPLIES 651.48474.0229 GENERAL SUPPLIES 651.48474.0229 GENERAL SUPPLIES 651.48474.0229 GENERAL SUPPLIES 651.48474.0229 GENERAL SUPPLIES 651.48475.0229 GENERAL SUPPLIES 651.48475.0229 GENERAL SUPPLIES 651.48475.0229 GENERAL SUPPLIES 651.48475.0229
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ACS FINANCIAL SYSTEM 07/11/2012 14:21:05	VENDOR NAME AND NUMBER CHECK# DATE DESCRIPTION	KANDIYOHI CO AUDITOR 000376 33676 07/11/12 LANDFILL CHARGES VENDOR TOTAL	KANDIYOHI CO RECORDER'S 000382 33677 07/11/12 RECORDING FEES	001646 33678 07/11/12 5,000 9X12 ENVELOPE	LOCATORS & SUPPLIES INC 002162 33679 07/11/12 RAIN JACKETS/PANTS 33679 07/11/12 RAIN JACKETS/PANTS VENDOR TOTAL	MACQUEEN EQUIPMENT INC 000427 33680 07/11/12 SWEEPER GUTTER BROOMS	MARCUS CONSTRUCTION CO I 000438 33681 07/11/12 REFUND TOURNAMENT	MARCUS/JEREMY 33682 07/11/12 RESEARCH EQUIP P	MARINE RESCUE PRODUCTS I 001496 33683 07/11/12 LIFE GUARD SUITS	MATHESON TRI-GAS INC 002898 33684 07/11/12 CYLINDER RENTAL	MENARDS  33685 07/11/12 BOOL CHEMICALS 33685 07/11/12 BUG DEFENSE 33685 07/11/12 BUG MTCE-PATS 33685 07/11/12 DISPOSABLE GLOVES 33685 07/11/12 DISPOSABLE GLOVES 33685 07/11/12 VACUUM BREAKER FO 33685 07/11/12 VACUUM BREAKER FO 33685 07/11/12 LATCH FOR POOL FE 33685 07/11/12 LATCH FOR POOL FE 33685 07/11/12 LATCH FOR POOL FE 33685 07/11/12 BUG REPELLANT 33685 07/11/12 BUG REPELLANT 33685 07/11/12 PLANT SUPPLIES

CITY OF WILLM GL540R-V07.20 PAGE	M ACCOUNT NAME ACCOUNT	SMALL TOOLS 101.42412.0221	MTCE. OF EQUIPME 101.43425.0224 MTCE. OF EQUIPME 101.43425.0334 MTCE. OF EQUIPME 101.43425.0234 GENERAL SUPPLIES 651.48475.0229 GENERAL SUPPLIES 651.48475.0229 SUBSISTENCE OF P 101.43425.0229 SMALL TOOLS 101.43425.0229 MTCE. OF EQUIPME 101.43425.0229 MTCE. OF EQUIPME 101.43425.0224	CLEANING AND WAS 101.45433.0338 CLEANING AND WAS 101.45432.0338 CLEANING AND WAS 101.42412.0338 CLEANING AND WAS 101.45422.0338 CLEANING AND WAS 101.45425.0338 CLEANING AND WAS 651.48474.0338 CLEANING AND WAS 651.48475.0338 CLEANING AND WAS 101.45435.0338 CLEANING AND WAS 101.45425.0338 CLEANING AND WAS 101.43425.0338 CLEANING AND WAS 101.43425.0338 CLEANING AND WAS 101.43425.0338	MTCE. OF EQUIPME 101.42411.0224 MTCE. OF EQUIPME 101.42411.0334 INVENTORIES-MDSE 101.125000 MTCE. OF EQUIPME 101.42412.0334	RENTS 101.43425.0440 RENTS 101.43425.0440
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Vendor	AMOUNT	1,638.09	170.40 130.40 180.00 11.7.67 108.96 160.26 133.59 773.53	2000 200 200 200 200 200 200 200 200 20	22 22 80 80 80 80 80 70 64 64 64	76.84 153.68
ACS FINANCIAL SYSTEM 07/11/2012 14:21:05	VENDOR NAME AND NUMBER CHECK# DATE DESCRIPTION	METRO FIRE 33686 07/11/12 RIT KITS	MIKE'S SMALL ENGINE CENT 002699 33687 07/11/12 POLE SAW REPAIR-PARTS 33687 07/11/12 POLE SAW REPAIR-LABOR 33687 07/11/12 GAS CAP 33687 07/11/12 WEED TRIMMER LINE 33687 07/11/12 WEED TRIMMER LINE 33687 07/11/12 WEED TRIMMER LINE 33687 07/11/12 STIHL AIR BLOWER 33687 07/11/12 STIHL AIR BLOWER 33687 07/11/12 BAR NUTS 33687 07/11/12 OIL VENDOR TOTAL	MILLER SANITATION  33688 07/11/12 GARBAGE SERVICE-JULY	VENDOR TOTAL MILLS AUTOMOTIVE GROUP	MINI BIFF LLC 33690 07/11/12 TOILET RENTALS 33690 07/11/12 TOILET RENTALS

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VENDOR NAME AND NUMBER CHECK# DATE DESCRIPTION	AMOUNT	CLAIM	INVOICE PO#	FS9BX	M ACCOUNT NAME	ACCOUNT
MINI BIFF LLC 33690 07/11/12 TOILET RENTALS	766.884 766.884 766.884 766.884 766.884 8455.288 8455.288	*CHECK T	A-50857 A-50874 A-50888 A-50890 A-50933 A-51225 TOTAL		RENTS RENTS RENTS RENTS RENTS RENTS RENTS	101.43425.0440 101.43425.0440 101.43425.0440 101.43425.0440 101.43425.0440 101.43425.0440
MN DEPT OF LABOR & INDUS 000522 33691 07/11/12 ZND QTR SURCHARGE PYMT	2,726.90		070512	D N	OTHER CHARGES	101.41402.0449
MN DEPT OF TRANSPORTATIO 000497 33692 07/11/12 MATERIAL SAMPLE TESTS	2,194.70		P00000299	D Z	OTHER SERVICES	411.48451.0339
MN FIRE SERVICE CERTIF. 000018 33693 07/11/12 FIREFIGHTER I RE-TEST	25.00		1505	N	TRAVEL-CONFSCH	H 101.42412.0333
MN SCREEN PRINT 33694 07/11/12 SONSHINE STAFF T-SHIRTS	90.16		23209	D Z	GENERAL SUPPLIE	88 101.45433.0229
MN STATE FIRE CHIEFS ASS 000520 33695 07/11/12 ANNUAL SUBSCRIPTION	216.00		48	D N	SUBSCRIPTIONS A	AN 101.42412.0443
MONSON CORPORATION 33696 07/11/12 WTR MAIN/SANITARY SWR 1 33696 07/11/12 WTR MAIN/SANITARY SWR 1 33696 07/11/12 MIX FOR STREET PATCHIN	13,015.34 19,253.74 7.2,503.39 7.4,709.01 39,481.48	*CHECK	1111/EST. 3 1112/EST. 3 14548U 1461SU TOTAL		MTCE. OF OTHER MTCE. OF OTHER MTCE. OF OTHER MTCE. OF OTHER	I 411.48451.0336 I 412.48451.0336 I 101.43425.0226 I 101.43425.0226
MOREY PHD/ELDON L 000532 33697 07/11/12 PROFESSIONAL SERVICES	385.00		062512	й О	PROFESSIONAL SI	SER 101.42411.0446
MORRIS/ZACHARY 33698 07/11/12 DRINKING WATER	7.40		061512	N	GENERAL SUPPLIE	ES 101.45437.0229
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VENDOR NAME AND NUMBER CHECK# DATE DESCRIPTION

REPORT TOTALS:

AMOUNT

2,408,036.95

CLAIM INVOICE

FO#

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ACCOUNT

RECORDS PRINTED - 000471

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## FUND RECAP:

DESCRIPTION FUND

GENERAL FUND 

W.R.A.G. - 8
CONVENTION & VISITORS BUREAU
COMMUNITY INVESTMENT
D.S. - 2012 BOND
D.S. - 2012 BOND
S.A.B.F. - #2011
S.A.B.F. - #2011
G.P. - WASTE TREATMENT
CAPITAL IMPROVEMENT FUND
WASTE TREATMENT
OFFICE SERVICES
GENERAL LONGTERM DEBT

TOTAL ALL FUNDS

BANK RECAP:

BANK NAME

HERITAGE BANK HERT

DISBURSEMENTS

2,408,036.95

2,408,036.95

DISBURSEMENTS

506,444.23 13,624.66 2,000.00 3,000.00 15,000.00 15,000.00 139,047.24 139,056.54 657,359.38 435,656.54 657,359.38 435,650.54

2,408,036.95

TOTAL ALL BANKS

ORDINANCE NO
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### AN ORDINANCE CREATING A NEW CHAPTER 5, ARTICLE V, SPECIAL ASSESSMENTS

The City Council of the City of Willmar hereby ordains as follows:

SECTION 5-88. IMPROVEMENT COSTS ELIGIBLE FOR SPECIAL ASSESSMENT.

All costs related to public improvements are eligible for special assessment against real property in the city to the greatest extent authorized by Minn. Stat. ch. 429 and other state and local laws and regulations. Costs may include, but are not limited to, the cost of all necessary site preparation, construction, and restoration work, plus engineering, legal, administrative, financing and other contingent costs, including acquisition of right-of-way and other property.

#### SECTION 5-89. DISCRETIONARY DEFERMENT.

(a) In certain limited circumstances, the Council has discretion to defer special assessments for future collection. In these circumstances, assessments are adopted and certified to the county auditor but are not collected until a specified time or until the occurrence of a specified event. All deferred assessments constitute liens on the property assessed until the assessments are paid. The Council shall determine, by ordinance or resolution, the amount of interest on deferred assessments and (1) whether it must be paid annually during the period of deferment at the same times as the principal installments would have been payable if not deferred, or (2) whether interest for the period of deferment should be added to the principal amount of the assessment when it becomes payable, or (3) whether, if so provided in the resolution levying the assessment, interest thereon to December 31 of the year before the first installment is payable will be forgiven.

There are two types of discretionary deferrals:

- 1. Senior citizen, disability, active military service, and other hardship deferrals. The Council may defer special assessments for certain senior citizens, people with disabilities, and members of the military, as allowed by Minn. Stat. §§ 435.193 to 435.195 and subject to the following rules.
  - a. The Council may, in its discretion, defer the payment of special assessments against any homestead property if:
    - (1) It is owned by a person 65 or older; or
    - (2) It is owned by a person who is retired by virtue of a permanent and total disability; or

- (3) It is owned by a member of the Minnesota National Guard or other military reserves who has been ordered into active military service; or
- (4) There is a hardship on the basis of exceptional and unusual circumstances not covered by other standards and guidelines, where the determination is made in a nondiscriminatory manner and does not give the applicant an unreasonable preference or advantage over other applicants;

provided that, in each such case, the Council has determined that it would be a hardship for the owner to make the payments. Under subsection 4 above, the Council may limit the deferment to one year or to a limited period of years, and may require regular verification by the applicant of the continuation of the exceptional and unusual circumstances that justify the deferment.

- b. If an applicant for deferral falls into one of the foregoing categories, hardship shall be determined based upon the applicant meeting one or more of the following conditions:
  - (1) Gross household income is at or under United States
    Department of Housing and Urban Development (HUD)
    very low income limits, adjusted for the year and household
    size.
  - (2) Unusually high medical expenses relative to income.
  - (3) Other conditions found by the Council to justify deferment.
- c. Except as otherwise expressly determined by the Council in the resolution approving deferment, a hardship deferment ends and all accumulated amounts (including applicable interest, if any) become due:
  - (1) Upon the death of the owner if the spouse is not otherwise eligible for deferment;
  - (2) Upon the sale, transfer or subdivision of any part of the property;
  - (3) Upon loss of homestead status; or

- (4) Upon the Council's determination that immediate or partial payment would impose no hardship.
- 2. Unimproved property. The Council may, in its discretion, defer special assessments against unimproved property as allowed by Minn. Stat. § 429.061, subd. 2. Payment of the first installment of any assessment levied upon unimproved property may, in the Council's discretion, be deferred until a designated future year or until the platting of the property or the construction of improvements thereon, upon such terms and conditions and based upon such standards and criteria as may be provided by resolution of the Council. When such an assessment becomes payable, it must be divided into a number of installments such that the last installment thereof will be payable not more than 30 years after the levy of the assessment.
- (b) Procedure. A person seeking deferment must be the owner of the property, and shall make application to the City Clerk on forms prescribed by the City. An application shall be made not later than October 1 in the year the assessment was adopted. The city administrator or his/her designee shall review applications for deferral of special assessments to determine eligibility under this section and shall make a written report to the Council not later than October 15 in the year the assessment was adopted. The report shall contain a recommendation on whether the deferment should be granted, and a recommended interest rate on any deferred assessment. A copy of the report shall be mailed to or given to the applicant by the City Clerk. The Council shall make the final determination on whether to grant a deferment not later than October 21. If a deferment is granted, the City Clerk shall make the proper certification to the County Recorder which shall set forth the amount of the assessment and the amount of interest, if any, pursuant to Minn. Stat. § 435.194.

Passed by the City Council of the City of Willmar this 2nd day of July, 2012.

ATTEST:

Charlene Stevens, Administrator

Frank Yanish, Mayor

VOTE: X AHMANN X ANDERSON X CHRISTIANSON X DEBLIECK X DOKKEN X FAGERLIE X JOHNSON X REESE

EFFECTIVE DATE: This Ordinance shall be effective from and after its adoption and second publication.

This Ordinance introduced by Council Member: _	Anderson		
This Ordinance introduced on:	July 2, 2012	-	· · · · · · · · · · · · · · · · · · ·
This Ordinance published on:	July 7, 2012		
This Ordinance given a hearing on:			
This Ordinance adopted on:			
This Ordinance published on:			

#### FINANCE COMMITTEE REPORT CITY OF WILLMAR MONDAY, JULY 9, 2012

The Finance Committee of the Willmar City Council met at 5:00 p.m. on Monday, July 9, 2012, in the Willmar Municipal Utilities Auditorium. Chair Denis Anderson called the meeting to order.

Members Present: Denis Anderson ...... Chair

Rick Fagerlie ...... Vice Chair

Jim Dokken ...... Member

Tim Johnson ...... Member

Steve Okins ...... City Finance Director
Charlene Stevens ..... City Administrator

Others present included Mayor Frank Yanish; Council Member Ron Christianson; and David Little, West Central Tribune.

#### Item No. 1 – Draft Fund Balance Policy Discussion (Information Only)

Staff presented a draft Fund Balance Policy for Discussion. As part of the presentation, staff reviewed and explained various sections of the policy. The various sections reviewed dealt with the Classification of Fund Balances/Procedures, Stabilization Arrangements, Monitoring and Reporting, Governmental Fund Definitions, Enterprise Fund Equity, Other Policy Considerations and the Reporting Requirements.

The three main areas explained to the committee were the Classification section which explained the 5 different types; Nonspendable, Restricted, Committed, Assigned and Unassigned, the Governmental Fund Definitions section outlining the General, Special Revenue, Debt Service and Capital Project Fund definitions, and the Reporting Requirements section.

After some discussion the committee directed staff to compile a report that would show how the City's past practice would be affected by the new terminology. This matter was for information only.

#### Item No. 2 - Reports

The committee reviewed the May Rice Trust and Rice financial reports. This matter was for information only. There being no further business to come before the Committee, the meeting was adjourned at 5:30 p.m. upon motion by Council Member Fagerlie, second by Council Member Johnson, and carried.

Respectfully submitted,

Steve Okins
Finance Director

#### CITY OF WILLMAR, MN

#### FUND BALANCE POLICY

#### I. PURPOSE

The purpose of this policy is to establish the specific guidelines for the level of fund balances available for current and future spending in the governmental funds. The fund balance policy addresses a minimum level of unrestricted fund balance to be maintained, how the unrestricted fund balance can be used or spent down and how that fund balance will be replenished if it falls below the minimum level. In addition, the City sets a stabilization amount for use in emergency situations or when revenue shortages or budgetary imbalances arise. The policy also addresses when fund balances will be restricted to specific purposes. For the purpose of this policy any reference to the City Administrator shall mean the City Administrator or his or her designee.

#### II. BACKGROUND

Government Accounting Standards Board (GASB) Statement No. 54 was enacted to enhance the usefulness of fund balance information by providing clear fund balance classifications that can be more consistently applied and by clarifying the existing any ernmental fund type definitions. In governmental funds, a City should identify fund alance separately between non-spendable, restricted, committed, assigned or unassigned base on the relative strength of the constraints that control how specific amounts can be spen

Proprietary funds' equity will be managed as a separate business-like enterprise as allowed by U.S. Generally Accepted Acceptations rincipals (GAAP). The funds will be monitored through operations and their rate structure. Examples of Proprietary funds include Hospital, Municipal Utilities and Sewer. Proprietary funds balances will be classified as either invested in capital assets net of related delignestricted or unrestricted.

#### III. CLASSIFICATION OF FUN BALANCE/PROCEDURES

#### 1. Nonspendable

• This category includes fund balance that cannot be spent because it is either (i) not in spendable form or (ii) is legally or contractually required to be maintained intact. Examples include inventory, prepaid items, endowments and land held for resale.

#### 2. Restricted

• Fund balance should be reported as restricted when constraints placed on those resources are either (i) externally imposed by creditors, grantors, contributors, or laws or regulations of other governments or (ii) imposed by law through constitutional provisions or enabling legislation. Examples include bond or grant proceeds, tax increments and park dedication fees.

#### 3. Committed

- Fund balance that can only be used for specific purposes pursuant to constraints imposed by formal action of the government's highest level of decision-making authority. The committed amounts cannot be used for any other purpose unless the government removes or changes the specified use by taking the same type of action it employed to commit those amounts.
- The City's highest level of decision making authority (City Council) will annually or as deemed necessary commit specific revenue sources for specified purposes by formal action. This formal action must occur prior to the end of the reporting period, however, the amount to be subject to the constraint, may be determined in the subsequent period. A committed fund balance cannot be a negative number.

#### 4. Assigned

• Amounts that are constrained by the government's intent to use for specified purposes, but are neither restricted nor committed. Assigned fund balance in the General fund includes amounts that are intended to be used for specific purposes.

#### 5. Unassigned

- Unassigned fund balance represent residual classification for the General fund. Includes amounts that the not seen assigned to other funds and that have not been restricted, committed, or signed to specific purposes within the General fund. The General fund should to the only fund that reports a positive unassigned fund balance amount.
  - a. The ity will maintain an unrestricted fund balance in the General fund of an amount to less than 100% of the next year's budgeted expenditures of the General fund. This will assist in maintaining an adequate level of fund balance to provide for cash flow requirements and contingency needs because major revenues, including property taxes and other government aids are received in the second half of the City's fiscal year.
  - b. If spending unrestricted fund balance in designated circumstances has reduced unrestricted fund balance to a point below the minimum targeted level, as noted above, the replenishment will be funded by property taxes (funding source) within five years (period over which replenishment will occur).

#### IV. STABILIZATION ARRANGEMENTS

Stabilization arrangements are defined as formally setting aside amounts for use in emergency situations or when revenue shortages or budgetary imbalances arise.

The City will set aside amounts by resolution as deemed necessary that can only be expended when certain specific circumstances exist. The resolution will identify and describe the specific circumstances under which a need for stabilization arises. The need for stabilization will only be utilized for situations that are not expected to occur routinely.

#### V. MONITORING AND REPORTING

The City Council shall annually review fund balances in relation to this policy in conjunction with the development of the annual budget.

When both restricted and unrestricted resources are available for use, it is the City's policy to first use restricted resources, and then use unrestricted resources as they are needed.

When committed, assigned or unassigned resources are available for use, it is the City's policy to use resources in the following order; 1.) committed 2.) assigned and 3.) unassigned.

A negative residual amount may not be reported for stricted, committed, or assigned fund balances in the General fund.

#### VI. GOVERNMENTAL FUND DEFINITIONS

GASB Statement 54 provides clarification of the governmental funds definitions. The definitions are added to the fund balance to charly define their reporting requirements. It is also important to understand the fund classification when determining the classification of their fund balances.

General Fund - Used to account for in manifest in resources not accounted for in another fund.

<u>Special Revenue Funds</u> Used account for reporting the proceeds of specific revenue sources that are restricted or committed to expenditures for specific purposes (other than debt service or capital projects).

- One or more specified restricted or committed revenues are the foundation for the fund (comprise a substantial portion of fund's inflows).
- Other inflows (i.e. interest and transfers) may be reported in fund, if restricted, committed or assigned to the specified purpose of the fund.
- Restricted or committed proceeds of specific revenue sources should be expected to continue to comprise a substantial portion of inflows of the fund.
- Exception for specific revenue rules General fund of Blended Component Unit (EDA).

<u>Debt Service Funds</u> – Used to account for and report financial resources that are restricted, committed, or assigned to expenditure for principal and interest payments.

<u>Capital Projects Funds</u> – Used to account for and report financial resources that are restricted, committed, or assigned to expenditures for capital outlays, including the acquisition or construction of capital facilities and other capital assets. Capital project funds exclude those types of capital related outflows financed by proprietary funds or for assets that will be held in trust for individuals, private organizations, or other governments.

#### VII. ENTERPRISE FUND EQUITY

Enterprise funds are used to account for operations financed and operated in a manner similar to private business enterprises, where the City intends the cost of providing goods or services to the public be financed or recovered primarily through user charges. The City's enterprise funds include the Rice Memorial Hospital, Willmar Municipal Utilites and Sewer funds.

It is the City's intent to cover all operating and non-operating expenses through user charges to eliminate the impact on taxpayers. User charges will be reviewed annually to ensure adequate rates are charged for the services provided.

Enterprise funds' equity will be classified in one of the following categories:

- Investment in Capital Assets, Net of Related Debte. The component of net assets which is the difference between assets and liabilities of property funds that consists of capital assets less both accumulated depreciation and the cutstanding balance of debt that is directly attributable to the acquisition, construction or improvement of the capital assets.
- Restricted. The component of new assets which is the difference in assets and liabilities of proprietary funds that consist of assets with constraints placed on their use by either external parties (i.e. creditors of grayors or through constitutional provisions or enabling legislation.
- Unrestricted. The difference between the assets and liabilities of proprietary funds that is not reported as Investment in capital Assets, Net of Related Debt or Restricted net assets.

The City Council will not establish a minimum required level for equity in proprietary funds other than the funds should cover their own operating and non-operating costs.

#### IV. OTHER POLICY CONSIDERATIONS

The City will use all budgetary and financial accounting options available to maintain the minimum level of fund balance available for appropriation in the General and Special Revenue Funds. Some options available include the following items:

A specific budgeted revenue increase (i.e. ad valorem property tax increase).

- Increase fees for services.
- Reduction of expenditures in the budget.
- Transfers from other available funds.
- Sale of capital assets.

The City Council requires positive fund balances for all governmental, proprietary and fiduciary funds, with a few exceptions. The Council will allow a negative fund balance in the following instances:

- A project may be in a developmental phase in which all appropriations have not yet been received. It is anticipated the appropriations will be received within the fiscal year or early the following fiscal year. The City Administrator will present anticipated revenue sources to the Council when a deficit occurs for this reason.
- An emergency occurred and all appropriations to pay for the emergency have not been received yet. The City Administrator will keep a current listing of anticipated revenue sources to pay for the emergency.
- Pledges for a project are expected to be received over a period of time. In this case, a long-term receivable may be received the pledges are assured to be received. If the receipt of the pledges is now waranted, the receivable cannot be recorded. The project (fund in some cases) will carry a negative balance until all pledges are received.
- An inter-fund loan appropriate or not available to cover the fund deficit.

The City Administrator will report shortfalls or surpluses in the projected fund balance levels to the City Council as soon as tought to be a significant impact.

If a fund deficit occurs, a written plan by the City Administrator to move the fund out of the deficit is required. The City Council is responsible for reviewing and approving the financial plan. The City Administrator will monitor the plan's effectiveness on a monthly basis. The City Administrator will report the plan's effectiveness to the City Council on a quarterly basis.

A fund surplus, above all internal and external constraints, may also occur. In this case, the Administrator will notify the City Council to discuss the circumstances of the surplus and determine whether or not the established threshold is effective. Some appropriate plans for using fund surpluses include the following items (but are not limited to):

- Move budgeted expenditure into a future year due to unforeseen circumstances.
- Fund a one-time project or project planning that would not normally be budgeted in the on-going operations of the City.

- Return unused dollars to donors.
- Transfer excess funds to another City fund to finance a project or cover a shortfall.

The City's credit rating for debt financing and investing will also be considered in the level of required General fund balance. The City Council may further restrict the required fund balance level to meet a higher credit rating need if possible. The City's credit rating is reviewed annually by the City Administrator, Finance Director, and bond counsel when necessary. The City Administrator shall be responsible for conducting rating reviews.

#### IV. REPORTING REQUIREMENTS

The City's audit firm shall provide a City presentation of the previous year's financial condition in the modified and full accrual basis of accounting after the audit is completed. Any deficiencies presented by the auditor will be followed up by the City Administrator with a written plan to comply with this policy. The audit presentation will occur before June 30<sup>th</sup> following the previous year's end.

Adopted by the Willmar City Council on this? 2012.

Frank Yanish Mayor Carlene Stevens
City Administrator

#### Rice Memorial Hospital Financial Statements May 31, 2012

#### Executive Summary

May was a negative month in terms of financial performance compared to budget and in terms of actual performance. Rice generated a loss of \$70,000 from operations in May compared to budgeted operating income of \$218,000. The primary contributing factor was lower than expected Hospital inpatient activity and Home Medical activity. Hospital inpatient volumes continued to be soft compared to budget and last year as were sales and rental revenues at Home Medical. The overall net income was \$161,000 compared to budgeted net income of \$303,000. The difference relates to unrealized gains on investments due to lower market interest rates thus increasing the unrealized gains on the market value of the instruments.

#### May 31, 2012 Balance Sheet:

The May balance sheet showed an increase in net assets of \$131,000. Total Assets have decreased \$2.3 million while total liabilities have decreased \$2.4 million. The Total Asset decrease was due to an increase in current assets of \$53,000; a decrease in assets whose use is limited of \$467,000; a decrease in net property, plant, and equipment of \$238,000, and a decrease in other assets of \$1.6 million. The increase in current assets was due to increases in Receivables and offset by decreases in Bond Reserves and Prepaid Expenses. Although Receivables have increased during the year; improvements have been made in the revenue cycle process as evidenced with Days Outstanding decreasing from 67 last month to 61 this month. These improvements have resulted in an improvement in the cash position thus mitigating the need for a line of credit borrowing. Assets whose use is limited decreased due to the refunding of the 2002 Bond Issue which resulted in decreased investments in the reserve funds but offset some by an increase in the Rice Trust Endowment. Net Property, Plant, and Equipment decreased due to depreciation expense greater than capital expenditures. Other Assets have decreased due to decreases in unrestricted or general investments and Deferred Debt Acquisition costs and offset by an increase in the investment in Willmar Medical Services. Cash & General Investments have decreased \$2.2 million since December 31, 2011 due to poor operating performance and an increase in outstanding receivables. However, this is a \$1.2 million improvement from the prior month.

#### May 2012 Results:

The overall net operating loss was \$70,000 compared to budgeted operating income of \$218,000 and compared to last year's operating income of \$736,000. Patient revenues were \$1.0 million (5.6%) less than budget for the month and 4.0% less than the prior year. Hospital revenues were less than budget with inpatient revenues 24.7% less than budget and outpatient revenues 4.2% greater than budget. Inpatient revenues were driven by the decreased census and lower than anticipated inpatient surgeries. Outpatient revenue variances were the result of increased outpatient surgeries and medical imaging activity. Work has commenced with McGladrey for revenue cycle issues of which this will be completed later this summer. Revenues at the Care Center were up by 22.5% due to increased therapy services provided to the residents. Rice recently partnered and

outsourced all therapy services at the Care Center which increased access and availability of therapy staff. This should have a positive impact to resident care for both long-term and short-term residents. Home Medical revenues continued to be off from budget due to the slower than anticipated hiring of sales staff. The regional account representative position for Redwood Falls is still open.

Consolidated deductions from revenue were \$593,000 (6.7%) less than budget and when netted against total patient revenues yielded a negative net patient revenue variance of \$407,000 (4.6%). Rice completed its submission of the 2011 Medicare Cost Report which indicated additional funds (\$150,000) was due Rice for 2011 activity of which this was booked in May's activity. The Hospital's reimbursement rate for the month was 47.89% compared to a budget of 47.50%; a positive variance of \$59,000.

Other operating revenues were \$24,000 (1.6%) greater than budget due to higher profitability at Willmar Medical Services (WMS). WMS activity at Rice was less than budget by \$73,000 (4.0%) due to decreased Radiation Oncology revenues. Total operating revenues were \$8.3 million or \$309,000 (3.6%) less than budget and \$263,000 (3.1%) less than last year.

Net Expenses were \$8.3 million which was \$20,000 (0.2%) less than budget. Expenses were mixed for the month with Salaries \$126,000 (3.3%) less than budget due to decreased activity and vacancies which was offset by Contract Labor which was \$112,000 greater than budget. Contract Labor variances were due to Hospital and Care Center therapy services contracts. Benefits were \$28,000 (2.4%) greater than budget due to higher than anticipated health insurance costs for the month. Supplies were \$30,000 (2.9%) less than budget due lower activity at Home Medical but offset by increases in Surgery, Blood Bank, Pathology, and Materials. Drugs were \$29,000 (5.6%) less than budget due to lower inpatient activity. Purchased Services were \$76,000 (13.0%) less due to lower costs in Administration and Hospice and a reclassification of Epic costs which have been capitalized but were previously expensed. Repairs were \$77,000 (25.6%) lower due to Medical Imaging, Radiation, Patient Accounting, and Maintenance costs lower than expected. Utilities were \$12,000 (9.8%) less than budget due to mild weather while Insurance was slightly less than budget by \$1,400. Patient Related Travel was \$4,700 (13.7%) less than budget; Education, Travel, and Dues were \$6,200 (8.1%) less than budget; and Other was \$10,000 (24.1%) less than budget due to lower advertising. Depreciation was \$56,000 (9.5%) greater than budget due to a budget miscalculation while Interest was \$56,000 (27.7%) less than budget due to the refunding of the 2002 bonds. Bad Debts were \$17,000 (11.4%) greater than budget while Taxes and Surcharge were \$2,200 (1.2%) less than budget.

Non-operating income was \$146,000 greater than budget due to unrealized gains. Rice has subsequently sold \$1.0 million of investments in order to sell subordinated securities, for which there was an uncomfortable level of risk. Rice will continue to analyze its investments to determine if any additional securities should be sold to capture realized gains.

The Hospital generated an operating loss of \$138,000 compared to budgeted operating income of \$221,000 and compared to last year's operating income of \$722,000. Care Center activity generated operating income for the month of \$97,000 compared to expected operating income of \$34,000 and last year's operating loss of \$13,000. Increased therapy services contributed to the positive income variance. Home Medical

activity generated an operating loss of \$29,000 compared to a budgeted operating loss of \$36,000 and last year's operating income of \$27,000. As mentioned above, lower than expected sales and rental revenues have contributed to this deficit.

#### May YTD 2012 Results:

The overall net operating loss was \$863,000 compared to budgeted operating income of \$800,000 and last year's operating income of \$1.8 million. Patient revenues were \$4.3 million (5.0%) less than budget and 1.1% less than the prior year. Hospital revenues were less than budget with inpatient revenues 12.8% less than budget and outpatient revenues 0.4% less than budget. Inpatient revenues were driven by the decreased census and lower surgical volumes while Outpatient revenues were the result of flat volumes in many departments and lower radiation therapy revenue. Care Center revenues were \$161,000 (5.0%) greater than budget while Home Medical revenues were \$699,000 (14.4%) less than budget due to lower sales and rental activity.

Consolidated deductions from revenue were \$3.2 million (7.4%) less than budget and when netted against total patient revenues yielded a negative net patient revenue variance of \$1.1 million (2.6%). The Hospital's reimbursement rate was 48.81% compared to a budget of 47.52%; a positive variance of \$979,000.

Other operating revenues were \$719,000 (9.4%) less than budget due to lower activity and profits at Willmar Medical Services. Willmar Medical Services activity at Rice was less than budget by \$267,000 (3.0%) due to lower Radiation Oncology activity. Total operating revenues were \$41.2 million or \$1.5 million (3.7%) less than budget and \$230,000 (0.6%) less than last year.

Net Expenses were \$42.1 million which was \$80,000 (0.2%) greater than budget. Expenses were mixed with Salaries \$197,000 (1.0%) less than budget due lower activity but offset by the Epic conversion costs which were greater than anticipated. Contract Labor was \$690,000 greater than budget due to Emergency Room Physicians, Pharmacy, and contracted therapy costs. As the Care Center has outsourced its therapy services, this variance will continue for the remainder of the year. Benefits were \$193,000 (3.3%) less than budget due to lower than anticipated health insurance costs. Supplies were \$398,000 (7.7%) less than budget due lower activity in numerous departments including Surgery and Home Medical while Drugs were \$976,000 (37.1%) greater due to Medical Oncology purchases. Purchased Services were \$110,000 (3.7%) greater due to consulting and legal costs and reference lab costs. Repairs were \$238,000 (15.7%) less due to lower activity in numerous departments while Utilities were \$78,000 (10.8%) less than budget due to mild weather. Insurance was \$6,800 (2.5%) less than budget; Patient Related Travel was \$10,000 (5.8%) less than budget; Education, Travel, and Dues were \$5,400 (1.4%) less than budget; and Other was \$10,000 (4.9%) less than budget. Depreciation was \$310,000 (10.4%) greater than budget due to the budget miscalculation while Interest was \$170,000 (16.5%) less than budget due to the bond refunding. Bad Debts were \$101,000 (13.9%) less than budget due to improved quality and lower activity with Taxes \$113,000 (12.0%) less than budget due to reconciliations with amounts paid to the City and the successful MN Care Tax and MA Surcharge appeal.

Non-operating income was \$187,000 greater than budget due to realized and unrealized investment gains. Investment income should be lower than budget for a few months due to investment redemptions and sales and the decreased level of investments until positive cash flows resume.

The Hospital generated an operating loss of \$945,000 compared to budgeted operating income of \$643,000 and last year's operating income of \$1.7 million. Care Center activity generated operating income of \$180,000 compared to expected operating income of \$139,000 and last year's operating income of \$93,000. Home Medical activity generated an operating loss of \$98,000 compared to budgeted operating income of \$17,000 and last year's operating loss of \$20,000.

Statistical and Volume Summary

Statistics and volumes were mostly down for the month. Patient days were 17.4% less than budget while admissions were 15.5% less than budget yielding a decrease in length of stay from a budget of 3.50 to 3.38. The previous concerns with the inpatient statistical indicators appear to be resolved and thus the current statistics should be utilized as past volumes have been updated back to February 1, 2012. Compared to the prior year, patient days were 280 less for the month with admissions 76 less than last year. The average daily census for the month was 27.8 compared to a budget of 33.7 and last year's 36.8. Observation patients were 31.5% less than budget and 19.1% less than last year. Total Case Mix Index was 6.2% greater than budget and 8.6% greater than last year. Medicare Case Mix is still unavailable. Overall activity as measured in terms of adjusted admissions was 5.3% greater than budget but 3.8% less than last year while adjusted patient days were 2.9% greater than budget and 5.5% less than last year. Care Center resident days were 2.1% less than budget with an average daily census of 73.4 compared to the budget of 75.

On a YTD basis, patient days were 3.9% less than budget and 11.0% less than last year with admissions 5.2% less than budget and 11.1% less than last year. This equated to an average length of stay for this year at 3.55 compared to the budget of 3.50 and 3.54 from last year. Observation patients were down by 8.9% to budget but 4.3% greater than last year. Total Case Mix was 0.2% less than budget but 1.7% greater than last year. Adjusted admissions were 3.4% greater than budget but 3.0% less than last year while adjusted patient days were 4.7% greater than budget but 2.9% less than last year. Care Center resident days were 4.4% less than budget with a census of 71.7 compared to the budget of 75.0 and last year's census of 63.6.

Ancillary departments were mixed for the month. Surgeries were 7.1% greater than budget and 5.0% greater than last year but inpatient procedures were 32.4% less than budget and 33.9% less than last year. As inpatient surgeries generate higher revenues than outpatient surgeries; it is critical that inpatient surgeries are near projected volumes and thus when volumes are down as significant as May's activity; this will have a negative impact on financial performance. Emergency Room visits were 2.6% less than budget and 2.4% less than last year. Lab tests were up by 1.1% while Medical Imaging procedures were flat compared to budget. Radiation Oncology treatments were 19.7% greater than budget but 13.6% less than last year. Even though volumes were higher than budget; Radiation Oncology revenues were down due to IMRT services not available until early June. Medical Oncology visits were 37.6% greater than budget and 33.9% greater than last year. GI procedures were 22.0% less than budget while Dialysis treatments were 14.7% greater than budget. Rehab visits were 6.2% greater than budget while Hospice visits were 11.6% less than budget and Ambulance runs 21.7% greater than budget.

YTD ancillary activity was also mixed. Surgeries were 9.4% less than budget and 11.2% less than last year with inpatient procedures 20.4% less than budget and 22.4% less than last year. Emergency Room visits were flat compared to budget and last year. Laboratory tests were 1.8% less than budget and 3.2% less than last year. Medical Imaging procedures were 4.0% greater than budget and flat compared to last year. Radiation Oncology treatments were 13.1% greater than budget and 9.7% greater than last year while Medical Oncology visits were 27.6% greater than budget and 24.6% greater than last year. GI procedures were 2.8% greater than budget but 11.9% less than last year while Dialysis treatments were 2.0% greater than budget and 0.9% greater than last year. Rehab visits were greater than budget by 4.4% and 5.4% greater than last year; Hospice visits were 6.4% less than budget and 8.1% less than last year; and Ambulance runs were 1.4% greater than budget and 0.5% greater than last year.

Full Time Equivalents (FTE's) for the month were 781 compared to a budget of 780 and compared to last year's total of 753. YTD FTE's were 801 compared to the budget of 789 and last year's 761.

#### **Key Indicators**

The key Operational indicators were negative for the month compared to budget and last year. Consolidated Operating Margin was a negative 0.8% compared to the budget target of 2.5% and last year's 8.6%. Excess Margin was 1.9% compared to the budget of 3.5% and last year's 10.9%. The EBIDA margin was 11.3% for the month compared to a budget of 12.7% and last year's 20.0%.

The YTD Consolidated Operating Margin was a negative 2.1% compared to the budget of 1.9% and last year's 4.4%. Excess Margin was a negative 0.6% compared to the budget of 2.8% and last year's 5.6%. The EBIDA margin was 9.3% compared to the budget of 12.0% and last year's 15.3%

The Financial ratios indicate that the Debt/Capitalization ratio of 45% was at the year-end target. Debt service coverage was 2.3 compared to the budget of 2.9 and compared to the debt covenant of 1.25. Days in accounts receivable were 61 compared to a target of 50 and last year's 65. Home Medical days outstanding were 113 compared to the target of 70 and last month's 127. Days of Cash were 104 compared to the year-end target of 126 and compared to 101 from the prior year. The Financial Strength Index was a negative 0.20 compared to the budget of 1.10 and last year's 1.65.

YTD Hospital productivity ratios in terms of staffing was at the budget with FTE's per adjusted admit at 14.3 compared to a budget of 14.3; last year's ratio of 13.3; and the benchmark of 14.9. FTE's per adjusted patient day were 4.0 compared to the budget of 4.1; last year's ratio of 3.7; and the benchmark of 4.4. Care Center Hours per Resident Day were 6.2 compared to the budget of 5.5 and the benchmark of 5.8. The increase relates to the contracted therapy service which has been much greater than anticipated. Sales per FTE at Home Medical were \$142,000 which was 12.6% less than target and 2.7% less than last year.

## RICE MEMORIAL HOSPITAL CONSOLIDATED BALANCE SHEET For the Five Months Ending May 31, 2012

	CURRENT YEAR	PRIOR YEAR END	CHANGE
1 ASSETS	•		
2 CURRENT ASSETS 3 CASH AND CASH EQUIVALENTS	\$3,716,890	\$3,728,757	(\$11,867)
4 TRUSTEE BOND AGREEMENTS - CURRENT	1,251,682	2,130,440	(878,758)
5 ACCOUNTS RECEIVABLE NET	17,302,234	16,143,018	1,159,216 35,144
6 OTHER RECEIVABLES	557,119 1,893,953	521,975 1,858,419	35,535
7 INVENTORY 8 PREPAID EXPENSES	1,231,700	1,517,862	(286,162)
•	25,953,577	25,900,470	53,107
10 TOTAL CURRENT ASSETS	۱ ) توبات توقط	20,000,470	20,107
12 ASSETS LIMITED AS TO USE	A 407 000	2 721 (45	(CCD CCD)
13 HELD BY TRUSTEES - BOND AGREEMENTS	3,181,089 28,765	3,731,642 47,976	(550,552) (19,211)
15 REMAINDER UNITRUST - RECEIVABLE 16 ENDOWMENT FUND - INVESTMENTS	2,568,191	2,466,271	101,919
4	5,778,045	6,245,889	(467,844)
18 TOTAL ASSETS - USE IS LIMITED 19	5,770,040	<b>0,2</b> 10,000	(,,
20 PROPERTY PLANT & EQUIPMENT	132,168,302	129,292,102	2,876,200
21 PROPERTY PLANT & EQUIPMENT 22 LESS; ACCUMULATED DEPRECIATION	(70,636,961)	(67,522,491)	(3,114,470)
24 NET PROPERTY, PLANT & EQUIPMENT	61,531,341	61,769,611	(238,270)
25			
26 OTHER ASSETS 27 INVESTMENTS	22,916,301	25,125,564	(2,209,264)
28 INVESTMENTS - SHARED HEALTH RESOURCES	417,225	411,413	5,812
29 INVESTMENTS - WILLMAR MEDICAL SERVICES	4,171,618	3,335,316	836,301
30 OTHER INVESTMENTS	79,963	79,136	827 - (309,206)
32 DEFERRED DEBT ACQUISITION COSTS	209,141	518,347	
35 TOTAL OTHER ASSETS	27,794,247	29,469,777	(1,675,529)
37 TOTAL ASSETS	5 S121,057,211	3123,385,747	
			(\$2,328,536)
39			The state of the s
39 40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES			
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT	\$2,252,613	\$1,981,181	\$271,431
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE	\$2,252,613 1,538,601		
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS	\$2,252,613	\$1,981,181 1,563,350 217,700 10,751,022	\$271,431 (24,749) (181,150) -445,098
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE	\$2,252,613 1,538,601 36,550	\$1,981,181 1,563,350 217,700	\$271,431 (24,749) (181,150)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES	\$2,252,613 1,538,601 36,550 11,196,120	\$1,981,181 1,563,350 217,700 10,751,022	\$271,431 (24,749) (181,150) -445,098
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639	\$271,431 (24,749) (181,150) -445,098 (228,819)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892	\$271,431 (24,749) (181,150) -445,098 (228,819) 281,812
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 54 COMMITMENTS AND CONTINGENCIES	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010	\$271,431 (24,749) (181,150) ·445,098 (228,819) 281,812 (2,742,013)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 54 COMMITMENTS AND CONTINGENCIES 55	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010	\$271,431 (24,749) (181,150) ·445,098 (228,819) 281,812 (2,742,013)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 54 COMMITMENTS AND CONTINGENCIES 55 56 NET ASSETS	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997 63,772,701	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010 66,232,902	\$271,431 (24,749) (181,150) 445,098 (228,819) 281,812 (2,742,013) (2,460,201)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 54 COMMITMENTS AND CONTINGENCIES 55 56 NET ASSETS 57 RESTRICTED FUNDS 58 DEBT SERVICE AND RESERVE	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997 63,772,701	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010 66,232,902	\$271,431 (24,749) (181,150) -445,098 (228,819) 281,812 (2,742,013) (2,460,201)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 54 COMMITMENTS AND CONTINGENCIES 55 56 NET ASSETS 57 RESTRICTED FUNDS 58 DEBT SERVICE AND RESERVE 59 SPECIFIC PURPOSE FUND	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997 63,772,701	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010 66,232,902	\$271,431 (24,749) (181,150) -445,098 (228,819) 281,812 (2,742,013) (2,460,201)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 64 COMMITMENTS AND CONTINGENCIES 55 76 NET ASSETS 77 RESTRICTED FUNDS 78 DEBT SERVICE AND RESERVE 79 SPECIFIC PURPOSE FUND 60 PERMANENT ENDOWMENT	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997 63,772,701 3,001,698 65,218 2,568,191	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010 66,232,902	\$271,431 (24,749) (181,150) -445,098 (228,819) 281,812 (2,742,013) (2,460,201)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 54 COMMITMENTS AND CONTINGENCIES 55 56 NET ASSETS 57 RESTRICTED FUNDS 58 DEBT SERVICE AND RESERVE 59 SPECIFIC PURPOSE FUND 60 PERMANENT ENDOWMENT 61 CURRENT YEAR INCOME	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997 63,772,701	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010 66,232,902	\$271,431 (24,749) (181,150) ·445,098 (228,819) 281,812 (2,742,013) (2,460,201) (550,552) (9,375) 101,919
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 64 COMMITMENTS AND CONTINGENCIES 55 65 NET ASSETS 67 RESTRICTED FUNDS 60 PERMANENT ENDOWMENT 61 CURRENT YEAR INCOME 62 UNRESTRICTED	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997 63,772,701 3,001,698 65,218 2,568,191 (251,497)	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010 66,232,902 3,552,250 74,593 2,466,271 6,006,621	\$271,431 (24,749) (181,150) ·445,098 (228,819) 281,812 (2,742,013) (2,460,201) (550,552) (9,375) 101,919 (6,258,118)
40 LIABILITIES AND NET ASSETS 41 CURRENT LIABILITIES 42 CURRENT MATURITIES OF LONG TERM DEBT 43 ACCOUNTS PAYABLE - TRADE 44 ESTIMATED THIRD PARTY PAYOR SETTLEMENTS 45 ACCRUED SALARIES, WAGES AND BENEFITS 46 ACCRUED INTEREST AND DUE TO WMS 48 TOTAL CURRENT LIABILITIES 49 50 LONG TERM DEBT (LESS CURRENT PORTION) 52 TOTAL LIABILITIES 53 54 COMMITMENTS AND CONTINGENCIES 55 56 NET ASSETS 57 RESTRICTED FUNDS 58 DEBT SERVICE AND RESERVE 59 SPECIFIC PURPOSE FUND 60 PERMANENT ENDOWMENT 61 CURRENT YEAR INCOME	\$2,252,613 1,538,601 36,550 11,196,120 2,220,820 17,244,704 46,527,997 63,772,701 3,001,698 65,218 2,568,191 (251,497) 51,900,901 57,284,510	\$1,981,181 1,563,350 217,700 10,751,022 2,449,639 16,962,892 49,270,010 66,232,902 3,552,250 74,593 2,466,271 6,006,621 45,053,110	\$271,431 (24,749) (181,150) ·445,098 (228,819) 281,812 (2,742,013) (2,460,201) (550,552) (9,375) 101,919 (6,258,118) 6,847,791



RICE MEMORIAL HOSPITAL CONSOLIDATED For the Five Manths Ending May 31, 2012

VAR %	(11.3%) 1.8% 49.7% 4.8%	(1.1%)	(2.0%)	(2.7%)	0.5%	(6.5%)	(0.5%)	(0.5%)	16%9:0) in the second	with the Name of the Control of the	4.8%	100.7%	1.0%	46.7%	15.4%	2.1%	80.6	(2.4%)	7.1%	8.4%	(16.6%)	(10.7%)	7.4%	21.5%	6.2%	(147.2%)	12.9%	(1,10,62%)
PRIOR YR	\$27,923,181 \$0,226,261 2,253,424 3,959,102	84,361,968	40,620,403	41,501,385	42,860,583	7,413,796	50,274,379	8,766,483	968/205114	restrictions for the day on the	18,125,206	772,916	4,759,329	2,462,438	7,065,365	637,513	249,179	173,254	338,672	3,046,487	1,028,439	199,166	43,114,719	3,438,769	39,675,950	1,831,946	542,465	A THE PARTY OF
ATE VAR %	(12.8%) (0.4%) 5.0% (14.4%)	(%0%)	(7.1%)	(7.4%)	(7.6%)	(9.4%)	(3.6%)	(3.0%)	(3:1%)		(1.0%)	80.2%	(7.7%)	37.1%	3,7%	(10.8%)	(2.5%)	(5.8%)	(4.9%)	10.4%	(16.5%)	(12.0%)	1.2%	13.1%	0.2%	(207,9%)	44,1%	(25000)
YEAR TO DATI	(\$3,625,298) (216,864) 161,032 (699,992)	(4,381,122)	(3,053,738)	(3,249,049)	(1,132,073)	(719,003)	(1,851,076)	(267,480)	(0655851)		(197,763)	(193,234	(398,647)	976,964	110,000	(78,619)	(6,837)	(10,476)	(10,886)	310,370	(101,811)	(113,070)	563,135	482,444	80,691	(1,664,287)	187,537	(61)476,750) 1 (020159) 1 (237,44114) (2310,557)
BUDGET	\$28,404,075 51,362,524 3,211,605 4,849,249	87,827,453	42,844,534	43,627,447	44,200,006	7,652,886	51,852,892	8,991,922	242,860,970 E		19,198,100	5 877 894	5,204,241	2,636,645	1 515 671	729,823	278,529	179,611	222,002	2,991,966	732,101	945,009	45,755,059	3,694,462	42,060,597	800,373	424,882	
ACTUAL	\$24,778,777 51,145,660 3,372,637 4,149,257	83,446,331	39,790,796 587,602	40,378,398	43,067,933	6,933,883	50,001,816	8,724,442	41277,374 E	:	19,000,337	5.684 681	4,805,594	3,613,609	1,277,362	651,204	271,692	384 015	211,116	3,302,336	630,290	831,939	46,318,194	4,176,906	42,141,288	(863,914)	612,419	(\$251,495)
	OPERATING REVENUE INPATIENT REVENUE OUTPATIENT REVENUE RICE CARE CENTER REVENUE RICE HOME MEDICAL REVENUE	TOTAL PATIENT REVENUE	LESS DISCOUNTS & CONTRACTUALS LESS UNCOMPENSATED CARE	TOTAL DEDUCTIONS FROM REYENU	NET REVENUE FROM PATIENTS	OTHER OPERATING REVENUE	TOTAL OPERATING REVENUE	LESS: WILLMAR MEDICAL SERVICES OPERATING REVENUE	CONTROL TOTAL OPERATING REVENUE CONTROL CONTRO	OPERATING EXPENSES	SALARIES AND WAGES	SUPPLEMENTAL BENEFITS	SUPPLIES	DRUGS PI (BCH A SET) SEED VICES	REPAIRS, SERVICE & RENTALS	UTILITIES	INSURANCE	FALLENT KELATED TRAVEL BDITCATION TRAVET. & DITES	OTHER	DEPRECIATION AND AMORT	BAD DEBTS	TAXES & SURCHARGE	TOTAL OPERATING EXPENSES	LESS: WILLMAR MEDICAL SERVICES OPERATING EXPENSES	NET OPERATING EXPENSES	OPERATING INCOME (LOSS)	NON OPERATING INCOME	#831.86) @NETHYGOME(DOSS) @
VAR%	(25.2%) 4.2% 90.9% (6.4%)	(4.0%)	(3.7%)	(3,7%)	(43%)	2.8%	(33%)	(4.4%)	10/4EC)[24]//		2,2%	6.6%	7.6%	11.5%	(5.2%)	9.8%	7.9%	(0.3%)	(15.5%)	8.4%	75.9%	(2,5%)	5.7%	(10.1%)	%6'9	(109.6%)	5.4%	<b>331</b>
PRIOR YR	\$5,837,066 10,451,348 420,457 790,387	17,499,258	8,479,066	8,577,219	8,922,039	1,495,160	10,417,199	1,840,363	~~8,576,836~;		3,651,824	1,137,985	932,998	443,932	237,865	107,866	50,261	71.353	39,881	604,139	94,726	191,526	8,440,432	600,198	7,840,234	736,602	219,870	8956472
MONTH VAR %	(24.7%) 4.2% 22.5% (16.8%)	(5.6%)	(6.1%) (38.3%)	(6.7%)	(46%)	1.6%	(3.7%)	(4,0%)	(3.6%)		(3,3%)	2.4%	(2,9%)	(5.6%)	(25.6%)	(%8%)	(2.6%)	(8.1%)	(24.1%)	9.5%	11.4%	(1.2%)	(2.4%)	(27.1%)	(0.2%)	(132.1%)	172.7%	(46.9%)
CURRENT MONTH VAR	(\$1,433,276) 434,225 147,680 (149,399)	(1,000,770)	(533,908)	(593,441)	(407,329)	24,213	(383,116)	(73,417)	※開 <b>8日10月22</b> 番号 <b>81622[621]651</b> 響音を取 <mark>(309</mark> /8号)影音楽音音(3.6%)===-8 <sub>6</sub> 576,836-11=		(126,684)	28,196	(30,444)	(29,495)	(77,583)	(12,924)	(1,456)	(4,790)	(10,720)	56,752	17,067	(2,275)	(221,264)	(200,911)	(20,353)	(289,346)	146,767	## \$1 615275 ## \$3 03754 ## \$6147579 ## \$465970 ## \$25 64712 ##
BUDGET	\$5,800,624 10,451,665 654,998 889,473	17,796,760	8,699,887	8,855,260	8,941,500	1,513,081	10,454,581	1,831,930	8,622,651		3,857,864	1,185,300	1,034,193	524,585	303,134	131,357	55,706	77,355	44,400	598,394	149,572	189,001	9,144,028	740,355	8,403,673	218,978	84,976	18303954
ACTUAL	\$4,367,348 10,885,890 802,678 740,074	16,795,990	8,165,979 95,840	8,261,819	8,534,171	1,537,294	10,071,465	1,758,513	100 TO 10		3,731,180	1,213,496	1,003,749	495,090	225,551	118,433	54,250	71.109	33,680	655,146	166,639	186,726	8,922,764	539,444	8,383,320	(70,368)	231,743	\$161375

\$4,367,348 10,885,890	\$5,800,624 10,451,665	(\$1,433,276) 434,225	(24.7%)	\$5,837,066 10,451,348	OPERATING REVENUE (25.2%) INPATIENT REVENUE 4.2% OUTPATIENT REVENUE	\$24,778,777 51,145,660	\$28,404,075 51,362,524	(\$3,625,298) (216,864)	(12.8%)	\$27,923,181 50,226,261	(11.3%)
15,253,238	16,252,289	(150,666)	(%1%)	16,288,414	(6.4%) TOTAL PATIENT REVENUE	75,924,437	79,766,599	(3,842,162)	(4.8%)	78,149,442	(2.8%)
7,853,349	8,358,517 155,373	(505,168) (59,533)	(6.0%) (38,3%)	8,249,777 98,153	(4.8%) LESS DISCOUNTS & CONTRACTUALS (2.4%) LESS UNCOMPENSATED CARE	38,287,750 578,974	41,060,931 · 782,913	(2,773,181) (203,939)	(6.8%) (26.0%)	39,425,046 880,982	(2.9%)
7,949,189	8,513,890	(564,701)	(%9.9)	8,347,930	(4.8%) TOTAL DEDUCTIONS FROM REVENUE	38,866,724	41,843,844	(2,977,120)	(7.1%)	40,306,028	(3.6%)
7,304,049	7,738,399	(434,350).	(%9'\$)	7,940,484	(8.0%) NET REYENUE IROM PATIENTS	37,057,713	37,922,755	(865,042)	(7.3%)	37,843,414	(2.1%)
1,533,771	1,511,488	22,283	1.5%	1,488,795	3.0% OTHER OPERATING REVENUE	6,894,358	7,642,979	(748,621)	(9.8%)	7,394,990	(6.8%)
8,837,820	9,249,887	(412,067)	(4.5%)	9,429,279	(6.3%) TOTAL OPERATING REVENUE	43,952,071	45,565,734	(1,613,663)	(3.5%)	45,238,404	(2.8%)
1,758,513	1,831,930	(73,417)	(4.0%)	1,840,363	LESS: WILMAR MEDICAL SERVICES (4.4%) OPERATING REVENUE	8,724,442	226,196,8	(267,480)	(3.0%)	8,766,483	(0.5%)
7,029,307	7,417,957	(338,650)	(4.6%)	0.77588,916°	### 1989 1987   F. 1988 1988   F. 19	K70°)77°C¢	ZTRC/cloc	(corposer)		Transparation of the second	100 A
3,286,982	3,391,562	(104,580)	(3.1%)	3,280,673	OPERATING EXPENSES 0.2% SALARIES AND WAGES.	16,806,677	16,911,629	(104,952)	(0,6%)	16,267,044	3.3%
199,191	167,827	31,364	18.7%	1,28,972	54.4% CONTRACT LABOR 53% STIPPTEMENTAL BENEFITS	4.899.194	5.073.606	475,704	33.3%	5.028,497	(2.6%
757.624	702,911	54,713	7.8%	659,717	14.8% SUPPLIES	3,300,093	3,427,261	(127,168)	(3.7%)	3,354,201	(1.6%)
493,661	512,734	(19,073)	(3.7%)	429,621	14,9% DRUGS	3,549,136	2,578,535	109'026	37.6%	2,412,721	47.1%
471,540	551,891	(80,351)	(14.6%)	471,450	0.0% PURCHASED SERVICES	2,859,654	2,794,439	65,215	2.3%	2,503,609	14.2%
210,321	112 995	(70,370)	(%T.CZ)	219,761	(4.3%) KEFAKS, SEKVICE & KEMIALS 10.4% HTH FTIES	571 187	1,403,457	(43,939)	(7.1%)	846,002,1 178,622	3.1%
45.927	47,430		(3.2%)	42,020	9.3% INSURANCE	230,076	237,149	(7,073)	(3.0%)	208,410	10,4%
16,973	22,979	(6,006)	(26.1%)		(31.3%) PATIENT RELATED TRAVEL	100,093	116,227	(16,134)	(13.9%)	113,976	(12.2%)
59,214	996'01	(11,152)	(15.8%)		(92%) EDUCATION, TRAVEL, & DUES	333,009	351,830	(18,821)	(5.3%)	323,485	2,9%
26,441	37,196	(10,755)	(28.9%)	33,037	(20,0%) OTHER  < 800 DEPRECIATION AND AMORT	185,374	285,387	(006) 775 340	(%E'0)	786 221	%C.C.I
132,476	188 521	756.0451	(29.7%)		(32.0%) INTEREST	782,745	950,313	(167,568)	(17.6%)	979,423	(20,1%)
161,985	144,065		12.4%		71.7% BAD DEBTS	611,907	704,764	(92,857)	(13.2%)	686,800	(10,9%)
146,646	149,608	(2,962)	(2.0%)	169,654	(13.6%) TAXES & SURCHARGE	057,260	/46,038	(7/4'06)	(12.8%)	818,/45	(20.3%)
7,757,151	7,936,421	(072,971)	(2.3%)	7,466,756	3.9% TOTAL OPERATING EXPENSES	40,350,335	39,625,130	725,205	1.8%	38,151,840	5.8%
539,444	740,355	(200,911)	(27.1%)	600,198	LESS: WILLMAR MEDICAL SERVICES (10.1%) OPERATING EXPENSES	4,176,906	3,694,462	482,444	13.1%	3,438,769	21.5%
7,217,707	7,196,066	21,641	0,3%	6,866,558	5.1% NET OPERATING EXPENSES	36,173,429	35,930,668	242,761	0.7%	34,713,071	4.2%
						de authorite de la constante d			the same of the sa	* hairsonneamhaidhean	

RICE CARE CENTER For the Five Months Ending May 31, 2012

		100	2000	LINION 1D	VAR 70	ACTURE	BUDGET	VAR	VAR %	PRIOR YR	VAR %
\$802,678	\$654,998	\$147,680	22,5%	\$420,457	OPERATING REVENUE 90.9% RICE CARE CENTER REVENUE	\$3,372,637	\$3,211,605	\$161,032	5.0%	\$2,253,424	49.7%
802,678	654,998	147,680	22.5%	420,457	90.9% TOTAL PATIENT REVENUE	3,372,637	3,211,605	161,032	5.0%	2,253,424	49.7%
168,455	141,238	27,217	19.3%	52,415	221.4% LESS DISCOUNTS & CONTRACTUALS	611,785	692,521	(80,736)	(11.7%)	278,608	119.6%
168,455	141,238	27,217	19.3%	52,415	221.4% TOTAL DEDUCTIONS FROM REVENUE	611,785	692,521	(80,736)	(11.7%)	278,608	119.6%
634,223	513,760	120,463	23.4%	368,042	72.3% NET REVENUE FROM PATIENTS	2,760,852	2,519,084	. 241,768	%9.6	1,974,816	39.8%
989	593	93	15.7%	884	(22.4%) OTHER OPERATING REVENUE	4,966	2,907	2,059	70.8%	4,512	10.1%
634,909	514,353	120,556	73.4%	368,926	72.1% TOTAL OPERATING REVENUE	2,765,818	2,521,991	243,827	9.7%	1,979,328	39.7%
					LESS; WILLMAR MEDICAL SERVICES						
634,909	(34)909);;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;	120,556	73.4%	368,926	721% TOTAL OPERATING REVENUE	2431870 27765318	2,521,991	243,827	10,10	1,979,328	39.79
									West Transfer	Park Transfer	
223,839	223 649	190	0.1%	195 198	OPERATING EXPENSES 14 7% SALARIES AND WAGES	1 113 641	1 006 682	16 050	1 407	240.030	16.00/
80,805	102	80,703	79,120.6%	3,646	2,116.3% CONTRACT LABOR	215,088	498	214.590	43 090 4%	7.403	7 805 4%
87,186	94,203	(7,017)	(7.4%)	73,459	18.7% SUPPLEMENTAL BENEFITS	474,022	463,253	10,769	2.3%	396,236	19.6%
35,056	39,325	(4,269)	(%6.01)	34,353	2.0% SUPPLIES	175,087	193,103	(18,016)	(9.3%)	148,818	17.7%
1,429	11,851	(10,422)	(87.9%)	14,311	(90.0%) DRUGS	64,473	58,110	6,363	10.9%	49,717	29.7%
46	4 354	(4.260)	(47.8%)	1 822	(94 8%) PEPAIRS SERVICE & PENTAIS	61,01	30,446	20,273	52.1%	47,593	61.2%
6,143	9,584	(3,441)	(35.9%)	4,905	25.2% UTILITIES	42,478	62.195	(19.717)	(31.7%)	37,500	10.1%
2,869	2,954	(85)	(2.9%)	2,511	14.3% INSURANCE	14,346	14,770	(424)	(2,9%)	12.553	14.3%
264	122	142	116.4%	191	38.2% PATIENT RELATED TRAVEL	1,707	809	1,099	180.8%	655	160.6%
5,173	3,809	1,364	35.8%	3,778	36.9% EDUCATION, TRAVEL, & DUES	23,362	19,044	4,318	22.7%	20,703	12.8%
16	320	(577)	(%/,64)	215,1	(93,6%) OTHER	405	1,600	(1,195)	(74.7%)	2,376	(83.0%)
30,843	30,843	0	63.0%	14,933	138.3% DEFRECIALION AND AMOK!	155,070	155,070	0 0	%0:0	64,449	140,6%
2,893	2.033	860	42.3%	755	283 2% BAD DERTS	7346	0,000	(1,605)	(%7,5)	165,02	%E/91
35,693	35,675	18	0.1%	18,298	95,1% TAXES & SURCHARGE	157,340	178,375	(21,035)	(11.8%)	92,938	69.3%
537,647	480,320	57,327	11.9%	382,086	40.7% TOTAL OPERATING EXPENSES	2,585,731	2,382,176	203,555	8.5%	1,886,098	37.1%
			3		LESS: WILLMAR MEDICAL SERVICES					•	
537,647	480,320	57,327	11.9%	382,086	40.7% NET OPERATING EXPENSES	2.585.731	2.382,176	203.555	8.5%	1.886.098	701 48
***************************************									2	o colonia	4.00

PRIOR YR VAR %	3,959,102 4.8%	3,959,102 4.8%	916,749 (2.8%) #DIV/01	916,749 (1.8%)	3,042,353 6.8%	14,293 141.8%	3,056,646 7.4%	,	302666	897,215 20,4%				46.142 (18.6%)				105 817 4 89%	8	-	19,979 10,3%	3,076,781 9,9%	ike dista a da kata da	3,076,781 9.9%	
4R %	(14.4%)	(14,4%)	(18.3%) #DIV/01	(17.5%)	(13.5%)	393,7%	(12,8%)		(768)E1)	(9.2%) #DIV/0!	(8.7%)	(16.0%)	16.0%	(28.5%)	2,5%	7.3%	49.0%	20.4%)	(3,7%)	(7.7%)	18.5%	(%8%)		(%8%)	清洁·
YEAR TO DATE VAR V	(699,992)	(266,669)	(199,821) 8,628	(191,193)	(508,799)	27,558	(481,241)		(481,040)	(07,770)	(29,570)	(253,464)	19,213	(18,055)	661	4,559	9,093	15 030	(778)	(1,332)	3,436	(365,622)		(365,622)	
BUDGET	4,849,249	4,849,249	1,091,082	1,091,082	3,758,167	7,000	3,765,167		3,765,167	1,189,789	341,035	1,583,877	120,260	52 502	26,610	62,776	18,552	120.051	21.270	17,370	18,596	3,747,753		3,747,753	Self-order Self-order Self-order
ACTUAL	4,149,257	4,149,257	891,261 8,628	688,668	3,249,368	34,558	3,283,926		916(587)5	1,080,019	311,465	1,330,413	139,473	71,790	27,271	67,335	27,645	25,338	20.492	16,038	22,032	3,382,131	-	3,382,131	
VAR %	OPERATING REVENUE (6.4%) RICE HOME MEDICAL REVENUE	(6.4%) TOTAL PATIENT REVENUE	(18.5%) LESS DISCOUNTS & CONTRACTUALS #DIV/01 LESS UNCOMPENSATED CARE	(18.5%) TOTAL DEDUCTIONS FROM REVENUE	(2.9%) NET REVENUE FROM PATIENTS	(48.2%) OTHER OPERATING REVENUE	(3.3%) TOTAL OPERATING REVENUE	LESS: WILLMAR MEDICAL SERVICES	(133%) TOTAL OFFICIATING REVIEW 3056,440 (141540) (161540) (161540) (161540)		(100,0%) CONTRACT LABOR 14 0% STIPPLEMENTAL BENEFITS	(11.7%) SUPPLIES	25.2% PURCHASED SERVICES	(7,0%) REPAIRS, SERVICE & RENTALS	(7.670) O LILLINGS (4.8%) INSURANCE	19,4% PATIENT RELATED TRAVEL	182.8% EDUCATION, TRAVEL, & DUES	33.9% OTHER	5.1% DEFRECIATION AND AMONT	(578.8%) BAD DEBTS	22.7% TAXES & SURCHARGE	6.1% TOTAL OPERATING EXPENSES	LESS. WILLMAR MEDICAL SERVICES	6.1% NET OPERATING EXPENSES	
PRIOR YR	790,387	790,387	176,875	176,875	613,512	5,481	618,993		618,993	175,953	58 778	238,928	19,199	16,281	7.73	10,884	2,377	5,332	066,46	(368)	3,575	591,593		591,593	
	(16.8%)	(16.8%)	(28.0%) #DIV/01	(28.0%)	(13,6%)	183.7%	(13.3%)		(*(ESI)	(9.2%)	#DIV/0!	(27.7%)	(0.0%)	(16.3%)	(22.3%)	%0.6	111.4%	3.7%	19.8%	(49.3%)	18,0%	(13.7%)		(13.7%)	Control Control of the Control of th
CURRENT MONTH	(149,399)	(149,399)		(956,256)	(93,443)	1,837	(91,606)		(01)(00)	(22,294)	0 (1.814)	(80,887)	(8)	(2,952)	(284,1)	1,074	3,542	258	6,748	(83)	699	(99,319)		(919,319)	A CONTRACTOR OF THE PARTY OF TH
BUDGET	889,473	889,473	200,132	200,132	689,341	1,000	690,341		115069	242,653	170 09	291.957	24,052	18,089	8,888	11,924	3,180	6,884	34,051	4,234	3,718	727,287		727,287	
ACTUAL	4/	740,074	144,176	144,176	595,898	2,837	598,735		666.816. (4/ecd) (0039.10) (15606.	220,359	10010	211 070	24,044	15,137	6,906	12.998	6,722	7,142	40,799	4,161	4,387	627,968		627,968	

RICE HOME MEDICAL For the Month Ending May 31, 2012

					: 4:	\ 		i i				•	4 :			å ş				17			2			٠.		• .			
% CHANGE	(16.2%) 8.1%	(%6.9%)	(18.5%)	(%)	(0/000)	7.1%	(27.1%)	(17.9%)	31.8%	%0.0 %0.0	(14 502)	(14.5%)	TOTAL			25.2%	14.0%	58.7%	25.2%	(7.8%)	(4.8%)	182.8%	33.9%	3.1%	(5.9%)	(5/8.8%)	10.00%	(706.7%)	(31 5%)	(27.27.2)	1187.550
% of SALES/GP	59.1%	100.0%	(22.3%)	777.70%	1	1.7%	6.7%	26.0%	1.0%	0.0%	70 7 LE	0/4/0	10.00 m			28.5%	. %5.6	1.1%	3.1% 2.6%	1.2%	0.9%	0.4%	%6.0	6.4%	0.7%	0.1%)	58.2%	4.4%	0.5%		20176
Prior Yr	\$469,874 320,513	794,724	(176,875)	617.849	y	10,702	41,183	160,900	6,127	(1.144)	230,912		11.586.957			3.424	58,778	6,872	16.281	7,489	5,731	2,377	5,332	39,590	4,420	3,575	359,537	27,400	3,368	Section of the sectio	800.108
% CHANGE	(26.9%) (1.2%) 0.0%	(16.8%)	(28.0%)	(13.6%)	· is	(3.2%)	(61.5%)	(18.4%)	(42.8%) 1,282.1%	(100.0%)	(29.6%)		11 (FE) (FE)		. (%)	0.0%	(2.6%)	1.9%	(16.3%)	(22.3%)	2.5%	111.4%	3.7%	19.8%	(77.7%)	18.0%	(4.1%)	(20.9%)	117.6%	A CARLO SA PARTICIO DE CONTRO DE CON	( Sept. 4)
% of SALES/GP	60.6% 39.4% 0.0%	100.0%	(22.5%)	. 77.5%		1.7%	.: 11.3% 2.1%	23.5%	7.0% 0.0%	0.1%	40.7%		** 501P.6		34 20%	%0.0	10.0%	1.6%	2.6%	1.3%	0.8%	0.5%	1.0%	4.5% %2.40	%5.0	.: .0.5%	64.7%	(5.4%)	0.2%		107.4101W
BUDGET	\$538,726 350,747	889,473	(200,132)	689,341	1.	11,832	14,801	161,825	330	348 (1,000)	280,255		#40 <u>9</u> 1086				68,841	10,702	18,089	8888	11.924	3,180	6,884	4 254	3,474	3,718	446,032	. (36,946)	1,060	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Mary Cotter of the second
% of SALES/GP	53.2% 46.8% 0.0%	100.0%	(19.5%)	.80.5%		1.9%	2.4%	22.2%	%8:0 1:10	(0.5%)	33.1%		20000		37.0%	0.0%	11.2%	. 4.0%	2.5%	12%	7.7%	1.1%	1.2%	0.7%	0.3%	0.7%	71.8%	(4.9%)	0.4%		WATER THE PROPERTY OF THE PARTY
ACTUAL	\$393,663	740,074	(144,176)	595,898	; ;	11,458	14,006	132,029	4,561	(2,837)	197,325	The state of the s	3 T S S S S S S S S S S S S S S S S S S		220,359	. :	67,027	24,044	15,137	6,906	12,998	6,722	7,142	4.161	1,762	4,387	427,806	(29,233)	2,307		William A. C.
	GROSS SALES SALES REVENUE RENTS REVENUE MISC REVENUE	GROSS SALES	LESS: CONTRACTUAL ALLOWANCES	NET SALES	COST OF GOODS SOLD	OXYGEN BOUIPMENT	SUPPLY - FREIGHT	SOFFLI BOUIPMENT REPAIR	SHOP EXPENSE ROTTER TO TEXTER	PURCHASE DISCOUNTS	TOTAL COST OF GOODS SOLD	THE BRIDGE HER THE PROPERTY OF		OPERATING EXPENSES	SALARIES & WAGES	CONTRACT LABOR	SUPPLIES AND DRIGS	PURCHASED SERVICES	REPAIRS, SERVICE & RENTALS	INSURANCE	PATIENT RELATED TRAVEL	EDUCATION, TRAVEL, & DUES	DEPRECIATION & AMORTIZATION	XPENSE	BAD DEBTS	TAXES	TOTAL OPERATING EXPENSES	NET OPERATING INCOME (LOSS)	NON-OPERATING INCOME	NEGEROMENDOSSILVE	derigen under Gestellen in der Bereitstellen und der Bereitstellen der Bereitstellen der Bereitstellen der Ber

% CHANGE	6.1%	4.7%	(2.8%)	6.6%		%2.0	(15.3%)	37.8%	14.6%	1.6%	53.5%	%00	. 255.5%	4.4%	
% of SALES/GP	60.9% 39.0% 0.1%	100.0%	(23.1%)	%6'9'		1.8%	11.4%	1.6%	23.0%	1.4%	0.5%	0.0%	(0.3%)	39.4%	
Prior Yr	\$2,413,571 1,545,531 4,571	3,963,673	(916,749)	3,046,924	,	53,986	348,597	49.964	701,332	41,442	16,340		(9,722)	1,201,939	
% CHANGE	(13.8%) (15.4%) 0.0%	(14.4%)	(18.3%)	(13.5%)		(12.0%)	(35.3%)	(7.0%)	(6.5%)	(46.5%)	1,327.7%	(100.0%)	393.7%	(17.8%)	
% of SALES/GP	61.2% 38.8% 0.0%	100.0%	(22.5%)	77.5%		1.6%	12.1%	2.0%	22.9%	2.1%	%0.0	%0.0	(0.2%)	40.6%	umerscootefil befores
BUDGET	\$2,969,681	4,849,249	(1,091,082)	3,758,167		61,752	456,340	74,005	859,813	78,655	1,757	1,740	(2,000)	1,527,062	Sales to the Confession of the Sales of the
% of SALES/GP	61.7% 38.3% 0.0%	100.0%	(21.5%)	78.3%		1.7%	9.1%	2.1%	24.7%	1.3%	0.8%	%0.0	(1.1%)	38.6%	NIHARA TARAMANAN AMAMANAN MANANAN MANA
ACTUAL	\$2,559,968 1,589,289	4,149,257	(891,261) (8,628)	3,249,368		54,371	295,106	68,843	803,773	42,087	25,084		(34,558)	1,254,706	AND PROPERTY OF THE PARTY OF TH
	GROSS SALES SALES REVENUE RENTS REVENUE MISC REVENUE	GROSS SALES	LESS: CONTRACTUAL ALLOWANCES LESS: UNCOMPENSATED CARE	NET SALES	COST OF GOODS SOLD	OXYGEN	ROUPMENT	SUFFLY - FREIGHT	SOFFLY	EQUIFMENT KEPALK	BOTTELLINED	DUDGE A SEE DISCOLUTION	I ONCIPROE DISCOUNTS	TOTAL COST OF GOODS SOLD	

	20.4%	(100.0%)	11 0%	(7.00.7)	(0/p*/\	77777	(14.6%)	(18.0%)	(3.3%)	14.9%	%6.06	(200,10)	4 20%	20.1070	(46.1%)	175.4%	10.3%	12 70/	14.470	387.7%	1702 1757		The state of the s
	29.4%	0.5%	9.1%	1 50%	700	200.6	0,0,70	27.7	0.9%	1.9%	0.5%	116%	6. 49%	2000	0.7%	0.2%	0.7%	706 19	0/7:50	(0.7%)	%L U		
	897,215	16,509	278.417	44 648	114 163	84 241	144,40	40,146	017,02	58,623	14,484	32,359	195.817	78 484	+0+40+	5,823	19,979	1.865.120	20012000	(20,135)	22.788	100 Marie 100 Ma	
	(9.2%)	%0.0	(8.7%)	(17.4%)	16.0%	(%9'02)	(78 %)	704	4.0%	7.3%	49.0%	(26,4%)	20.6%	(37 76)		(2.7%)	18.5%	(5.5%)		(663.9%)	<b>.</b> 96.6%	THE CORP. LEWIS CO. 1.	
	31.7%	0.0%	9.1%	1.3%	3.2%	2.4%	1 4%	702.0	27.70	%/·ï	0.5%	0.9%	4.5%	0.6%		0.5%	0.5%	58.9%	, ou	%C0	0.1%		
4	1,189,789		341,035	49,815	120,260	90,445	52,502	26,610	27.0.03	07/10	18,552	34,420	170,251	21.270	יייייייייייייייייייייייייייייייייייייי	0/5/1	18,596	2,213,691	1 14 414	1,6414	5,300	W. 4025250	
6	33.2%	6.0%	9.6%	1.3%	4.3%	2.2%	1.2%	0.8%	7 10%	7.T.70	%6.0	0.8%	%E'9	0.6%	0 40/	8.C.O	0.7%	64.4%	(780.17	(a/ a/c)	0.3%		
40000	410,080,1	1	341,465	41,150	139,473	71,790	37,539	27.271	522	1000 C	27,645	25,338	205,281	20,492	16031	00000	77,032	2,092,868	(90, 200)	(Anwin A	10,418		
OPERATING EXPENSES	CONTRACTIABOR	CLIDDI DATINA I DINIBILIO	OUT LEADING AND PRINCES	SOFFLIES AIND DRUGS	PURCHASED SEKVICES	KEPAIRS, SERVICE & RENTALS	UTILITIES	INSURANCE	PATIENT RELATED TRAVEL	barra a 1777 Am Worth Antida	DUCATION, IKAVEL, & DUES	OI FICK EAFEINSE	DEPRECIATION & AMORTIZATION	INTEREST EXPENSE	BAD DEBTS	TAYHS	INCIPA	TOTAL OPERATING EXPENSES	NET OPERATING INCOME GOSSI		NON-OPERATING INCOME		

### RICE MEMORIAL HOSPITAL CONSOLIDATED CASH FLOW STATEMENT

#### FOR THE PERIOD ENDED:

4.1	May 31, 2012	Current	Prior
Line#		YTD	YTD
	Sources of Cash & Investments:		•
2	Net Income	\$ (251,502)	\$ 2,374,415
3	Depreciation & Amortization	3,302,337	\$ 3,046,487
4	Debt Proceeds	,	3,000,000
5	Other		•
6			
7	Total Sources	3,050,835	8,420,902
8			- 1999-1-19-19-19-19-19-19-19-19-19-19-19-
9 (	Jses .		
10	Property, Plant, and Equipment - Gross	3,326,063	3,186,147
11	Debt Payments/Re-funding	2,470,581	460,733
12	Working Capital Changes & Other - Net	(524,679)	39,589
13		, ,	,
14	Total Uses	5,271,965	3,686,469
15		•	
16 li	ncrease / (Decrease) Cash & Investments	(2,221,130)	4,734,433
17		, ,	. ,
18	Beginning of Period (January 1)	28,854,321	19,798,398
19			<u> </u>
20	End of Period	\$ 26,633,191	\$ 24,532,831

# RICE MEMORIAL HOSPITAL STATISTICAL AND VOLUME SUMMARY FOR THE PERIOD ENDED: May 31, 2012

	CURF	CURRENT MONTH	I				YE	YEAR-TO-DATE	Щ			Act/Prior
	Actual	Budget	Var.	Var.%	Prior Yr.		Actual	Budget	Var.	Var.%	Prior Yr,	Var. %
Line #						Patient Days						
	401	559	(158)	-28.3%		Adult Health Care	2,626	2,859	(233)	-8.1%	3,115	-15.7%
~	181	214	(33)	-15.4%	248	Women and Children's Care	1,163	1,171	(8)	-0.7%	1,254	-7.3%
က	50	77	(27)	-35.1%		lccu	327	355	(28)	-7.9%	364	-10.2%
4	230	194	38	18.6%		Mental Health	866	939	59	6,3%	1,012	-1,4%
່ເລ	862	1,044	(182)	-17.4%	1,142	Total Adult & Peds	5,114	5,324	(210)	-3.9%	5,745	-11.0%
0 ~	27.8	33.7	(6.9)	-17.4%	36.8	Average Daily Census	33.6	35.0	(1.4)	-3.9%	38.0	-11.6%
ထတဂ	3,38	3.50	(0.12)	-3.4%	3.51	Average Length of Stay	3.55	3.50	0.05	1.5%	3.54	0.4%
2 7	252		(46)	-15,5%	, 328	Admissions-Inpatient	1,442	1,521	(64)	-5.2%	1,622	-11.1%
23	172	251	(79)	-31,5%		Observation patients	1,180	1,295	(115)	%5°8-		4.3%
5 4			(1.268)	-100.0%	·	Medicare Case Mix Index	1	1.268	(1.268)"	-100.0%	1,187	-100.0%
5 4	1.100	1.036	0.064	6.2%	1.013	Case Mix Index-Total	1.033	1.036	(0.003)	-0.2%	1.016	1.7%
10	880		44	5.3%		Adjusted Admissions	4,418	4,271	147	3.4%	4,555	-3.0%
\$ 5	3,011	S	85	2.9%	3,187	Adjusted Patient Days	15,650	14,950	700	4.7%	16,111	-2.9%
50 70 70			(11)	-68.8%		Intermediate Care Nursery	48	122	(74)	-60.7%		-68,4%
27	113	143	(30)	-21.0%	-	Nursery	603	694	(91)	-13.1%	756	-20.2%
537	3,8	5.1	(1.3)	-25.8%	5.5	Average Daily Census-ICN/Nursery	4.3	5.4	(1.1)	-20,2%	6.0	-28.8%
2 2 6 4 75 6	25	69	(12)	-17.4%	. 69 %	Births	,297	329	(32)	-9.7%	331	-10.3%
28 27 28	2,276 73.4	2,325	(49) (1.6)	-2.1%	6 1,972°	Rice Care Center-Days Rice Care Center-Average Daily Census	10,904 71.7	11,400 75.0	(496) (3.3)	4.4%	9,605 63.6	13.5% . 12.8%
4												

# RICE MEMORIA OSPITAL STATISTICAL AND VOLUME SUMMARY FOR THE PERIOD ENDED:

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	2 .		ב ז	;	•		<u> </u>	YEAR-TO-DATE	ш			Act/Prior
Ì	Actual	Budget	Var.	Var.%	Prior Yr,		Actual	Budget	Var.	Var.%	Prior Yr.	Var. %
30						Ancillary Services						
31	117	173	(99)	-32.4%		IP Surgeries	610	766	(156)	%P UC-	786	/07/00
ا پې	364		88	31,9%		OP Surgeries	1.328	1.373	(45)	3.3%	306	747.75
33	481	449	32	7.1%		Total Surgeries	1 938	2 139	(204)	20.0	2 400	0,00
34							>>		(104)	6,476	2, 102,	-11.2%
35	149		(51)	-25.5%	195	ER Visits-Inpatient	887	988	(101)	-10 2%	963	700 /
36	992		20	2.1%	974	ER Visits-Outpatient	4.567	4.495	(22)	7.5%	4 503	704 7
37	1,141	1,172	(31)	-2.6%	1,169	ER Visits-Total	5,454	5.483	(96)	-0.5%	12001 F ABA	%C'1
38			,	٠			· } ;		()	0/00/2	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	-0.2%
39	24,730	24,461	269	1.1%	25,525	Lab Tests	121,350	123.636	(2.286)	.1 R%	105 101	700 8
40	1,464		(2)	-0.1%	1,598	Medical Imaging Procedures	7.686	7 392	204	7.0%	7.27	6,2,0
41	761		125	19.7%	881	Radiation Oncology Treatments	3.499	400 K	406	70767	0.00	0.2%
42	245		29	37.6%	183	Medical Oncology Visits	1 141	700	7 7 7	07.1.70	0,180	%/'6
43	103		(66)	%0 66-	138	Gi Drocodines	* Cu	1 10 1	747	6.0.72	0 1	24.6%
7	100		000	2017	1 - 1	sainsant C	a :	0/0	9	7.8%	671	-11.9%
‡ ;	170		901	14.7%	125	Dialysis Treatments	3,569	3,499	70	2.0%	3,537	%6.0
5	3,797		223	6.2%	3,616	Rehab Visits	18,592	17,803	789	4.4%	17,639	5.4%
46	1,828		(241)	-11.6%	2,289	Hospice Visits	9,513	10,168	(655)	-6.4%	10.351	, s 1%
47	252		45	21.7%	225	Ambulance Runs	1.090	1.075	T.	1 4%	1086	704.0
48								-	2	2	200	0.0.0
49												
20						Full Time Equivalents (FTE's)						
51	624	631	(8)	-1.2%	619	FTE's - Hospital	647	641	œ	%60	命の元	707 6
52	87		10	13.2%	20	FTE's - Care Center	84	12	α	10.9%	7 7	2/ t. c. t
53	70	7.1	£	-1.4%	84	HTH's HOME Medical	7 6	- 1	<b>ο</b> . ξ	10.4.0	- 6	87.8
54	784	,	6	%60	753	Total 6401	2 00	100	779	-4.1%	CQ	1.1%
-			3	0/7:0	25		100	80 <i>1</i>	71	1.5%	/61	5.3%

MORIAL HOSPITAL	DRMANCE INDICATORS
RICE MEMORIA	KEY PERFORMAN

FOR THE PERIOD ENDED:	05/31/1	23	Mo	Month-to-Date	ф	-			Yea	Year-to-Date		·	
	Actual		Budget	Prior Yr /	Variance Act vs Bud	Variance Act vs Prior	Actual	Budget	Prior Yr	Variance Act vs Bud	Variance Act vs Prior	Industry	<u>\$</u>
Line #  1	.2.0% 15.3% 4.9%	% % %	3.0% 6.6% 5.4%	9.5% -3.6% 4.4%	.4.9% 8.7% 0.5%	-11.5% 18.9% -9.3%	-2.7% 6.5% -3.0%	4 1.8% 6 5.5% 6 0.5%	4.8% 4.7% -0.7%	4.4% %4.0.1 %3.6.	7.5% 1.8%		1
6 7 Consolidated Operating Margin	~0.8%	%!	2.5%	8.6%	-3.4%	-9.4%	-2.1%		4.4%	4.0%	.6.5%	1.6	4.6%
9 Consolidated Excess Margin	7	1.9%	3.5%	10.9%	-1,6%	-9.0%	%9·0-	% 2.8%	5.6%	-3.4%	-6.2%	3.0	3.0%
10 (EBIDA (Earnings Before interest + 11 Depreciation + Amortization)	+ 11.3%		12.7%	20.0%	-1.4%	.8.8% .8.8%	9.3%	% 12.0%	15.3%	-2.6%	%0'9-	9.7	9.7%
							45% 61		49% 4.65	-0.4% -20.4% 21.3%	-31.9% -7.1%	# 7 4 <b>4</b>	2.9 8.2 84
17 Net Days in Accounts Receivable-Home Medical 18 Days of Cash 19 Unrestricted Cash/Debt 20 Cushion Ratio 21 Average Age of Plant							6.6 8.6 8.6 8.6		6. 00 10 10 10 10 10 10 10 10 10 10 10 10	61.5% -17.8% -19.4% -15.1%	22.0% 2.4% 19.8% 22.0%	134 97% 9.6	134 97% 9.6 10.2
						ing a garaga pangangangangangangangangan pangangan pangangan pangangan pangan pangan pangan pangan pangan pang Pangangan pangan pa	5		<b>c</b> o:	-116.5%	-112.2%		0.30
25 26 Controllable Expense/Adj. Admit	\$ 7,834	€₽	8,453 \$	7,157	-7.3%	8.5%	\$ 8,142	2 \$ 8,254	\$ 7,394	-1.4%	10.1%	\$ 8,429	on Si
2/ 28 Compensation Ratio	51,4%		49.5%	46.8%	3,8%	%8'6	52.4%	% 49.8%	48.7%	5,3%	7.6%	20	%09
30 FTE per Adjusted Admit 31 FTE per Adjusted Patient Day	£ 4	13.8	14.7	13.0	-6.1% -13.9%	6.2% 8.1%	14.3	3 14.3	13.3	-0.1%	7.6%	14.9	ত ৰ
33 Supply Expense per CMI Adjusted Discharge 34 Drug Expense per CMI Adjusted Discharge 35 Total Supply & Drug Expense per CMI Adj. Disch	es es es	773 \$ 504 \$ ,277 \$	812 \$ 592 \$	718 467 1,185	-4.8% -14.9% -9.0%	7.7% 7.8% 7.8% 7.8%	\$ 724 \$ 779 \$ 1,503	4 \$ 775 9 \$ 583 1 \$ 1,357	\$ 727 \$ 523 \$ 1,260	-6.5% 33.7% 10.8%	-0.3% 49.0% 20.3%	\$ 1,271	
36 37 Bad Debt as % of Net Patient Revenue	2.2	2.2%	7.8%	1.2%	19.1%	86.7%	1.7%		1.8%	46.3%	-9.0%	5.9%	%
39 Capital Expense (Interest + Depreciation)	ď	9.2%	9.1%	10.0%	1.5%	-7.7%	9.2%	70.3%	%6.6	-10.4%	-6.5%	6.9	6.9%
41 Rice Care Center Hours per Day	Ġ,	8	5,5	5,9	11.3%	4.1%	6.2	2 5.5	5,9	11.9%	4.2%	ió	5.8
42 43 <u>Rice Home Medical</u> 44 Sales per FTE 45	\$ 126,167		\$149,533 \$	\$149,247	-15.6%	.15.5%	\$ 142,893	\$ \$163,481	\$146,796	-12.6%	-2.7%		
46 inventory Turns 47 inventory Days on Hand						等在1882年20日	5.4 89	7.0	4.8 76	-22.9% 29.6%	12.2% -10.9%		
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Investment Management & Trust

# Activity Summary as of 5/31/2012

RICE CUSHMAN A CHAR TR Account 180205

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	Since 05/01/2012 (\$)	Year to Date (\$)
Beginning Market Value	2,568,190,60	2,466,271,51
Disbursements		
Withdrawals	00.00	-47,822.87
Expenses	-465,00	-520.00
Fees	-1,672.83	-8,271,13
Total Disbursements	-2,137.83	-56,614.00
Income		
Investment Income	4,042.13	23,951.63
Total Income	4,042.13	23,951.63
Value on May 31, 2012	2,466,149.04	2,466,149,04
Total Change in Portfolio Value	-103,945.86	32,539,91

	99'1	83 / 83	7.72 /	52.67	2,12	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
% To	, <del>i</del>	35.83	7.	52.	2.	100,00%
Market Value	41,005.24	883,727.97	190,383,93	1,298,799.58	52,232.33	\$2,466,149,04
Asset Allocation Asset Category	Cash & Money Markets	Fixed Income	Alternative	Equity.	Other	Total

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	This Period (\$)	This Period (\$) Year to Date (\$)
Short-term	4,466.00	970.10
Long-term	12,03	-6,495,35
Total Gain/Loss Summary	4,478.03	-5,525,25

R Bremer Investment Management & Trust

Selected Period Performance RICE CUSHMAN A CHAR TR Account 180205 Period Ending: 05/31/2012

	Sector	Market Value	1 Month	to Date (5 Months)
٠,	Total Fund Total Fd Net Fee	2,421,473	-3.92 -3.99	2.24
	Fixed Income BarCap Int Aggregate Bd	889,968	.20	1.95 1.88
	Domestic Equity S&P 500 Index	1,036,353	-6.37 -6.01	3.03 5.15
	Russell 2000 Index Intl. Equity MSCI EAFE (US\$ & Net) Index	263,763	-5.62 -10.80 -11.48	3.38 1.01 -3.79
	Short Term Cash Citigroup 1 Month Treas Bill	40,394	0.00	0.00
	Alternative Investments Citigroup 3 Month Treas Bill	190,384	96.	1.21
	Uninvested Cash	612	00.	00

# PUBLIC WORKS/SAFETY COMMITTEE REPORT 12-08 CITY OF WILLMAR TUESDAY, JULY 10, 2012

A meeting of the Public Works/Safety Committee was called to order at 4:45 p.m. on Tuesday, July 10, 2012, by Chairman Doug Reese at the City Office Building. Members present were: Council Members Ron Christianson, Bruce DeBlieck, and Rick Fagerlie. Also present were: Council Member Jim Dokken; Holly Wilson, Public Works Director; Dave Wyffels, Police Chief; Marv Calvin, Fire Chief; Jared Voge, Bolton and Menk; Josh Halvorson, Donohue and Associates and Janell Sommers, Recording Secretary.

# 1. <u>CONSIDERATION OF PLANS AND SPECIFICATIONS FOR AIRPORT IMPROVEMENTS:</u>

Jared Voge of Bolton and Menk presented the plans and specifications for various improvements to the municipal airport. The plans include primarily the crack and joint repair of the runway, taxiway and building area. The specifications for airport crack sealing are different than a typical street crack seal project. Work Order No. 1 was executed on May 25, 2012 with Bolton and Menk for preparation of the plans and specifications. The improvements are to be funded by 70% State monies and 30% local funds with \$50,000 budgeted in the 2012 Capital Improvements. After some discussion, a motion was made by Council Member Fagerlie, seconded by Council Member DeBlieck and passed for the following

# RECOMMENDATION:

Approve the plans and specifications for the airport improvements and authorize advertisement for bids to be opened August 9, 2012. (Resolution)

# 2. ACCEPT PROJECT NO. 1109 AND AUTHORIZE FINAL PAYMENT:

Josh Halvorson of Donohue and Associates presented the information related to the final acceptance of Project No. 1109, the Decommissioning of the Ortenblad and Arby's Lift Stations and the sewer extension of 21st Street SW. All work has completed satisfactorily by Reiner Contracting, Inc. including the removal of the outfall structure, which was added by change order. Issuance of the final payment in the amount of \$27,174.36 is recommended. A motion was made by Council Member Christianson, seconded by Council Member Fagerlie, and passed for the following

### RECOMMENDATION:

Accept Project No. 1109 and issue final payment to Reiner Contracting, Inc. in the amount of \$27,174.36. (Resolution)

# 3. <u>CONSIDERATION OF REALLOCATION OF FUNDS - CIVIC CENTER 2012</u> CAPITAL IMPROVEMENTS:

Public Works Director Wilson presented a request to use \$1,718.75 of the unused funds from the purchase of a pickup truck to fund the additional costs of a John Deere Mower. The Capital Outlay Program includes \$25,000 for the replacement, and staff is requesting to take the low quote of Haug Implement for \$25,000 plus \$1,718.75 in applicable taxes for a total of \$26,718.75.

A motion was made by Council Member DeBlieck, seconded by Council Member Fagerlie, and passed for the following

# RECOMMENDATION:

Reallocate \$1,718.75 toward the purchase of the John Deere Mower. (Resolution)

# 4. ACCEPT CHANGE ORDER AND AUTHORIZE THE FINAL PAY REQUEST FOR PROJECT NO. 1111/1112:

Public Works Director Wilson presented Change Order No. 1 to Project No. 1111/1112 which is the reconstruction of 19th Street NW from Gorton Avenue to the north end of the cul-de-sac and a segment of 12th Street SW from Trott Avenue to Becker Avenue. The change order in the amount of \$5,379.04 was due to overruns in bituminous and sidewalk items. Staff is also requesting acceptance of the project with issuance of final payment to Chad Monson Excavating in the amount of \$32,269.08. All work has been completed and final quantities agreed upon with the contractor. A motion was made by Council Member Christianson, seconded by Council Member DeBlieck, and passed for the following

### RECOMMENDATION:

Accept Change Order No. 1 and authorize final payment to the contractor in the amount of \$32,269.08. (Resolution)

# 5. MISCELLANEOUS ITEMS:

Public Works Director Wilson informed the committee she received a request from Council Member Christianson to discuss the condition of storm sewer intakes within the City. This item will be addressed at a future committee meeting.

Council Member Christianson brought up the closing of a portion of Kandiyohi Avenue SW for the Willmar Fests. He also requested further discussion to take place regarding street sweeping and suggested moving forward with recommendations from the Storm Water Task Force. It was noted these items would be discussed as part of the budgeting process.

There being no further business to come before the committee, the meeting adjourned at 5:16 p.m.

Respectfully submitted:

Holly Wilson, PE

Hullyulison

Public Works Director

Janell Sommers
Recording Secretary



# CITY OF WILLMAR, MINNESOTA

CITY COUNCIL ACTION

REQUEST FOR COMMITTEE ACTION Date: July 16, 2012 ☐ Approved ☐ Denied Agenda Item Number: Amended ☐ Tabled Meeting Date: July 10, 2012 ☐ Other **Attachments:** Yes ⊠ No Originating Department: Engineering **Action Requested:** Approve Plans and Specifications and Call for Bids for Mn/DOT SP 3401-63 – Airport Improvements. **Guiding Principle:** The City Engineer hereby submits to the City Council the Plans and Specifications for the Airport Improvements to be approved and authorization given to advertise for bids. Introduction: The City's Airport Consultant, Bolton and Menk, Inc. has prepared the plans and specifications for improvements at the Airport. Background/Justification: The City Council authorized the Mayor and City Administrator to execute Work Order No. 1 to the Professional Services Contract for Design, Bidding, and Construction Services for the Airport Improvements. Work Order No. 1 was executed May 25, 2012. The plans and specifications for the improvements need to be approved and authorization received for advertisement for bids in order to proceed with the improvements in 2012. Fiscal Impact: The funding source for the Airport Improvements is 70% State monies and 30% local funds budgeted in 2012 Capital Improvements. Alternatives: N/A Staff Recommendation: Approve the Plans and Specifications for the Airport Improvements as presented and call for advertisement for bids to be opened August 9, 2012. Reviewed by: Holly Wilson, Public Works Director Signature: Preparer: Janell Sommers, Public Works Secretary Comments:



# CITY OF WILLMAR, MINNESOTA

CITY COUNCIL ACTION

Date: July 16, 2012 REQUEST FOR COMMITTEE ACTION Approved Denied Agenda Item Number: ☐ Tabled Amended Meeting Date: July 10, 2012 7 Other **Attachments:** Yes ⊠ No Originating Department: Engineering Action Requested: Accept Project No. 1109 and Authorize Final Payment to Reiner Contracting, Inc. Guiding Principle: Donohue & Associates hereby submits to the City Council the final pay request to Reiner Contracting, Inc. Introduction: Reiner Contracting has finished all work on the project. Donohue & Associates has reviewed the construction on the project for conformance to the contract and has received the project closeout material to issue final payment on the project. Background/Justification: The City awarded project 1109 to Reiner Contracting, Inc. on May 16th, 2011 with Substantial Completion achieved September 2, 2011. The remaining work consisted of the final lift of bituminous on the street and final completion of the project was delayed by change order to June 15, 2012 allowing the road improvements to undergo a freeze/thaw cycle prior to final paving. Fiscal Impact: \$287,463.73 ORIGINAL CONTRACT AMOUNT: \$6,000.00 Change Order No. 1 FINAL NET CONTRACT AMOUNT, PROPOSED: \$293,463.73 \$273,814.46 ACTUAL FINAL CONTRACT AMOUNT AS CONSTRUCTED: \$246,640.10 Less Previous Payment \$27,174.36 FINAL PAYMENT DUE CONTRACTOR: Alternatives: N/A Staff Recommendation: Accept Project No. 1109 and authorize final payment to Reiner Contracting, Inc. in the amount of \$27,174.36. Reviewed by: Holly Wilson, Public Works Director Hallyelits Signature: Preparer: Joshua Halvorson, Donohue & Associates Comments:



# CITY OF WILLMAR, MINNESOTA

CITY COUNCIL ACTION

REQUEST FOR COMMITTEE ACTION Date: <u>July 16, 2012</u> ☐ Approved ☐ Amended ☐ Denied Agenda Item Number: ☐ Tabled Meeting Date: July 10, 2012 Other Attachments: X Yes No. Originating Department: Public Works Action Requested: Reallocate Funds – Civic Center 2012 Capital Improvements Guiding Principle: C.I.P. Amendment Introduction: Request to reallocate funds in the Civic Center Capital Outlay Program Background/Justification: Staff would ask that \$1,718.75 of the unused funds from the purchase of a pickup truck be used to fund the additional costs of a John Deere Mower. The 2012 Capital Outlay Program included \$25,000.00 for the replacement mower. Staff would like to purchase the mower from Haug Implement for the low quote of \$25,000.00 plus applicable taxes for a total of \$26,718.75. **Fiscal Impact:** \$1,718.75 Alternatives: N/A Staff Recommendation: Adopt resolution reallocating money toward the purchase of a John Deere Mower. Reviewed by: Holly Wilson, Public Works Director Signature: Preparer: Janell Sommers, Public Works Secretary Comments:

# Kubota. HAUG-KUBOTA, LLG. 3585 Hwy 12 SE • PO Box 1156 Willmar, MN 56201

Office: 320-235-2717 • Fax: 320-235-2771
DATE 4/17/2012
PRICE PAGE DATE
CUSTOMER
NAME _ City of Willmar ADDRESS _ Civic Center
ADDRESS
PHONE 1/2. H 894-7746
PHONE Keith 894-7746  Jenemy 974-7518  DESCRIPTION TRADE-IN
MACHINE Kront Mount Mower
MODEL F1145
TN
WI G
YEAR 1997 HRS/ACRES 2475 hrs
SERIAL NO
OTHER COMMENTS
72" Front mount Deck
+ a clicy locat
- JV) (ab W) NEW
- 50 cab w/ heat
- 47" 2- stage 30 snowblower
- 54" Front Push Blade
- 47" 2- stage 30 snowblower
- 47" 2- stage 30 snowblower - 54" Front Push Blade
- 47" 2- stage 30 snowblower - 54" Front Push Blade
- 47" 2- stage 30 snowblower
- 47" 2- stage 30 snowblower - 54" Front Push Blade

Code	Price			F	ri	се	<u> </u>	
New	Kubota F3680 4WD Front		1	6	5	0	0	20
	mount mower tracker, 36 HP							
	Kubota Diesel Engine, Tilt							
	steering, Hydrostatic							
	steering, Hydrostatic Transmission, Front Differentia	1						
	lock, Frent 24X12-12 Turk							
	Tires Rear 18x9,5-8 Turf							
	tires, Hydraulic Implement							
	Ciff						$\rfloor$	
New	Kubota RCK72P-F36 72" Side-			3	$\forall$	0	0	20
	Discharge Mowing Dock, Shaft							
	Arive, 3- blades						.	
							_	
New	Kubota 55205 Hard side cab.			3	9	9	2	90 
	Front wind shield, Removeable						$\perp$	
	Doors, Electric Wiper, Work		. :					
	Lights, Heater Kit							
	,							
New	Kubota 22162 60" Front			3	1	9	ಲ	<u>ი</u> ა
	mount Rotary Sweeper							
	Hudraulic Angle, PTD Shart							
	'							_
New	Kubota E5220A 57" Front			4	3+	9	2	<u></u>
	mount snowblower, two							_
	Stage, hydraulic chute							
	Rotator, manual chute			_				<del></del> ,
	Deflector, Quick hitch,			L				<del></del>
	Hydraulic Valve Kit, Roar							
	Suit case Weights, weight			L	_		Ц	<del></del>
	Bracket for tractor		_	_				<u></u>
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	Bid Price		3	P	7	0	0	00
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	Allowance for JO 1145	٤	1	5	9	0	0	$\omega$
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	Total Bid Price		Z	5	þ	9	0	00
Trade D	ifference							

THIS QUOTE SUBJECT TO PRICE **CHANGES AND AVAILABILITY BY** HAUG-KUBOTA LLC.



Originating Department:

Street SW.

consideration.

Alternatives: N/A

Comments:

Reviewed by: Holly Wilson, Public Works Director

Preparer: Janell Sommers, Public Works Secretary

CITY COUNCIL ACTION CITY OF WILLMAR, MINNESOTA REQUEST FOR COMMITTEE ACTION Date: July 16, 2012 ☐ Denied Approved Agenda Item Number: Amended ☐ Tabled Meeting Date: July 10, 2012 Other **Attachments:** X Yes No Engineering Action Requested: Accept Change Order No. 1 to Project No. 1111/1112 and Authorize Final Payment Chad Monson Excavating Guiding Principle: The City Engineer hereby submits to the City Council Change Order No 1 and the final pay request to Chad Monson Excavating. Introduction: The City has received the final quantities for its associated costs on 19<sup>th</sup> Street NW and 12<sup>th</sup> Background/Justification: The City Council entered into an agreement with Chad Monson Excavating on September 16, 2011 for the reconstruction of 19th Street NW from Gorton Avenue to north end of cul-de-sac and 12<sup>th</sup> Street SW from Trott Avenue to Becker Avenue SW. A change order was necessary due to overrun in bituminous and sidewalk items. The final pay request with quantities has been submitted to the City for Fiscal Impact: \$5,379.04 for Change Order No. 1 and a final payment amount of \$32,269.08. Staff Recommendation: Accept Change Order No. 1 to Project No. 1111/1112 and authorize final payment to Chad Monson Excavating in the amount of \$32,269.08.

Signature:

# **CHANGE ORDER NO. 1**

CITY OF WILLMAR, MINNESOTA

PROJECT – 2011 STREET IMPROVEMENTS (19<sup>TH</sup> STREET NW AND 12<sup>TH</sup> STREET SW)

CONTRACTOR – CHAD MONSON EXCAVATING, LLC

The following changes in work, quantities and cost for the above project are herewith authorized:

Cost Summary:

Original Contract

\$197,737.75

Change Order No. 1

5,379.04

Contract Total

\$203,116.79

Date: July 3, 2012

CITY OF WILLMAR:

Holly Wilson, City Engineer

CHAD MONSON EXCAVATING, LLC

Contractor

CONTRACTOR'S ESTIMATE NO.3 (FINAL) PROJECT NO. 1111-1112

CONTRACTOR: CHAD MONSON EXCAVATING, LLC

7600 HWY 71 SOUTH WILLMAR, MN 56201

CONSTRUCTION OF: WATER MAIN, SANITARY SEWER, AGGREGATE BASE, BITUMINOUS PAVING, AND CURB AND GUTTER

LOCATIONS: 19TH ST. NW AND 12TH ST. SW

DATE: JUNE 26, 2012

HONORABLE MAYOR AND CITY COUNCIL

CITY OF WILLMAR, MINNESOTA

IN ACCORDANCE WITH THE CONTRACT WITH CHAD MONSON EXCAVATING, LLC

I HEREWITH PRESENT THE FOLLOWING ESTIMATE

	1111				
	19th St NW	<u>UNIT</u>	QUANTITY	<u>UNIT BID</u>	<u>TOTAL</u>
	STREET ITEMS				
2104.501	Remove Concrete Curb/Curb and Gutter	LF	264.2	\$2.00	\$528.40
2104.505	Remove Concrete Driveway Pavement	SY	1	\$6.00	\$6.00
2104.509	Remove Bituminous Pavement	SY	1,314	\$1.35	\$1,773.90
2104.503	Remove 4" Sidewalk	SF		\$3.00	\$0.00
2104.511	Saw Concrete Pavement	LF		\$4.00	\$0.00
2105.501	Common Excavation	CY	498	\$12.00	\$5,976.00
2105.525	Topsoil Borrow (CV)	CY	22.0	\$42,00	- \$924.00
2105.604	Geotextile Fabric Type V	SY	1,305	\$1.50	\$1,957.50
2211.501	Aggregate Base (Class 5)	TON	807.12	\$17.00	\$13,721.04
2357.502	Bituminous Material For Tack	GAL	72	\$2.50	\$180.00
2360.501	Type SP 12.5 Wearing Course Mix (3,B)	TON	136.55	\$74.00	\$10,104.70
2360.502	Type SP 12.5 Non Wear Course Mix (3,B)	TON ·	166.91	\$71.00	\$11,850.61
2503.603	F&I 8" PVC Pipe Sewer	LF	13	\$26.00	\$338.00
2506.501	Const. Drainage Structure Design H	LF	2.5	\$300.00	\$750.00
2506.516	Casting Assembly (Catchbasin) B624 Curb	EA	1	\$675.00	\$675.00
2506.522	Adjust Frame & Ring Casting	EA		\$150.00	\$0.00
2521.501	4" Concrete Walk	SF		\$4.00	\$0.00
2531.507	6" Concrete Driveway Pavement	SY	1	\$34.65	\$34.65
2531.501	Concrete Curb and Gutter, Design B624	LF		\$12.00	\$0.00
2531.501	Concrete Curb and Gutter, Design D412	LF	264.2	\$16.00	\$4,227.20
2575.501	Seeding	AC	0.09	\$5,000.00	\$450.00
2575.502	Seed Mixture 270	LB	13	\$1.50	\$19.50
2575.523	Erosion Control Blanket Category 1	SY	445.2	\$2.50	\$1,113.00
2575.532	Fertilizer Analysis 20-10-20	LB	32	\$2.50	\$80.00
	TOTAL STREET ITEMS:				\$54,709.50

	UNIT BID	QUANTITY	UNIT	<u>ITEM</u>	
				1111	
				19th St NW	
				SANITARY SEWER ITEMS:	
\$0.00	\$8.50		TON	Granular Foundation and/or Bedding	2451.609
\$0.00	\$20.00		TON	Rock Stabilization	2451.609
\$590.00	\$20.00	29.5	LF	4" PVC Pipe Sewer	2503.511
\$50.00	\$25.00	2	EA	8" Neoprene Sleeve .	2503.601
\$0.00	\$25.00		EA	4 x6" Neoprene Sleeve (Eccentric)	2503.601
\$0.00	\$25.00		EA	4" Neoprene Sleeve	2503.601
\$150.00	\$150.00	1	. EA	8" X 4" P.V.C. Wye	2503.602
\$0.00	\$25.00		EA	8" P.V.C. Coupling	2503.602
\$175.00	\$35.00	5.0	LF	8" PVC	2503.603
\$2.00	\$1.00	. 2	EA	4" PVC Plug	2504.602
\$100.00	\$25.00	4	EA	4" PVC Bend	2504.602
\$1,067.00				TOTAL SANITARY SEWER ITEMS:	
				WATER MAIN ITEMS:	
\$600.00	\$200.00	3	EA	1" Curb Stop & Box	2504.602
\$0.00	\$100.00		· EA	1"x3/4" Coupling	2504.602
\$2,700.00	\$300,00	9	EA	Reconnect Water Service to New Main	2504.602
\$2,900.00	\$2,900.00	1	EA	Hydrant	2504.602
\$1,500.00	\$1,500.00	1	EA	8" Gate Valve And Box	2504.602
\$8,608.80	\$24.00	358.7	LF	8" Water Main	2504.603
\$79.20	\$22.00	3.6	LF	6" Water Main	2504.603
\$2,220.00	\$20.00	111	LF	1" Copper Type K Pipe	2504.603
\$2,800.00	\$5.00	560	LB	Water Main Fittings	2504.608
\$21,408.00				TOTAL WATER MAIN ITEMS:	
\$77,184.50				TOTAL PROJECT NO. 1111:	
Ψ71,104.00				1112	
		4		12th St SW	
TOTAL	<u> </u>	QUANTITY	UNII		
P4 200 00	#3 DO	694.2	15	•	2104 501
\$1,368.60					
\$502.20				· · · · · · · · · · · · · · · · · · ·	
\$2,308.50					
\$3,329.55					
\$350.00				•	
\$5,760.00					
\$1,848.00 \$2,877.00					
<u> </u>	\$2.00 \$6.00 \$1.35 \$3.00 \$4.00 \$12.00 \$42.00 \$1.50	684.3 83.7 1,710 1,109.85 87.5 480 44.0 1,918	UNIT  LF  SY  SY  SF  LF  CY  CY  SY		2104.501 2104.505 2104.509 2104.503 2104.511 2105.501 2105.525 2105.604

	<u>ITEM</u>	UNIT	QUANTITY	<u>UNIT BID</u>	<u>TOTAL</u>
2211.501	Aggregate Base (Class 5)	TON	1,124.47	\$17.00	\$19,115.99
2357.502	Bituminous Material For Tack	GAL	108	\$2.50	\$270.00
2360.501	Type SP 12.5 Wearing Course Mix (3,B)	TON	209.22	\$74.00	\$15,482.28
2360.502	Type SP 12.5 Non Wear Course Mix (3,B)	TON	282.03	\$71.00	\$20,024.13
2503.603	F&I 8" PVC Pipe Sewer	LF		\$26.00	\$0.00
2506.501	Const. Drainage Structure Design H	LF		\$300.00	\$0.00
2506.516	Casting Assembly (Catchbasin) B624 Curb	EA		\$675.00	\$0.00
2506.522	Adjust Frame & Ring Casting	EA	2	\$150.00	\$300.00
2521.501	4" Concrete Walk	SF	1,051.7	\$4.00	\$4,206.80
2531.507	6" Concrete Driveway Pavement	SY	99.9	\$34.65	\$3,461.54
2531.501	Concrete Curb and Gutter, Design B624	LF	688.6	\$12.00	\$8,263.20
2531.501	Concrete Curb and Gutter, Design D412	LF		\$16.00	\$0.00
2575.501	Seeding	AC	0.12	\$5,000.00	\$600.00
2575.502	Seed Mixture 270	LB	15	\$1.50	\$22.50
2575.523	Erosion Control Blanket Category 1	SY	565.6	\$2.50	\$1,414.00
2575.532	Fertilizer Analysis 20-10-20	LB	42 .	\$2.50	\$105.00
	TOTAL STREET ITEMS:				\$91,609.29
	SANITARY SEWER ITEMS:				
2451.609	Granular Foundation and/or Bedding	TON		\$8.50	\$0.00
2451.609	Rock Stabilization	TON	110.0	\$20.00	\$2,200.00
2503.511	4" PVC Pipe Sewer	LF	131.5	\$20.00	\$2,630.00
2503.601	8" Neoprene Sleeve	EA		\$25.00	\$0.00
2503.601	4 x6" Neoprene Sleeve (Eccentric)	. EA	5	\$25.00	\$125.00
2503.601	4" Neoprene Sleeve	EA	1	\$25.00	\$25.00
2503.602	8" X 4" P.V.C. Wye	EA	8	\$150.00	\$1,200.00
2503.602	8" P.V.C. Coupling	EA		\$25.00	\$0.00
2503.603	8" PVC	LF	393.0	\$35.00	\$13,755.00
2504.602	4" PVC Plug	EA		\$1.00	\$0.00
2504.602	4" PVC Bend	EA	16	\$25.00	\$400.00
	TOTAL SANITARY SEWER ITEMS:				\$20,335.00
	1112				
	12th St SW				
<u> </u>	WATER MAIN ITEMS:				
2504.602	1" Curb Stop & Box	EA	1	\$200.00	\$200.00
2504.602	1"x3/4" Coupling	EA	9	\$100.00	\$900.00
2504.602	Reconnect Water Service to New Main	EA	7	\$300.00	\$2,100.00
2504.602	Hydrant	. EA		\$2,900.00	\$0.00
2504.602	8" Gate Valve And Box	EA		\$1,500.00	\$0.00
2504.603	8" Water Main	. LF	362.0	\$24.00	\$8,688.00

	· <u>ITEM</u>	UNIT	QUANTITY	<u>UNIT BID</u>	<u>TOTAL</u>
2504.603	6" Water Main	LF		\$22.00	\$0.00
2504.603	1" Copper Type K Pipe	LF	60	\$20.00	\$1,200.00
2504.608	Water Main Fittings	LB	180	\$5.00	\$900.00
, in the second	TOTAL WATER MAIN ITEMS:				\$13,988.00
	TOTAL PROJECT NO. 1112:				\$125,932.29
	GRAND TOTAL 1111 AND 1112:				\$203,116.79
	(Price includes all applicable sales and use taxes)				
	LESS 5% RETAINAGE	•			
	SUBTOTAL:				\$203,116.79
	LESS CREDIT FOR BITUMINOUS SALVAGE:				
LESS PREVIO	DUS ESTIMATE #1				\$112,533.09
LESS PREVIO	DUS ESTIMATE #2				\$58,314.62
LESS PREVIO	DUS ESTIMATE #3				<b>.</b>
AMOUNT DUI	E CONTRACTOR THIS ESTIMATE:		·····	•	\$32,269.08

CONTRACT 1111 AMOUNT: \$79,106.75 CONTRACT 1112 AMOUNT: \$118,631.00 TOTAL CONTRACT AMOUNT: \$197,737.75

CHANGE ORDER NO. 1: \$5,379.04

REVISED TOTAL CONTRACT AMOUNT: \$203,116.79

BUDGET NO.: 411.48451.0336 BUDGET NO.: 412.48451.0336 \$13,015.34 \$19,253.74

\$32,269.08

APPROVED: Helly CITY ENGINEER

APPROVED:\_

### LABOR RELATIONS COMMITTEE

# MINUTES

The Labor Relations Committee of the Willmar City Council met on Wednesday, July 11, 2012, in Conference Room #1 at the City Office Building. The meeting was called to order by Chair Steve Ahmann.

Present:	Steve Ahmann	***************************************	Chair
	Denis Anderson	***************************************	Member
•	Doug Reese	*****************	Member
	Tim Johnson	*******************	Member
	Charlene Stevens	***************************************	City Administrator

Others present included Council Members Ron Christianson, Jim Dokken and Mayor Frank Yanish; Steve Okins, Finance Director; Kevin Halliday, City Clerk; Holly Wilson, Public Works Director; Marv Calvin, Fire Chief; Dave Wyffels, Police Chief; Colleen Thompson, WWTP Superintendent; Pat Erickson, Appraiser and David Little of the "West Central Tribune."

# <u>Item No. 1</u> Public Comment (Information Only)

Mr. David Herzer, citizen, expressed his opinions and concerns regarding the City of Willmar's contract negotiations and labor agreements. Mr. Herzer encouraged greater City Council participation in the process. Mr. Herzer then left the meeting.

Mr. John Sullivan, citizen, provided his opinions on the definitions of collective bargaining and how they pertain to the bargaining units for the City of Willmar. Mr. Sullivan also encouraged greater council participation in the process.

# <u>Item No 2.</u> Consideration of Vacant Positions (Motion)

Ms. Stevens presented information on three vacant positions: one Appraiser, one Wastewater Treatment Operator and one Engineering Technician position. Ms. Stevens stated one position was vacant due to retirement and two vacancies due to resignation.

Council Member Anderson stated his concern that it appeared that younger employees were leaving the organization after only short tenures. Council Member Reese expressed the same concern.

In response to a question from Council Member Anderson, Ms. Stevens stated that the turnover of employees is becoming a concern.

In response to a question from Mayor Yanish, Ms. Stevens stated that one employee took a job with Kandiyohi County and another with Crow Wing County.

Mayor Yanish stated that he would not support filling all three positions. Ms. Stevens stated that the three positions were not interchangeable and duties could not be combined among three positions as each position is a separate skill set.

Council Members asked if it would be possible to consider consolidation with the County's appraisal department. Ms. Stevens stated that she had spoken with Mr. Kleindl, County Administrator, and it was not feasible at this time.

In response to a question by the Mayor asking for the County reason, Ms. Stevens stated that Mr. Kleindl had stated the County had more pressing priorities at this time.

Ms. Stevens stated that even if the departments were consolidated, the position of appraiser would be necessary and any process of consolidation would take from a year to 18 months and the City would still need to conduct appraisals during that time.

In response to a question regarding outsourcing the activities of the Engineering Technician, Ms. Stevens and Ms. Wilson stated the option had been considered in 2009 when the position was vacant and again with this vacancy. Staff did not believe there would be any cost savings.

Council Member Johnson asked if the three positions were in the 2013 budget. Ms. Stevens stated they were included in the 2013 budget.

Council Member Reese made a motion, seconded by Council Member Anderson, to authorize filling the vacancy of Wastewater Treatment Operator. The motion carried unanimously.

The committee members asked Ms. Stevens to once again contact Kandiyohi County to discuss consolidation of the appraising departments and to gather additional information regarding privatizing the services of the Engineering Technician position.

# <u>Item No. 3</u> Consideration of Organizational Assessment by Springsted, Inc. (Motion)

Ms. Stevens stated that she had obtained a proposal from Dave Unmacht of Springsted, Inc. to conduct an organizational assessment for the City of Willmar. Ms. Stevens stated she obtained the proposal based upon a request from the Labor Relations Committee at their last meeting and based upon the work Springsted had done with the Willmar Municipal Utilities and Kandiyohi County.

Ms. Stevens stated the study would have five deliverables:

• Recommendations of the Organizational Structure

- As assessment of the workplace culture
- Observations and opportunities for intergovernmental relations
- An assessment of the City's customer service
- Recommendations on the business practices and process in place.

Ms. Stevens stated the fees would be \$17,500, plus expenses of \$1,250. Ms. Stevens stated the costs of the study were not included in the 2012 budget, but funds could be reallocated to cover the costs.

Council Member Johnson asked if the study would evaluate each individual job. Ms. Stevens stated that the study was not to that detail, but would evaluate the overall operations and structure of the City.

Chair Ahmann asked if other proposals had been sought. Ms. Stevens stated that it had been the direction of the committee to contact Springsted.

Council Member Anderson stated that he did not feel other proposals were necessary and that Springsted would bring some synergy to the study based upon their knowledge of the community and other two organizations.

Mayor Yanish questioned the funding for the study if the City was not able to fund flowers for downtown.

Council Member Johnson stated he felt there was value in obtaining an outside perspective.

Council Member Anderson made a motion, seconded by Council Member Johnson, to accept the proposal from Springsted Inc. to perform an Organizational Study for the City of Willmar in the amount of \$17,500 plus expenses of \$1,250. The motion carried unanimously.

# <u>Item No. 4</u> Review Current Overtime Pay for Special Events (Information Only)

Chair Ahmann expressed his concerns regarding overtime pay and its impact on the City's operating budget. Ms. Stevens described the way in which overtime is normally managed and incurred.

The Committee asked Ms. Stevens to provide additional information at future date.

# <u>Item No. 5</u> Full Council Involved in Labor Contract Negotiations (Information Only)

Chair Ahmann stated that Council Member Christianson had asked to review the manner in which the City of Willmar conducts labor contract negotiations.

Ms. Stevens stated that the City Council holds a workshop to establish overall parameters and then the Labor Relations Committee provides oversight and guidance to the City Administrator and Labor Attorney, currently Frank Madden, to conduct the actual negotiations. Ms. Stevens stated that all proposed settlements are reviewed by the Labor Relations Committee and recommended for approval to the City Council. All labor agreements require action by the full Council and this has been the practice prior to her tenure with the City.

Ms. Stevens also provided information from approximately ten other regional centers, only one of which involved Council Members in the negotiating team.

Council Member Reese questioned why the discussion was being held again, when the City Council had discussed and voted on this same issue in October of 2011.

Council Member Anderson stated that he did not know what the City would gain by changing the process and he had no concerns regarding the objectivity of the City Administrator to conduct negotiations.

Council Member Johnson stated that he did not envision full Council participation in the process, but he could see value in some Council participation.

Council Member Ahmann stated that it could be an option to have participation.

Ms. Stevens expressed her concerns regarding a consistent negotiating team and adding another layer in the process, stating that if a change is made, her preference would be to have someone participate from the Labor Relations Committee.

The Committee decided to have further discussion with the full council at a future meeting in late August or September when all members could be present.

There being no further business, the meeting was adjourned at 6:45 p.m. on a motion by Council Member Anderson, seconded by Council Member Johnson, and carried.

Respectfully submitted,

Charlene Stevens, City Administrator



# CITY OF WILLMAR, MINNESOTA REQUEST FOR COMMITTEE ACTION

Agenda Item Number: \_\_\_\_\_\_

Meeting Date: July 11, 2012

Attachments: 

Yes No

CITY COUNCIL	ACTION
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Date: July 16, 201	<u>2</u>
•	
☐ Approved	☐ Denied

Amended Other	☐ Tabled

Originating Department	rinatin	epartment:	
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Public Works - WWTF

Action Requested: Review and discuss Wastewater Treatment Facility staff.

**Introduction:** The Wastewater Treatment Facility will have two retirements in 2012. As we look to replace these positions, staff feels it is appropriate to take an in depth look at restructuring staffing at the Wastewater Treatment Facility in order to improve efficiency and maximize effectiveness.

# Background/Justification:

- 1. With the construction of the new plant it is important that we protect the City's investment. The city should protect the investment while the plant is new by providing adequate staff to learn and maintain the process. We need to take a hard look and review staffing levels now and when the next round of staff begins to retire.
- 2. In April 2012, a full-time operator retired and in September a second full-time staff member will be retiring. Staff feels it is important to look to the future in regards to transitioning current staff members, as well as future retirements. In the next 6-10 years there will be 4 additional staff that will be eligible to retire.
- 3. We have reviewed the operators' group tasks and work load at the plant (a summary is attached).
- 4. Staff recommends maintaining current staff levels as we continue to learn about process treatment, how to tweak the system, and learn about seasonal changes and how it affects treatment. We have only experienced one (1) cold/snowy winter and one (1) warm/dry winter season and have not yet experienced a severe rainsform since moving to the new site.
- 5. Under the new NPDES permit which expires February 28, 2013, our plant will be designated as a Delegated Pretreatment City which means the City shall develop, maintain and enforce a pretreatment program. Some of the requirements of the new permit will include: the permittee shall inspect and sample the discharge from each SIU at least once a year independent of information provided by the SIU; issue permits to all SIU's; and evaluate the need to revise local limits.
- 6. In May 2006, Donohue and Associates prepared Technical Memorandum No. 105.3.9 (attached) to outline the proposed staffing strategy for the new WWTF. Donohue's recommendation states that the staffing level, which included 4 operators, to be adequate.
- 7. In April 2012, it was proposed to reassign duties of the Assistant Lab Tech and Safety Coordinator to the Bio-Solids Coordinator and Lift Station Mechanic positions accordingly in anticipation of an upcoming retirement. It was also discussed to create an Environmental Manager position. With the growing number of state and Federal requirements related to Environmental issues, staff recommends replacing the Assistant Lab Tech/Safety Coordinator position with an Environmental Manager. The Environmental manager would be tasked with both Stormwater and Wastewater regulatory and environmental issues.
- 8. Staff would like to collaborate with the Willmar Municipal Utilities to develop an Environmental Manager position that could be shared between the two entities.
- 9. Staff recommends filling the vacant Operator position as the result of an April retirement.

<b>Fiscal Impact:</b> To fill the position of the full-time operator, fincluded in the 2013 budget request.	there will be no negative fiscal impact as this position was
Alternatives:  1. Maintain existing staff levels 2. Replace vacant Operator position	
Staff Recommendation: Advertise to fill the vacant Opera	ator position.
Reviewed by: Charlene Stevens, City Administrator	
Preparer: Holly Wilson, Public Works Director	Signature: Aculty Method
Comments:	

				·						
	Totals	2080 * 3	= 6240	2080*.8=	= 1664	7904	Yearly Total	7,571	146	
	Operations Group / Tasks Required	Operations Staff Required for each task	Individual Wan Hours / Day	Days /Week Required	Hours /Week	Weeks /Year Required	Task Hours /Year	Total of Hours /Year	Annual Avg Hours /Week	
T	Sludge Thickening Operator	1			29	52		1508		
	Gravity Belt Thickener	₩	5	4	20	52	1040		20.0	·
	Set up & Clean up	·	-	4	4	52.	208		4.0	7
	Operations Control & supplies	₩.	H	4	4	52	208		4.0	7
	Solids Testing	<b>←</b> 1	<b>~</b>	H	1	52	52		1.0	<del></del>
2	Process Operator	Н			27.5	52		1430		T
	Regulatory sample collection	⊣	0.75	3	2.25	52	117		2.3	1
	Sampler Calibrations	-	0.75	Н	0.75	52	39		0.8	Т
	Process Testing	1	5	3	15	52	780		15.0	<del></del>
	Process analysis, observations and Control	-	.0.5	5 .	2.5	52	130		2.5	
	Issues / Problem Solving	-	Т	5	72	52	260		5.0	7
	Reporting / Data Entry	H	2	. 1	2	52	104		2.0	T:
			·							-
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Operations Group / Tasks Required	Operations Staff Required for each task	Individual Man Hours / Day	Days /Week Required	Hours /Week	Weeks /Year Complete d	Total Hours /Year	Total of Hours /Year	Annual Avg Hours /Week
3a Equipment Operator	H	·		18	52		2200	
A Inspections	Н.	Н	5	5	52	260		5.0
· в General Maintainence	H	4	2	8	52.	416		8.0
D Process Calibrations	H	Н	5	2	52	260		5.0
				-				
3b 8 Buildings (X8)				4	52			
A Inspections	⊣	0.1	5	0.5	52	208		4.0
B General Maintainence	↔	0.5	5	2.5	52	1040		20.0
c HVAC	П	Н	Н	H	2	16		0.3
Assumes/assists Floater Operator duties when needed								
_								

task         Day         Institute of the control of th	rks         (X13)         task         Day         required         d         /Year         /Year         /Year           nks         (X13)         1         4         2         8         1         104         2         2433           ce         1         4         2         16         1         208         1         104         1	hks (X13) hks (X13) hks (X13) hks (X13)  1	Operations Group / Tasks	Operations Staff Required for each	Individual Wan Hours /	Days /Week	Hours /Week	Weeks /Year Complete	Total	Total of Hours	Annual Avg Hours
nks         (X13)         4         2         8         1         104         2433           ce         1         4         2         16         1         208         1         104         1           ce         1         4         2         16         1         208         1         104         1           ce         1         4         1         8         1         104         1<	nks (X13)  1	nks (X13)		task	Day	ned an ea		ਰ	/Year	/Year	/Week
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4e	Bio-Solids Support								
	A Land Application	₩	8	5	40	. 9	240		4.6
	B General equipment maintenance		. 4	5	20	3	09		1.2
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	Equipment Alarms/failures	J	H	. 2	2	52	104		2.0
4.2	Deliveries and Orders (Chemical)								
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	Mag Hydroxide	7	H	~	-	12	12		0.2
	Polymer	е-1	0.5	Н	0.5	9	3		0.1
Notes: 1>	On-Call Schedules are TuesdayTuesday. For the purpose to avoide overtime the on-call staff's scheduled work week is as follows.  1> (TuesdaySaturday & SundayThursday) leaving (one of the operators only available during the normal work week to 32 hours/week	·		The estimated P much as 2,000	nours of 7,571	The estimated hours of 7,571 reflects conservative numbers and may be low by as much as 2,000	rvative numbe	ars and may be	ow by as
	Operators are required to work every other weekend and are required on the weekend to do the regulatory testing as well as respond to any equipment and lift station alarms.	] [1	V	Staffing levels need to b Examples include alarmi equipment failures, proo days, vacation days, etc	eed to be suffici le alarming, plu res, process adji lays, etc	Staffing levels need to be sufficient enough to handle the day to day issues that come up. Examples include alarming, plugged pumps, storm events, lift station High Wetwells, equipment failures, process adjustments, testing and solids control as well as holidays, sick days, vacation days, etc	ndle the day ton events, lift stands solids con	o day issues tha tation High Wei rtrol as well as l	t come up wells,
	Every other weekone operator is On Call & responds to after Hours Issues & Support and is scheduled to work the weekend.	5	<b>6</b>	NoteOperatic completed at th	NoteOperations Staff Required for each completed at the same time as other tasks)	NoteOperations Staff Required for each task (Many of the tasks are required to be completed at the same time as other tasks)	Many of the t	asks are require	d to be
			<b>?</b> 7	The total staffln vacations.	ig hours do not i	The total staffing hours do not reflect Holidays, one operator at 4 days a week, slck days, or vacations.	ne operator al	t 4 days a week	sick day

# Technical Memorandum No. 105.3.9

# Staffing

Wastewater Program Willmar, Minnesota



Date: May 1, 2006

To: Mel Odens, Director of Public Works

Copy: Brian Bollig, Assistant City Engineer

Colleen Thompson, WWTF Superintendent

Sam Lahanis, Program Manager Mike Gerbitz, Wastewater Engineer Sandy Kimmler, Civil Engineer

From: Ken Sedmak, Senior Program Manager

By: Ken Sedmak, Senior Program Manager

# Purpose

The purpose of this Technical Memorandum (TM 105.3.9) is to outline a proposed staffing strategy for the proposed new wastewater treatment facility.

# **Existing Staff**

The existing wastewater treatment staff consists of eleven staff positions shown on the organizational chart in Attachment A. All the staff report to the superintendent who reports to the Director of Public Works. The wastewater staff duties and responsibilities are for the wastewater treatment plant and lift stations. The wastewater collection system is maintained by the street department staff who report, separately, to the Director of Public Works. Collection system upgrades, I & I reduction program, and sump pump regulations are to be addressed by the City and documented in the Infrastructure Management Technical Memorandum. Some staff sharing occurs between the street department and wastewater treatment staff, as required. Collection system maintenance and inspections staffing will not be addressed in this TM.

Each wastewater staff position is described in the job descriptions in Attachment A. The job descriptions indicate the purpose; organizational relationship; essential functions; other duties and responsibilities; required knowledge, skills, and abilities; minimum qualifications; and working conditions. There are four operations staff and one person for each of the other staff positions for a total of eleven wastewater staff. The staffing level and job descriptions meet the requirements for adequate staffing of a secondary wastewater treatment plant with anaerobic digestion.

# Duty Shifts for Proposed Planned Wastewater Facilities

After the proposed new wastewater treatment facility is operational, the existing wastewater treatment plant will be converted from its current role to a raw wastewater pumping station and storage facility. The existing

Technical Memorandum No. 105.3.9 Staffing

Wastewater Program Willmar, Minnesota

storage garage and maintenance facilities will remain at the site for lift station maintenance, and storage of vehicles, pumps, and other equipment. The lift station maintenance duties and responsibilities will not shift.

Operation, maintenance, laboratory, and instrumentation and control duties will shift from the existing plant to the new plant. The new plant will have fewer unit processes; however, the facility will have to treat wastewater nutrients (ammonia and phosphorous). It will also include a Supervisor Control And Data Acquisition (SCADA) system for plant automation. The new duties will impact the activities of the working foreman, operator and laboratory technician. The operating staff will shift duties from operation of a fixed film secondary plant with anaerobic digestion and chlorine disinfection to an activated sludge plant with mechanical thickening and UV disinfection. The operator job description has diversity to address additional work in laboratory analysis and instrument cleaning and calibration. The operational staff level should not change for these duties from the present level.

The laboratory analysis work should not increase significantly. Some analyses will be added and others eliminated. The NPDES effluent testing will increase, requiring ammonia and phosphorous analyses. The activated sludge process will require suspended solids and settleable solids analyses. Other analyses for anaerobic digestion will be eliminated. Based upon experience with other plants of similar size and complexity, one full-time laboratory technician with support from a part-time assistant should be adequate.

The SCADA system will be changed to conform to the new plant unit process control strategies. The automation has field sensors requiring cleaning and calibration. This duty could be performed by any of the staff. The working foreman knows the existing SCADA system and will shift his knowledge to the new system for administration of the SCADA. The SCADA will be configured during construction and startup, requiring minimum administration following startup. Daily operation of the SCADA Human Machine Interface (HMI) will be by operation staff and accessible to all users. Maintenance of the system will mainly be sensor cleaning and calibration. A change to staff duties will be required for this maintenance activity. Additional staff is not required. Other duties for biosolids coordination, maintenance, and supervision will not change.

### Staff Level

Based upon the above review of duty shifts from the existing plant to the new plant, job descriptions will change; however, the existing staff level should be adequate. Also a review of a similar size plant with similar unit processes without lift station maintenance indicates that the current staff level adequate.

# Summary

The proposed staffing strategy is as follows:

- 1. lift station maintenance will not change;
- 2. operational duties will shift from fixed film secondary plant with anaerobic digestion and chlorine disinfection to an activated sludge plant with mechanical thickening and UV disinfection;
- 3. frequency of some tests will increase and others will decrease or be eliminated;
- 4. SCADA will be configured during construction and startup, requiring minimum administration;

File Name: TM 105.3.9 FINAL.doc File Location: Task 105 / Subtask 105.3

# Technical Memorandum No. 105.3.9 Staffing

Wastewater Program Willmar, Minnesota

- 5. automation of the plant will have field sensors requiring cleaning and calibration; and
- 6. no duty shifts for biosolids coordination, maintenance and supervision.

The existing staffing level is adequate and will require duty changes and training.

Project No.: 10831 Page 3

# City of WILLMAR

# WASTEWATER TREATMENT OPERATOR

Position Title: Wastewater Treatment Operator

Department: Public Works

Department Head: Public Works Director Immediate Supervisor: WTP Superintendent Pay Range: 5 FLSA Status: Non-exempt

APPROVED:	April 5, 2000	
REVISED:	May, 2003	
REVISED:		
REVISED:		

# Purpose

Performs non-supervisory technical, skilled and manual work with responsibility for the daily operation of all processes and equipment for the City's Wastewater Treatment Plant according to the EPA and MPCA rules and regulations. Includes work with lift stations and biosolids. Serves on standby for emergency and problem situations on a rotational basis. Rotation of job assignments within the operations group as needed.

# Organizational Relationships

Reports to: WWTP Working Foreman

Communicates with: Internally - other Wastewater and City employees; Externally - MPCA

staff, suppliers and vendors.

Supervises: None (some work direction provided to part-time employees)

# **ESSENTIAL FUNCTIONS**

Observes plant operations through visual and audio inspections to insure it is working property.

Records all meters, levels and flows of equipment to ensure proper functioning.

Adjusts motors, valves, pumps to maintain proper treatment; confers with Working Foreman and Superintendent on system adjustments.

Troubleshoot operator-level problems as needed.

Records data and prepares reports on operation.

Maintains and repairs wastewater equipment/buildings.

Perform general maintenance tasks such as operating lawn mowers, removing snow, cleaning/sanitizing bathrooms and general cleaning of buildings' interior and exterior.

Safely handle various chemicals such as sodium hydrochloride, bleach and caustic, potassium permanganate, muriatic and other cleaning acids and chlorine; and order supplies.

Enter and work in confined spaces according to established safety procedures.

Assist in maintaining a safe work environment by observing/noting hazards, taking corrective action or notifying supervisor.

Operates biosolids applicator vehicles and semi-tractor/tank when needed.

Operates other heavy and light equipment such as snowblowers, trackless, skid loaders, sprayers and lawnmowers; and performs other services as needed.

Perform various lab operations through testing and analysis.

# WASTEWATER OPERATOR

Operates computer software programs, runs daily/monthly reports, and prepare charts and other information reports.

Assists in plant maintenance from time to time.

# Other Duties and Responsibilities

Performs other duties as assigned or apparent.
Flexible to fit into the plant operations group rotation schedule.

Required Knowledge, Skills and Abilities

Knowledge in wastewater operations including basic understanding of biological processes, procedures, lab procedures and permit regulations.

Knowledge of confined space entry and all safety procedures/practices.

Knowledge in the use of a computer to generate daily, monthly and annual reports.

Skill in operating all plant equipment, lift stations, lab equipment and safety equipment.

Ability to organize work tasks, remain flexible to changes, and work independently and as part of a team.

Ability to apply mechanical knowledge and skill to routinely maintain and adjust pumps, motors and other equipment.

Ability to keep complete, accurate and clean operational records.

Ability to descend and ascend into manholes, lift stations and confined space up to 50 feet.

Ability to perform manual labor, which includes bending, crouching, stooping, sweeping, scrubbing and painting as needed.

Working ability to safely lift and carry object weighing up to 50 pounds.

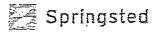
Machines, tools and equipment used: vehicles, telephone, computer and calculator.

# MINIMUM QUALIFICATIONS

High school degree or equivalent; State of Minnesota Class D Wastewater Treatment Facility License; Class A Commercial Driver's License with tanker endorsement; Special Engineer Boilers License; and ability to achieve the required knowledge, skills and abilities, and posses minimum qualifications within the probationary period.

# Working Conditions

Time is spent performing work in and around the WWTP buildings and grounds with some tasks carried out in confined spaces or at various heights and depths of 50 feet. Regularly uses fine motors skills to coordinate eyes and hands to use, adjust, repair and maintain a variety of tools, machines or equipment. Operates heavy and light equipment. Regularly uses large motor skills to exert moderate to considerable physical effort while performing a variety of movements such as bending, crouching, pushing/pulling, twisting/turning, digging and lifting. All vision abilities and senses, with the exception of taste, may be used depending on the particular task. Exposure to irritants/fumes, hazardous chemicals, temperatures extremes, vibrations, infectious diseases, gases and strong odors, and noise can be occasional to frequent/continual.



Springsted Incorporated 380 Jackson Street, Suite 300 Saint Paul, MN 55101-2887

Tet: 651-223-3000 Fax: 651-223-3002 www.springsted.com

# LETTER OF TRANSMITTAL

June 18, 2012

Ms. Charlene Stevens
City Administrator
333 SW 6th Street
P.O. Box 755
Willmar, Minnesota 56201

Re: Proposal to Conduct a Strategic Organizational Assessment

Dear Ms. Stevens:

On behalf of the Springsted team, we are pleased to submit this proposal to conduct an organizational assessment of the City of Willmar. We are confident that our experience and expertise can provide you with a credible and successful review process as well as practical and realistic recommendations. Our immediate goal is to establish strong lines of communication and trust, which will provide you and all City officials with confidence in our capabilities and our process.

Springsted is a multi-disciplined financial and management advisory firm. The depth of our professional experience and the scope of our consulting practice are the most important parts of Springsted's ability to provide high quality services. The team that we bring to the City will have experience in the important skills you are seeking, including the ability to evaluate an organizational structure and to diagnose the strengths and weaknesses within the workplace culture. We understand your objective is to establish strategic priorities for organizational change and continuous improvement including identifying gaps in services and reducing inefficiencies. The desire to be more focused on citizen responsiveness and customer service is a well defined and achievable goal.

We believe our team can provide a great foundation on which you can build a strong, progressive and successful organization. If you have any questions on our proposal or want to discuss any aspect of our process, feel free to contact me at 651-223-3047 or dunmacht@springsted.com. We look forward to hearing from you on our proposal.

Respectfully submitted,

David J. Unmacht

Springsted, Incorporated

kmd

# City of Willmar, Minnesota Proposal to Conduct A Strategic Organizational Assessment

# Company Profile

Springsted Incorporated 380 Jackson Street Saint Paul, Minnesota 55101 651-223-3000 main office 651-223-3002 fax www.springsted.com Main Contact:
David J. Unmacht
Senior Vice President and Director
651-223-3047 office
651-268-5047 fax
dunmacht@springsted.com

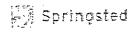
# Brief History

Springsted is one of the largest and most established independent public sector advisory firms in the United States. For more than 50 years, we have continually grown in the range of our client relationships, the comprehensiveness of our services and our prominence within the industry. Our business philosophy is focused on providing local governments with a balance of national perspective and local expertise.

Springsted is a women-owned business and is certified as a Women's Business Enterprise ("WBE") by the City of Saint Paul, Minnesota. Three employee-owners lead Springsted. Our headquarters are located in Saint Paul, Minnesota, with additional offices located throughout the Midwest and Mid-Atlantic states. Specifically, our regional offices include Milwaukee, Wisconsin; Des Moines, Iowa; Kansas City, Missouri; Richmond, Virginia; and Denver, Colorado. For more detailed information on our firm we refer to our website www.springsted.com.

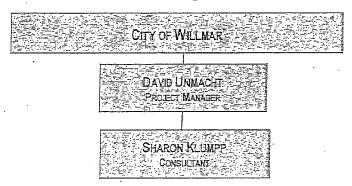
Public entities are under a great amount of pressure to deliver high quality services in a fiscally constrained environment. Traditional methods and means don't necessarily work anymore and this scenario is not likely to change at any time in the future. To that end, elected officials and public administrators are under pressure to employ new and innovative solutions that require progressive leadership, creative partnerships, cautious risk taking and an investment in their personnel and organizational foundation. Success in the public sector is hard to define, but those public entities that enhance and enrich their people, their process and their systems are more likely to deliver more value by maximizing the use of public resources.

Springsted's staff has been advising our clients in organizational development for over 25 years. We have a strong staff with direct experience in managing and leading city and county governments. Our team of professionals brings practical, realistic and creative solutions to the challenges faced by public entities.



# II. Springsted Team

The project team will consist of top senior managers within Management Consulting Services. The table below identifies the consultants and their planned role within the study.



David J. "Dave" Unmacht

Senior Vice President and Consultant



Mr. Dave Unmacht will be the Project Manager for the Strategic Organizational Assessment. He will be the day-to-day contact for the City and will be responsible for all aspects of the study. Mr. Unmacht is Director of Springsted's Organizational Management/ Human Resources group. Mr. Unmacht brings more than 15 years of county administration experience, having worked for Scott and Dakota counties, Minnesota. He has also worked as City Manager in Prior Lake and City Administrator in Belle

Plaine, Minnesota. He guides clients in organizational and leadership development, staff/elected official relations, human resources, intergovernmental collaborations, comprehensive planning and growth management, communication strategies, facilitation services and strategic planning. He has a master's in Public Administration from Drake University in Iowa and a bachelor's degree in Business Administration and Political Science from Wartburg College in Iowa.

Mr. Unmacht was the recipient of the Minnesota Association of County Administrators (MACA) Joseph F. Ries County Administrator of the Year Award in 2000 and the Minnesota City/County Management Association (MCMA) Manager of the Year in 2007.

Mr. Unmacht is also a Credentialed Manager with the International City/County Management Association (ICMA) and a community faculty member with Metropolitan State University in St. Paul, Minnesota. He taught a course in the summer and fall of 2011 on leading and managing organizational change in the public and non-profit sectors.

# Sharon G. Klumpp

Serior Vice President and Consultant



Ms. Sharon Klumpp will be used in support of the analysis and findings sections of the study. She is very familiar with the operations of the City and can be an asset to the process. She specializes in organizational and management consulting for public agencies. Ms. Klumpp has extensive government experience, having served as an Executive Director of the Metropolitan Council — the seven-county regional planning agency for the Twin Cities metropolitan area of Minnesota, as the Associate Executive

Director for the League of Minnesota Cities, as a City Administrator and as an Assistant City Manager. She holds a master's in public administration degree in public administration from the University of Kansas and a bachelor's degree in political science from Miami University in Ohio.

# Springsted Team

The Springsted team will provide the following value added benefits to the process and outcomes:

Knowledge of Local Government – We have extensive knowledge and background in the business of city government, including public safety, public works, community development and all aspects of general administration, most notably, public finance, human resource management, organizational development and general government operations. We are former public sector managers who bring distinct, yet complementary experiences to the team.

Knowledge of the City – Our work and experience with the City of Willmar, Kandiyohi County, and Willmar Municipal Utilities will be an asset to the study. We know the Willmar community.

# III. Proposed Process

There are five specific steps to our process. The methodology used to address the scope of services will include a combination of on site field work and interviews, existing document review and analysis and application of best practices and professional standards.

# Process and Outcome Credibility

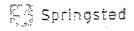
One of our distinctive qualities is the commitment we have to ensure the success of the study. To that end, our experience and project approach takes into consideration two key variables: process credibility and outcome credibility. Process credibility is the realization to all involved, in particular the City Council and staff, that the methodology used is credible, reasonable and fair to all concerned. In addition, the information and communication must be transparent, honest and timely. Outcome credibility is the realization that the information and data used to develop the findings and conclusions is comprehensive, complete and applied consistently and appropriately without bias or preference to any particular person, persons or individual agenda. If these two objectives are realized, the recommendations, outcomes and future implementation are on a strong foundation. This distinction is unique in our business and is a contributing factor to the benefits and strengths of the Springsted team.

Through our conversations we understand that the purpose of the study is to conduct a strategic organizational assessment. To that end, the focus of our analysis will include the following five areas: 1) organizational structure; 2) workplace culture; 3) intergovernmental relations; 4) customer service; and 5) business processes. These five points will form the core elements of the analysis. The following five steps represent our process:

# Step One:

# Project Coordination

This includes ensuring that the details and logistics of the study are understood and agreed upon. The logistics and details will be completed immediately upon approval to proceed with the study.



# Step Two: On Site Field Work

This includes members of Springsted's team on site conducting extensive interviews and document review. We will work with the City to identify the individuals to interview, including members of the City Council, the management team, staff (supervisory and non-supervisory) and any partners and affiliates of the City that can provide valuable insight into the areas of study. We will work with the City to identify citizens and community partners that will be interviewed. We are very respectful and personable in our interactions; we treat each interview in confidence and we earn the trust of the individuals we interact with. This is an important component of our process as our body of work is only as good as the information we can obtain from those we interview.

It is not practical to interview every member of the staff. We propose to conduct a confidential on-line staff survey. Each staff member would have access to a survey using survey monkey — a list of 6-8 questions will be offered which seeks to learn more information on the City and the study areas. We will work with the City to develop the questions and we will be responsible for the administration of the survey and the presentation of the results.

# Step Three: Document Review

At the beginning of the study we will provide a list of information necessary to fully understand the existing conditions and status of the City's operations. This list will include such items as existing structure and reporting relationships, previous reports if available, policies, procedures and other documents of record that the City uses as guides and directives. This step actually coincides with the on site field work, but is completed in earnest after we have gathered all of the interview information.

# Step Four: Preparation of Preliminary Findings

Upon completion of steps two and three the Springsted team will prepare a set of findings which are based on all of the inputs we have received to date. This set of findings will articulate the facts and will be used as a foundation for our recommendations. We will host a work session with key city leaders to present the findings for review and comment before they are completed. The City's review is critical to confirming the reliability and accuracy of the information we have prepared.

# Step Five: Preparation of the Report

Upon completion of the findings, the report will be prepared. This report will include all of the tasks within the scope of services and any other information we determine based on our work. The report format will be determined in conjunction with input from the City.

Our commitment is that the City will have a report that will be a practical and useful guide for the future. This report will provide a road-map for the City to enhance, improve and build a strong and solid organization for the long term future.

Included in the report will be the following five deliverables:

- 1) Recommendations on the organizational structure
- 2) An assessment of the workplace culture
- 3) Observations and opportunities for intergovernmental relations
- 4) An assessment of the City's customer service
- 5) Recommendations on the business practices and processes in place

In addition, if we learn of other topics or issues of concern based on our work we will identify and discuss those with the City as appropriate.

# Project Schedule

The schedule below identifies the major project milestones. The specific steps and timeframe are subject to review and discussion with the City. We estimate the overall process to be approximately three months in length; however, if the City desires the process to be shorter, we can accommodate a different schedule. Once the notice to proceed is provided, we will work with the City to fill in the project milestone dates.

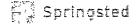
Project Milestones	Timeframe
Contract award; notice to proceed	
Project coordination; discuss details, finalize study process	
Data request submitted and analysis begins	
On site field work, document review and data analysis (minimum of two trips)	·
Preparation of preliminary findings	
Briefing on preliminary findings with the City	
Preparation of draft report	
Presentation of draft report to the City Council	
Finalize report	

# NA FOR

We propose to conduct the study as outlined in this work plan for \$17,500. This does not include miscellaneous expenses that will be needed. These expenses will be invoiced separately and will be primarily related to travel. We estimate that these expenses will not exceed \$1,250. We will invoice the City for the full amount of the fee upon completion of the study.

The Springsted team may have other business that will require travel to the City of Willmar. If in fact there is additional work in the Willmar area, the Springsted team will do all it can to minimize costs related to travel and on site work. We will explore all possibilities to combine trips to reduce the miscellaneous expenses.

We also recognize that the City may want to discuss the specific project and process to address changes and additional needs that may arise. Thus, our proposal is subject to discussion and change at the request of the City.



# COMMUNITY DEVELOPMENT COMMITTEE CITY OF WILLMAR, MINNESOTA THURSDAY, JULY 12, 2012

## **MINUTES**

The Community Development Committee of the Willmar City Council met on Thursday, July 12, 2012, in Conference Room No.1 at the City Office Building. Chair Dokken called the meeting to order at 4:45pm.

## Present:

Jim Dokken

Chair

Steve Ahmann

Council Member

Ron Christianson

Council Member

Bruce DeBlieck

Council Member

Bruce Peterson

Director of Planning and Development Services

Others present: Mayor Frank Yanish, Building Official Randy Kardell, Steve Renquist - EDC Director

## 1. PUBLIC COMMENTS (FOR INFORMATION ONLY)

There were no public comments offered at this meeting.

## 2. ECONOMIC DEVELOPMENT COMMISSION UPDATES (FOR INFORMATION ONLY)

Steve Renquist, EDC Director, presented information about the EDC 5-year goals and work program (see Attachment A). Also included in the presentation was a recap of EDC committee activities. Information on accomplishments was highlighted in the report.

Mr. Renquist also provided updates on the growth of several local manufacturers. He noted a lack of available industrial buildings.

## 3. 2011 - 2012 CONSTRUCTION REVIEW (FOR INFORMATION ONLY)

Building Official Randy Kardell presented a comparison of January through June construction data for the years 2011 and 2012 (see Attachment B). It was noted that the total number of permits in 2012 was up slightly, but the total construction value was up significantly over 2011. The Committee requested year-end information for 2008 through 2011 so a longer term comparison can be drawn on construction activities (see Attachment C).

## 4. 201 HAVANA STREET STATUS UPDATE (MOTION)

Staff reported on recent court action that allows the City to demolish the house at 201 Havana Street NE. The owner and mortgage company did not appear at the hearing and the City was granted its request for demolition effective July 1, 2012. After assembling costs to have the house demolished and the basement backfilled, it was the recommendation of staff that the Fire Department burn the house as a training exercise. Doing so would come at significant savings to the City. The Committee was reminded that the City is responsible for paying the costs of demolition

and will have to seek reimbursement from the owner or mortgage holder. It is more likely that the costs will be added to the tax bill as an assessment to the property.

Following a discussion a motion was made by Council member Christianson, seconded by Council member Ahmann and passed for the following:

**RECOMMENDATION**: To allow the Fire Department to burn the house as a training exercise.

## 5. PROJECT UPDATES (FOR INFORMATION ONLY)

Staff presented a list of departmental activities and construction projects that are underway or are about to begin in the City (see Attachment D).

## 6. MISCELLANY (FOR INFORMATION ONLY)

Council member Ahmann inquired about the marketing of Garfield and Lincoln Schools for economic development purposes. Mayor Yanish raised the subject of hiring a City Health Inspector due to complaints about restaurant inspections. It was explained that the County licenses eating establishments and that annual inspections are required and conducted by the County.

**7.** There being no further business to come before the Committee, the meeting adjourned at 6:25pm.

Respectfully Submitted,

Bruce D. Peterson, AICP

Director of Planning and Development Services

Kandivoln County & City of Willman Economic Development Commission

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# 5-Year Goals (2011-2015)

EDC'S 2011 GOALS			
Goal	Responsible Party	Timeline	Status or Completed
Continue efforts to maintain and expand businesses in Kandiyohi County	BRE/R Committee		
and growth indicators (success stories)  * There are two types of surveys—the first is an ongoing business visitation program that allows continuous and current information regarding the condition of the Kandiyohi County business environment and community. We continue to work with the GROW Minnesota program—they average three to four physical calls with written surveys per month and we continue our own call program (without written surveys) of five to six calls per month. The second type of survey involves an actual written survey—this type of instrument is effective because we can cover a large number of businesses and ask specific questions and quantify and analyze the results. We are working with the University of Minnesota Extension group to plan a survey. There have been changes within the Extension program that cause them to be unable to complete the survey at this time. The \$1,500 grant remains available.  * Wrote a technology grant for \$1,500 with University of Minnesota Extension Service to do outreach to Kandiyohi County businesses	BRE/R Committee Marketing Committee		
<ul> <li>b. Enhance opportunities for business growth</li> <li>* The following are some of the more interesting results of EDC programs:</li> <li>* Worked with the BNSF RR on a federal stimulus grant that would fund a western Willmar rail bypass, rail service to new industrial park and potential service to airport.</li> <li>* Worked to create the U of M Mid Central Research and Outreach Center</li> </ul>	BRE/R Committee BRE/R Technology Advisory Committee Finance Committee		7-2-1

5-Year Goals ranked in order of priority by the Joint Operations Board 9/9/2010 5-Year Goals adopted by Joint Powers Board 10/28/2010 Revised as of 1/12/2012 (Steve Renguist's updates) (Jean Spaulding's updates)

5-Year Goals ranked in order of priority by the Joint Operations Board 9/9/2010 5-Year Goals adopted by Joint Powers Board 10/28// Revised as of 1/12/2012 'Sleve Penquist's updates i (Jean Spaulding's up

EDC's 2011 GOALS			
Goal	Responsible Party	Timeline	Status or Completed
* Hosted first Discover Manufacturing Innovation Showcase and tours			
d. Increase the number of businesses  Business Employment Dynamics  1/12/2012 2 <sup>nd</sup> Quarter 2011 Total, All Industries/Private 1,227  9/28/2011 4 <sup>th</sup> Quarter 2010 Total, All Industries/Private 1,249  * The county has 1,227 businesses that qualify for DEED reporting statistics - past quarter of 2011 has witnessed a drop of 22 businesses. Overall, our number of businesses has increased and the number of jobs has increased.	BRE/R Committee		
e. Increase employment  Local Area Unemployment Statistics  Date Labor Force Employment Unemployment Rate  1/12/2012 24,532 23,477 4.3% (as of 11/2011)  12/2010 23,999 22,542 6.1%	BRE/R Committee		
f. 100% broadband and cell phone coverage within Kandiyohi County by 2015  (See County broadband map attached as of 1/12/2012 by GIS Midwest)  (See 6 broadband maps attached as of 4/1 and 10/1/2011 by MIN Connect)  * Our work is contained in Jean's remarks. I will ask, if necessary, are we prepared to use government bonding capacity (and interest rates) to construct a cellular tower and lease space to potential users IF the potential revenue stream will exceed the bond/maintenance costs?  * 2011 cell phone provider changes required delay of evaluation of survey coverage areas	BRE/R Committee BRE/R Technology Advisory Committee Jean Spaulding		
<ul> <li>g. Obtain railroad access to Willmar's new industrial park</li> <li>* We worked with the BNSF Railway on a federal stimulus grant — reaching the point of the EDC pledging match money — the project ultimately was terminated by the RR</li> <li>* Passenger rail — a corresponding bid was placed with MN DOT regarding local interest in re-connection of passenger rail service. Our bid was recognized but</li> </ul>	BRE/R Committee Bruce Peterson		

				EDC's 2011 GOALS			
			Goal		Responsible Party	Timeline	Status or Completed
	we	we received a three leve west Willmar bypass.	we received a three level priority which partially caused our interest in the west Willmar bypass.	sed our interest in the			
5.	Assist Rice I	Memorial Hospital in	Assist Rice Memorial Hospital in strengthening its position as a regional hospital	s a regional hospital	Marketing Committee		
	a. Determi	ine the hospital board	Determine the hospital board's strategies to strengthen their position	neir position	Steve Renquist Jean Spaulding		
	b. Identify	three ways to assist to EDC personnel assistanduction of local information.	Identify three ways to assist the hospital in the process * The EDC personnel assist Rice with Doctor recruitment. We assist Rice with the production of local information used to market the community.	nt. We assist Rice with the ommunity.	Steve Renquist Jean Spaulding		
	c. Assess a	and improve the percest with Dale Husted re	Assess and improve the perception county residents have about the hospital * Met with Dale Husted re: niche marketing; provided examples from Woodbury	about the hospital examples from Woodbury	Steve Renquist Jean Spaulding		
	d. Investig * W∈	Investigate extended-stay lodging at the hospital * We have worked with the Willmar Design Co	<b>itigate extended-stay lodging at the hospital</b> We have worked with the Willmar Design Center on this task	this task	BRE/R Committee Steve Renquist Bruce Peterson		
	e. Support	Support a parking ramp for the hospital  * The EDC has proposed a parking ramp - and maintenance) by sales tax revenue	<b>ort a parking ramp for the hospital</b> The EDC has proposed a parking ramp – to be lawfully funded (construction and maintenance) by sales tax revenue.	ly funded (construction	Steve Renquist Bruce Peterson Gary Geiger, BRE/R Committee		Presentation made to city of Willmar and Rice contacted
	f. Identify hospital hospital secon	ify ways to foster cooperation between Willrital  Our BRE call program has visited all of the arrassisted in creating the environment in which combined to increase local profitability. We joint meeting with Senator Franken to discus		mar's medical facilities and the ea's medical facilities – we have of duplicative services have been have hosted a local medical CEO s federal issues with local impact	Steve Renquist Jean Spaulding		
<u>, 3</u>	Fill addition  Date 12/15/2011	Fill additional 50% of MinnWest Technology Campus No. of  Date Business Tenants 72/15/2011 28 327	Technology Campus (MWTC No. of <u>Full-Time Employees</u> 327	(MWTC) capacity by 2015	BRE/R Committee indirectly assist by working on Goal 1 Finance Committee Marketing Committee		

EDC's 2011 GOALS			
Goal	Responsible Party	Timeline	Status or
1/13/2011 19 275 40%  * This is well on its way to being completed. The fill capacity of the campus has gone from 40 to 55% in the past year with gain already since the 2011 measurement.	Jean Spaulding		
<ul> <li>a. Development and success of the Mid-Central Research and Outreach Center         * The EDC has continually worked to enhance the opportunity for success of the MC ROC facility. We are working with U of M officials regarding the marketing of the facility. We are working with U of M officials regarding the makeup of the personnel and services offered at the facility i.e. the Office of Commercialization, IREE and IRETI (Mankato State). The EDC personally recruited the U of M Regional Extension Office to locate on campus.     </li> <li>* Invited Tim Miller to attend January 2012 Marketing Committee meeting to discuss MCROC goals, objectives and open house timelines</li> </ul>	Marketing Committee Steve Renquist Jean Spaulding		
<ul> <li>b. Annually identify with MWTC at least three ways the EDC can assist MWTC         * Identify and recruit businesses to MWTC         * Assist in financing business opportunities at MWTC         * Participate in recruitment of key employees to MWTC business         * Identify and recruit supporting elements and agencies that participate in the success of campus private ventures         * The EDC has open a Renewable Resources and Ag BioBusiness office at the MWTC         * Worked actively on a very successful Animal Science Venture Forum         * Attended Life Science Alley annual conference and expo     </li> </ul>	Marketing Committee Jean Spaulding		
4. Develop new opportunities for cooperation with similar agencies			
<ul> <li>a. Create regional biosciences corridor by 2015</li> <li>* We have met with local legislative element to initiate legislation creating West Central Regional Renewable Resource Corridor. We have conducted a preliminary meeting with regional agencies to discuss the potential and plan of execution. We have initiated a Highway 12 Corridor Coalition – conducted one</li> </ul>	Steve Renquist Jean Spaulding		

	EDC's 2011 GOALS			
	Goal	Responsible Party	Timeline	Status or Completed
	meeting and have the second meeting planned for January 13.  * Attended bioconference on behalf of MWTC to research existing corridors and concepts for Minnesota			-
	<ul> <li>Assess knowledge base and relationships         <ul> <li>The EDC continually work with local providers to assess and affect the capacity of local workers whether it is in K-12 or adult-education situations. We work to ensure all ethnic elements realize opportunity for personal or business success. The EDC works very hard to maintain personal relationships with the personnel invested with the capacity to make decisions for MC ROC, IREE and IRET! – all elements that can affect the local capacity to recruit and retain</li> </ul> </li> </ul>	Steve Renquist Jean Spaulding		
	* Member of MAPCED and its legislative committee  * Member of MAPCED and its legislative committee  * Member of EDAM and its legislative committee  * Attend regular meetings with DEED  * Completed the National Development Council Economic Development Finance  Training Program and received certification in June 2011 as an Economic  Development Finance Professional  * Attended Blandin Broadband Conference  * Board member of Willmar Area Multicultural Business Center (WAM-BC)  * Hosted Federal Reserve of Minnesota informational meetings with WAM-BC			
	<ul> <li>c. Identify and investigate two options annually</li> <li>* U of M Extension (Community Vitality) playing a role in MCROC marketing</li> <li>* U of M Office of Commercialization</li> <li>* IRETI presence</li> <li>* Continued Swedish opportunities</li> </ul>	Steve Renquist Jean Spaulding		
5.	Successful commercialization of two renewable energy projects and expansion of three value-added ag businesses	Ag Committee BRE/R Committee will assist, if requested by the Ag Committee		

1	Status or	Completed			
	Timeline				
	Responsible Party	Steve Renquist Cathy Keuseman	Steve Renquist Cathy Keuseman	BRE/R Committee will create and make a presentation	Steve Renquist Bruce Peterson Ron Erpelding
EDC's 2011 GOALS	Goal	<ul> <li>a. Renewable energy projects to be worked on in 2011</li> <li>* Renewable energy projects to be developed in 2012 – Ag Biomass to Anhydrous Ammonia project – grant announcement due end of January 2012</li> </ul>	<ul> <li>b. Value-added ag projects to be worked on in 2011         <ul> <li>* Fuel cell project, Dairy Research and Training facility – promote Turkey</li> <li>Research and Development facility, WC Renewable Resource Coalition, turkey litter combustion</li> </ul> </li> </ul>	6. Achieve 50% increase in local airport utilization by 2015 (1/13/2011, the airport does not keep track of takeoffs and landings, but does track fuel sales and hangar rentals; see attached Willmar Municipal Airport Fuel Sales furnished by Bruce Peterson 4/6/2011)	Approached Metropolitan Airport Commission regarding entering Satellite Air     Facility program for cargo. Additional conversation is waiting on economy and personnel adjustments.

	Timeline Status or Completed			
	Responsible Party Ti	Marketing Committee Steve Renquist Jean Spaulding	Steve Renquist Bruce Peterson	Steve Renquist Bruce Peterson
EDC's 2011 GOALS	Goal	<ul> <li>b. Pursue on-field aviation businesses</li> <li>* Offered to organize and head Airport Commission Marketing Committee, contacted national avionics business regarding local installation</li> <li>* Assisted city of Willmar with marketing plan to submit to FAA on airport release</li> <li>* Added former airport terminal building to DEED property listing and EDC website</li> </ul>	c. Increase on-field hangar facilities to attract on-base aircraft <u>Date Public Hangar Spaces Private Hangars No. of Based Aircraft</u> 1/13/2011 20 21	<ul> <li>d. Enhance air taxi service and charter flight options         <ul> <li>We have talked to an air-taxi company that feels they service the</li> <li>Kandiyohi County area by having their service available and see no present need to locate here. Charter flights are available.</li> </ul> </li> </ul>

EDC'S 2011 GOALS			
Goal	Responsible Party	Timeline	Status or
			Completed
AGRICULTURE AND RENEWABLE ENERGY DEVELOPMENT COMMITTEE Adopted 3/17/2011	ent Committee		
2. Position Kandiyohi County to commercialize renewable resources and intellectual			
property			
a. West Central NH <sub>3</sub> Cooperative	Steve Benguiet		
i. Form cooperative and flip project to private entity	Cathy Keliseman		
ii. Assist in the conversion to private entity			
* This project is moving forward – the initial private entity has been formed, we	Steve Rengilist		
expect favorable news on the grant by the end of January and we have identified	Cathy Kaiseman		
the cash match for the grant (\$125,000)			
b. Fuel Cell Subcommittee	Cathy Komes		
i. Identify markets	An Donomohlo Facilia		
ii. Options for research	Ag neriewable Effergy		
iii. Grant for feasibility study based on research	subcommittee		
* The Fuel Cell Subcommittee continues to meet although somewhat a subcommittee continues to meet although and a subcommittee continues to meet although a subcommittee continues to meet although a subcommittee continues to meet although a subcommittee continues to meet all the subcommittees and a subcommittee continues to meet a			
by the NH, project. They have had preliminary conversations with a starting			
markets. They seek the same 'big next step forward' that was found with the Nu			
Droiert	Sieve Kenquist		
c. Solar	Cathy Keuseman		
		,	
ii. Farms	O D Company		
iii. Businesses	Subsemental		
iv. Municipal buildings	aaniiiiiinaanc		
* Local interest but put on 'back burner' at this time. We have active conversations			
with a solar cell manufacturer – waiting to complete due diligence			
d. Wind			
i. Whirlwind Energy, LLC—moves forward cautiously			
ii. Lake Country Wind, LLC—is ready (we think) for ppA			
iii. Potential Horizon Wind, LLC			
e. Jet fuel from ethanol (Relates to 5-Year Goal 5)			
* we are waiting for more information from federal government			

EDC's 2011 GOALS	OALS			
Goal	Responsible Party	e Party	Timeline	Status or Completed
i. BioBusiness Alliance of Minnesota and Bushmills Ethanol plant tour ii. Biobusiness Forum in June 2011				
3. Recruit and revitalize membership within the Ag Committee  * The committee is very active as well as its subcommittees  a. Biobusiness Forums (Relates to 5-Year Goal 4b)  i. Interesting topics for committee and community to learn more  ii. January: Agriculture Utilization Research Institute (AURI)  iii. April: Mid-Central Research & Outreach Center (MCROC)  iv. June: BioBusiness Alliance of Minnesota/jet fuel from ethanol with bus trip  v. September: Southwest Initiative Foundation (SWIF) projects  vi. Quarterly forums at MinnWest Technology Campus inviting:	Steve Renquist Cathy Keuseman trip	nquist seman		1/11/2011 4/20/2011 7/28/2011
<ul> <li>(1) Dusiness leaders</li> <li>(2) financial leaders</li> <li>(3) government leaders</li> <li>(4) academia leaders</li> <li>(5) cooperative leaders</li> <li>(6) organization leaders</li> <li>(7) animal agriculture leaders</li> <li>(8) crop production leaders</li> </ul>				
onducted with a total attendance of 250. and I'd say the groups were pretty well posted in the yearly plan and we were ab takers. The next forum should be the form	Our plan Steve Renquist  Cathy Keuseman le to	nquist Iseman		
b. Networking with groups to target more individuals for committee participation i. CERTS (Clean Energy Resource Teams) ii. AURI iii. DEED (Minnesota Department of Employment and Economic Development) iv. SWIF v. Cooperatives	tion Cathy Keuseman	seman		

5-Year Goals ranked in order of priority by the Joint Operations Board 9/9/20^^^ Faver Goals adopted by Joint Powers Board 10/28/ Revised as of 1/12/2012 / Steve Menquist's updates; (Jean Spaulding's upd

	Timeline Status or Completed					
	Responsible Party T		Ag Regulatory Subcommittee	Ag Regulatory Subcommittee	Cathy Keuseman	Steve Renquist Cathy Keuseman
EDC's 2011 GOALS	Goal	<ul> <li>vi. DOE (U.S. Department of Energy)</li> <li>* We list CERTS, AURI, DEED, SWIF, area Cooperatives and DOE coordination. I have personally participated in meetings with all of the above but DOE and I understand Cathy has had conversations with them.</li> <li>c. Website: http://www.kandi-ag-energy.com/.</li> <li>i. Google ads ii. Podcasting of Biobusiness Forums iii. Article submissions by committee members</li></ul>	4. Create a positive regulatory environment for local agriculture and renewable energy development	<ul> <li>a. Assist Bushmills Ethanol with (Minnesota Pollution Control Agency (MPCA) issues</li> <li>i. Involve local, state and federal political support</li> </ul>	II. Create good public relations b. GreenStep Cities Subcommittee i. CERTS/MPCA	<ul> <li>ii. Create working groups <ul> <li>(1) economic development</li> <li>(2) buildings and lighting</li> <li>(3) environmental management</li> <li>(4) land use</li> <li>(5) transportation</li> <li>c. Kandiyohi County Landfill Task Force</li> <li>i. Working together with MPCA for best solution</li> <li>ii. Keep economic development as main criteria for moving forward</li> <li>iii. Keep economic development as main criteria for moving forward</li> <li>ive assisted with the origination and administration of this group. The project was put on hold waiting for the results of a Willmar MUC grant request. The project will re-initiate. It appears, at this juncture, to be very difficult to develop a satisfactory ROI from local garbage conversion to energy.</li> </ul> </li> </ul>

	EDC's 2011 GOALS			
	Goal	Responsible Party	Timeline	Status or
rò.	Develop agribusiness and renewable energy commercialization opportunities  a. Renewable Energy Institute/MCROC partnership commercialization of business and workforce development (Relates to 5-Year Goals 1c, 3a, 3b, 4a, 4c, 6b)  i. Wind turbine technicians ii. Geothermal installers iii. Solar installers iv. LEED certification v. Energy auditor certification vi. Biomass collectors	Steve Renquist Cathy Keuseman		Completed
9	Funding a. Detailed agriculture financing programs b. Detailed renewable energy financing programs	Steve Renquist Cathy Keuseman		

			þ
EDC S 2011 GOALS			
Goal	Responsible Party	Timeline	Status or
BUSINESS, RETENTION AND EXPANSION/RECRUITMENT (BRE/R) COMMITTEE Adopted 1/5/2011	(BRE/R) COMMITTEE		Completed
1. Continue efforts to maintain and expand businesses in Kandiyohi County (Relates to 5-Year Goal 1)  a. Survey local business industry sectors mapping and modeling successes in trends	BRE/R Committee Steve Renquist		MN Extension
* Informal meetings average 4-6 per week. Work with Grow MN program 30 – 40 formal calls per year. Setting up EDC delivered survey measuring business climate and web utilization.  * Wrote a technology grant for \$1,500 with University of Minnesota Extension Service to do outreach to Kandiyohi County businesses	Art Norby		contacted
<ul> <li>b. Enhance opportunities for business growth</li> <li>* MinnWest Technical Campus, MC ROC, business recruitment, loan programs, financial packaging, skilled worker identification, training and retention programs, Biobusiness Forums, business call programs are all part of causing a business friendly environment where business trainings.</li> </ul>			
enhanced opportunity for success. Buhler Versatile put their third U.S. plant in Willmar – the first two are in the tax haven South and North Dakota – yet they chose us because we represented their best accumulative factors for success.  * Hosted 8 business internet workshops in conjunction with MIRC and University of Minnesota Extension Service with 107 participants from throughout the			
* Provided Revolving Loan Fund loans to Cronen Custom Cabinets & Flooring, Peaceful Thymes Gifts & Garden Center, Inc. and LuLu Beans, Inc. * Provided Entrepreneurs' Loan Guarantee Program loan to Kandi Quick Stop and			
* Meet with businesses on an ongoing basis to provide business plan review, coaching and mentoring  c. Continue to promote and enhance Kandiyohi County's and Willmar's business-friendly environment			

	EDC's 2011 GOALS				<b>F</b>
	Goal	Responsible Party	Timeline	Statue or	7
				Completed	
ا من ب ض	** Always, constant (to the aggravation of some of our neighbors), we are aggressive.  ** Provided website grants to 9 businesses  ** Hosted 8 business internet workshops in conjunction with MIRC and University of Minnesota Extension Service with 107 participants from throughout the region  ** Launched EDC's new website and social media marketing campaign  ** Hosted first Discover Manufacturing Innovation Showcase and tours    Launched EDC's new website and social media marketing campaign  ** Hosted first Discover Manufacturing Innovation Showcase and tours    Musiness Employment   Business Employment Dynamics     1/12/2012 2 <sup>nd</sup> Quarter 2010 Total, All Industries/Private 1,249     1/12/2012 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Technology Advisory Committee Jean Spaulding Steve Renquist			
As:	Assist Rice Memorial Hospital in strengthening its position as a regional hospital by investigating extended-stay lodging at the hospital. (Relates to 5-Year Goal 2)	Steve Renquist Jean Spaulding Steve Renguist			T
e,	Support a parking ramp for the hospital	Bruce Peterson Gary Geiger, BRE/R Committee	Presentat Willmar a	Presentation made to city of Willmar and Rice contacted	i i
Inc go:	Indirectly assist with filling additional 50% of MWTC capacity by 2015 by working on goal 1. (Relates to 5-Year Goal 3)  No. of No. of	Steve Renquist Jean Spaulding			<del></del>

5-Year Goals ranked in order of priority by the Joint Operations Board 9/9/2014 5-Year Goals adopted by Joint Powers Board 10/28/ Revised as of 1/12/2012 (Steve Renguest's updates' (Jean Spaulding's upd

	Status or			
	Timeline			
	Responsible Party		Steve Renquist Cathy Keuseman	Steve Renquist Bruce Peterson Ron Erpelding
EDC's 2011 GOALS	Goal	Date         Business Tenants         Full-Time Employees         % Filled           12/15/2011         28         327         49%           1/13/2011         19         275         40%	4. If requested, will assist the EDC's Agriculture and Renewable Energy Development Committee, in commercialization of two renewable energy projects and expansion of three value-added ag businesses. (Relates to 5-Year Goal 5)	5. Create a presentation on the need to hire a full-time airport manager to promote the Willmar airport that can be presented to community organizations, such as chambers, and create a coalition to make a presentation to the Willmar City Council. Set a meeting with the Willmar mayor and recommend obtaining proactive marketing people to serve on the Willmar Airport Commission. (Relates to 5-Year Goal 6)

EDC'S 2011 GOALS			
Goal	Responsible Party	Timeline	Status or Completed
BRE/R TECHNOLOGY ADVISORY COMMITTEE Adopted 12/3/2010			
Become an advisory group to the BRE/R Committee with the following purposes:      a. Monitor the technology atmosphere of the business community      (Relates to 5-Year Goal 1b)      b. Make sure the business community is aware of emerging issues or needs relating to	Technology Advisory Committee Jean Spaulding Steve Renquist Jean Spaulding		ongoing
gular MIRC Advisory Committee meetings  st, current and future requirements for technology and advocate for with vendors (Relates to 5-Year Goal 1h)	Technology Advisory Committee		
ne coverage within Kandiyohi y of evaluation of survey	Technology Advisory Committee Jean Spaulding		
2. Fund 10 web grants for new or upgraded websites	Technology Advisory Committee	businesses	all 9 grants paid as of
		notified 3/7/2011; one declined	12/23/2011

	EDC's 2011 GOALS			
	Goal	Responsible Party	Timeline	Status or Completed
	FINANCE COMMITTEE Adopted 1/11/2011			
<del>-</del>	Provide financial assistance and coordinate financial packaging to enhance opportunities for business growth (Relates to 5-Year Goal 1b)  a. in collaboration with Kandiyohi County banks and other partners  b. to companies locating in Kandiyohi County  c. to other entrepreneurs	Finance Committee Jean Spaulding		
* *	Provided Revolving Loan Fund loans to Cronen Custom Cabinets & Flooring, Peaceful Thymes Gifts & Garden Center, Inc. and LuLu Beans, Inc. Provided Entrepreneurs' Loan Guarantee Program Ioans to Kandi Quick Stop and Cronen Custom Cabinets & Flooring			
*	Completed the National Development Council Economic Development Finance Training Program and received certification in June 2011 as an Economic Development Finance Professional			
2. 6 6	a. Search for financing options from other economic groups b. Collaborate with MinnWest Technology Campus (MWTC) on unique needs of bioscience startup companies interested in MWTC (Relates to 5-Year Goal 3)  * Assisted with equity financing meetings for Tenex Health  * Working actively on board of directors of MN Angel Network  * Serving on advisory committees for companies looking for financing  * Continuing organization of a Kandiyohi County Angel Fund	Finance Committee Jean Spaulding Steve Renquist		
<u>ن</u> ع ه	Market loan programs through:  a. publicity opportunities  * Will be working with new loans for open house marketing opportunities  (Peaceful Thymes, Cronen Cabinets and Lutu Beans)	Jean Spaulding Steve Renquist		
c p	one-on-one meetings with entrepreneurs meeting with Kandiyohi County banks * Presentation at Kandiyohi County Bankers' A		ongoing	ongoing

	EDC's 2011 GOALS			
	Goal	Responsible Party	Timeline	Status or
				Completed
	(Relates to 5-Year Goal 1b)			
4	Refer entrepreneurs and problem loans to SCORE and the Small Business Development	Finance Committee	ongoing	ongoing
	* Initiating meetings with SBDC in Marshall for local office in Kandiyohi County	Jean Spaulding Steve Renquist		)
.5.	Evaluate loan loss reserves (annually)  * Obtain quarterly reports from lenders and all loans are current  * Two loans under the Entrepreneurs' Loan Guarantee Program were paid off in 2011  with one being two years early	Finance Committee Jean Spaulding Steve Renquist		7/12/2011
				i
9.	Review marketing information (annually)	Finance Committee		250 copies of new
		Jean Spaulding		flyer printed 7/2011
		Steve Renquist		

L				
	EDC's 2011 GOALS			
i k	Goal	Responsible Party	Timeline	Status or Completed
	Marketing and Public Relations Committee Adopted 2/28/2011	mte		
<del>~</del> i	Continue to support the marketing efforts of the EDC  a. Produce an annual publication to promote EDC programs and successes  * Committee recommended completing after the website launch	Marketing Committee Jean Spaulding		
	<ul> <li>b. Host a stakeholder session to identify/quantify business-friendly environment indicators (Relates to 5-Year Goal 1a and 1c)</li> <li>i. Meet with stakeholders to develop content stories, focusing on positive, business-friendly practices to build/strengthen a business friendly-environment</li> </ul>	Steve Renquist Marketing Committee BRE/R Committee		
	<ul> <li>(Relates to 5-Year Goal 1a and 1c)</li> <li>C. Meet with Rice Memorial Hospital to develop an EDC brand sheet—along with section in annual publication—that focuses on positive outcomes and successes of the regional hospital (Relates to 5-Year Goal 2)</li> </ul>	Jean Spaulding Steve Renquist		
	<ul> <li>d. Meet with MinnWest Technology Campus to develop cooperative programs and press to maximize successes of the campus (Relates to 5-Year Goal 3)</li> <li>* Meet regularly with MWTC staff for planning and business development</li> <li>e. Meet with University of Minnesota for a launch/marketing plan for the Mid-Central Research and Outreach Center (Relates to 5-Year Goal 3a)</li> <li>* Invited Tim Miller to attend January 2012 Marketing Committee meeting to discuss MCROC goals, objectives and open house timelines</li> </ul>	Jean Spaulding Steve Renquist Marketing Committee Jean Spaulding Steve Renquist		
2	Launch the EDC's new website  a. Make the new website a focus in the annual publication  b. Utilize search tools to maximize demographic information  c. Develop a newsletter with the website	Marketing Committee Jean Spaulding		9/2011 completed
.3	Market the EDC using social media  a. Further develop the LinkedIn and Facebook pages  * Finalized development of Facebook and LinkedIn accounts and post on a regular basis with good results  * Opened a Twitter account and post on a regular basis with good results	Marketing Committee Jean Spaulding		11/30/11/ongoing

EDC's 2011 GOALS			
Goal	Responsible Party	Timeline	Status or
			Completed
<ul> <li>* Started Constant Contact account for email marketing with successful results</li> <li>b. Continue to develop ways to use Ning in committee efforts</li> </ul>			
* After evaluation, the committee determined inhouse meetings work best			

5-Year Goals ranked in order of priority by the Joint Operations Board 9/9/2040 E-Year Goals adopted by Joint Powers Board 10/28 Revised as of 1/12/2012 (Steve Renguist's updates) (Jean Spaulding's upc

Monthly Grand Totals

YTD Totals

From 01/01/2011 To 06/30/2011

\$6,757,843.68 \$53,701.24 \$24,807.23 \$3,379.01 \$82,368.89

246

\$300.00

\$0.00

\$0.00

\$300.00

\$0.00

\$2,089.61

\$55.42

\$36,503.83 \$11,314.76

\$1,413.63

\$22,833.00 \$12,257.22

\$597.48

\$4,032.28 \$581.20

\$6,203.50

\$1,453.00

Total

Building Plancheck Surcharge

\$2,642.69

\$114.48

\$995.96 \$2,961.41

\$1,532.25 \$7,886.25 \$1,562.25

\$11,441.73 \$2,695.08

\$594.07

\$117.37

\$1,015.46

\$15,011.19 \$82,368.89

\$486.56

\$2,963.70 \$24,807.23

\$11,560.99 \$53,701.24

\$6,757,843.68

\$3,379.01

32,827,229.72 \$0.00 \$0.00 \$973,003.87 31,194,950.80 \$110,825.32 \$228,955.93 31,188,135.66 \$234,742.38 Value Count 180 36 New Single-Family Dwelling New Four-Family Dwelling New Two-Family Dwelling Commercial Add/Alter Residential Add/Alter Mobile Home In/Out Commercial New Garage/Shed Move/Raze

Affachment B 7-12-12

YTD Grand Totals

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Monthly Grand Totals		251	\$8,848,279.75 \$59,626.50 \$27,624.17 \$4,418.12 \$91,675.65	\$59,626.50 <b>\$</b> 2	7,624.17	\$4,418.12	\$91,675.65
YTD Totals					•	From 01/0	From 01/01/2012 To 06/30/2012
	Use	Count	Value	Building	Building Plancheck Surcharge	Surcharge	Total
	Commercial Add/Alter		36,634,117.28	\$39,068.75 \$20,466.02		\$3,312.10	\$62,851.83
	Commercial New	-	\$2,200.00	\$74.75	\$48.59	\$1.10	\$124.44
	Garage/Shed	9	\$71,858.04	\$1,121.50	\$424.60	\$35.93	\$1,582.03
	Mobile Home In/Out	11	\$0.00	\$375.00	\$0.00	\$0.00	\$375.00
	Move/Raze	9	\$0.00	\$465.00	\$0.00	\$0.00	\$465.00
	New Four-Family Dwelling	2	\$478,791.48	\$3,174.50	\$2,063.42	\$239.40	\$5,477.32
	New Single-Family Dwelling	4	\$806,902.95	\$5,594.00	\$2,237.60	\$403.46	\$8,235.05
	Residential Add/Alter	154	\$854,410.00	\$9,753.00	\$2,383.94	\$426.13	\$12,564.99
YTD Grand Totals		251	\$8,848,279.75 \$59,626.50		\$27,624.17	\$4,418.12	\$91,675.65

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Residential Add/Alter	1d/Alter								From 12/0	From 12/01/2008 To 12/31/2008	2/31/2008
Permit Date No. Paid	Owner	Address	Parcel	Contractor	Use	Value	Building	Plancheck	Surcharge	Total	Receipt No
17918 12/9/2008	WAYNE HAYUNGA	713 25TH Avenue SW	95-682-0410	LAYMAN CONSTRUCTION	Residential Add/Alter	\$9,200.00	\$50.00	\$0.00	\$4.60	\$54.60	80335
17926 12/23/2008	17926 12/23/2008 LONNIE HUISENGA	516 4TH Street SE	95-740-1140	LOCO CONSTRUCTION INC	Residential Add/Alter	\$25,000.00	\$50.00	\$0.00	\$12.50	\$92.50	80471
17929 12/24/2008 NATHAN PITT	NATHAN PITT	705 Johanna Avenue SE	95-222-1310	JESSE TREBIL FOUNDATION SYSTEMS	Residential Add/Alter	\$4,164.00	\$99.75	\$39.90	\$2.08	\$141.73	80480
Monthly Totals					ω	\$107,741.00	\$1,014.00	\$321.60	\$53.87	\$1,419.47	
Monthly Grand Totals	d Totals				13	\$251,554.00	\$2,844.75	\$1,414.26	\$125.78	\$4,414.79	
								•			
YTD Totals									From 01/0	From 01/01/2008 To 12/31/2008	2/31/2008
				Use	Count	Value	Building	Plancheck	Surcharge	Total	
				Churches/Schools	8	32,035,044.88	\$10,615.25	\$6,542.41	\$1,017.51	\$18,175.18	
				Commercial Add/Alter	68	37,291,585.58	\$50,857.65	\$27,125.99	\$3,645.82	\$81,629.43	
				Commercial New	31	3,588,370.80	162,095.75	\$105,042.44	\$26,794.19	\$294,057.38	
				Garage/Shed	35	\$640,324.96	\$8,779.30	\$3,692.15	\$320.18	\$12,791.61	
				Mobile Home In/Out	7	\$0.00	\$350.00	\$0.00	\$0.00	\$350.00	
				Move/Raze	34	\$0.00	\$1,950.00	\$0.00	\$0.25	\$1,950.00	
				New Four-Family Dwelling	4	\$591,845.76	\$4,509.00	\$1,803.60	\$295.92	\$6,608.52	
				New Single-Family Dwelling	19	33,780,689.21	\$26,312.75	\$9,802.24	\$1,890.33	\$38,005.33	
				New Two-Family Dwelling	-	\$255,615.90	\$1,667.25	\$666.90	\$127.81	\$2,461.96	7
				Residential Add/Alter	326	31,819,151.99	\$22,257.41	\$5,698.60	\$899.41	\$29,163.03	/"
YTD Grand Totals	tals				554	\$70,002,629.08	\$289,394.36	\$160,374.33	\$34,991.42	\$485,192.44	2-

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Residential Add/Alter	1/Alter								From 12/0	From 12/01/2009 To 12/31/2009	2/31/2009
Permit Date No. Paid	Owner	Address	Parcel	Contractor	Use	Value	Building	Plancheck	Plancheck Surcharge	Total	Receipt No
Monthly Totals					22	\$192,188.30	\$2,251.95	\$775.59	\$96.10	\$3,123.63	
Monthly Grand Totals	Totals				50	\$8,561,427.56 \$47,288.45	\$47,288.45	\$6,496.68	\$4,280.70	\$68,548.29	
YTD Totals									From 01/6	From 01/01/2009 To 12/31/2009	2/31/2009
				Use	Count	Value	Building	Plancheck	Surcharge	Total	
				Churches/Schools	. 9	33,226,158.00	\$15,767.25	\$10,248.70	\$1,613.08	\$27,629.03	
				Commercial Add/Alter	99	39,681,159.77	\$51,790.85	\$29,145.57	\$4,840.60	\$86,299.00	
				Commercial New	10	36,825,267.37	\$30,995.50	\$6,120.64	\$3,412.64	\$47,925.48	
				Garage/Shed	23	\$449,851.04	\$6,449.50	\$2,710.93	\$224.94	\$9,385.36	
				Mobile Home In/Out	4	\$0.00	\$275.00	\$0.00	\$0.00	\$275.00	
				Move/Raze	33	\$0.00	\$2,490.00	\$0.00	\$0.00	\$2,490.00	
				New Single-Family Dwelling	17	33,835,788.35	\$25,754.50	\$10,301.80	\$1,917.89	\$37,974.19	
				New Three-Family Dwelling	4	31,194,011.00	\$7,529.00	\$4,893.84	\$597.00	\$13,019.85	
				New Two-Family Dwelling	4	33,664,745.95	\$23,791.50	\$6,969.20	\$1,832.36	\$36,063.81	
				Residential Add/Alter	365	32,045,493.49	\$25,153.95	\$6,898.58	\$1,022.87	\$33,135.28	
YTD Grand Totals	als				542	\$30,922,474.97	\$189,997.05	\$77,289.26	\$15,461.38	\$294,197.00	

Monthly Grand Totals		32	\$4,126,041.03 \$25,014.00 \$15,916.27	\$25,014.00 \$		\$2,063.02	\$37,401.87
YTD Totals						From 01/0	From 01/01/2010 To 12/31/2010
	Use	Count	Value	Building	Plancheck	Surcharge	Total
	Churches/Schools	2	\$50,500.00	\$701.50	\$211.09	\$25.25	\$937.84
	Commercial Add/Alter	95	36,916,513.31	\$50,804.95	\$27,241.79	\$3,458.28	\$75,667.39
	Commercial New	10	37,874,933.01	\$32,698.75	\$8,319.76	\$3,937.47	\$52,959.69
	Garage/Shed	25	\$453,728.22	\$6,367.25	\$2,574.46	\$226.83	\$9,168.57
	Mobile Home In/Out	7	\$0.00	\$800.00	\$0.00	\$0.00	\$800.00
	Move/Raze	29	\$0.00	\$3,945.00	\$0.00	\$0.00	\$3,945.00
	New Four-Family Dwelling	9	31,391,094.93	\$9,283.50	\$6,034.26	\$695.55	\$16,013.31
	New Single-Family Dwelling	14	32,615,049.99	\$18,529.00	\$7,411.60	\$1,307.53	\$27,743.94
	New Two-Family Dwelling	4	\$893,666.24	\$6,029.00	\$1,953.42	\$446.82	\$8,429.25
	Residential Add/Alter	396	32,324,578.44	\$27,767.25	\$7,456.70	\$1,162.36	\$36,286.72
YTD Grand Totals		592	\$22,520,064.14 \$156,926.20		\$61,203.08	\$11,260.09	\$231,951.71

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Residential Add/Alter	dd/Alter								From 12/0	From 12/01/2011 To 12/31/2011	/31/2011
Permit Date No. Paid	Owner	Address	Parcel	Contractor	Use	Value	Building	Plancheck	Surcharge	Total	Receipt No
20483 12/15/2011	SHIRLEY NELSON	604 9TH Street SW	95-006-2610	ELWOOD CONSTRUCTION	Residential Add/Alter	\$2,000.00	\$62.25	\$24.90	\$1.00	\$88.15	90756
20491 12/23/2011	JOHN & CINDY POHLMAN	1617 16th Avenue NW	95-603-0380	JESSE TREBIL FOUNDATION SYSTEMS	Residential Add/Alter	\$4,628.40	\$99.75	\$39.90	\$2.31	\$141.96	90821
20498 12/30/2011	THOMAS H STEINMAN	2601 Fairway Drive NE	95-212-0010	SELF	Residential Add/Alter	\$3,456.00	\$87.25	\$34.90	\$1.73	\$123.88	90881
Monthly Totals					13	\$120,224.40	\$1,281.00	\$444.40	\$60.11	\$1,785.51	
Monthly Grand Totals	nd Totals				25	\$2,960,871.69 \$14,533.25		\$8,895.86	\$1,480.43	\$24,909.55	
YTD Totals									From 01/0	From 01/01/2011 To 12/31/2011	2/31/2011
				Use	Count	Value	Building	Plancheck	Surcharge	Total	
	And the second s			Commercial Add/Alter	87	38,407,244.62	\$56,872.50	\$32,485.33	\$4,203.67	\$93,561.45	
				Commercial New	7	32,004,787.96	\$11,467.50	\$7,453.88	\$1,002.40	\$20,405.27	
				Garage/Shed	16	\$254,832.20	\$3,670.82	\$1,530.78	\$127.44	\$5,329.02	
				Mobile Home In/Out	15	\$0.00	\$625.00	\$0.00	\$0.00	\$625.00	
				Move/Raze	19	\$0.00	\$1,360.00	\$0.00	\$0.00	\$1,360.00	
				New Four-Family Dwelling	-	\$228,955.93	\$1,532.25	\$995.96	\$114.48	\$2,642.69	
				New Single-Family Dwelling	11	32,565,547.64	\$17,104.75	\$6,648.81	\$1,282.77	\$25,036.33	
				New Two-Family Dwelling	-	\$234,742.38	\$1,562.25	\$1,015.46	\$117.37	\$2,695.08	
				Residential Add/Alter	401	32,306,613.67	\$26,293.27	\$6,812.33	\$1,153.47	\$34,258.91	
YTD Grand Totals	otals				558	\$16,002,724.40	\$120,488.34	\$56,942.55	\$8,001.60	\$185,913.75	

Affactment ) 17-12-12

## PDS Update for Chamber Board—June 28, 2012

1. Airport land release—Phase I

Phase II submitted—on hold pending disagreement over National

Register application

2. Industrial park expansion requires Phase II land release for infrastructure/west. Interceptor Willmar Ave. realign., crossing, and JOTS access issues

- 3. Zoning Ordinance re-write—Staff and PC are doing it in-house
- 4. Initial work on Downtown Plan elements

Parking study—Fall 2012

Gateways study and design work

Housing analysis

Lakeland project

5. Housing development

Plats are few—Fairacre Addition on SW 15<sup>th</sup> St.

Bethesda campus planning

MF projects—NE

6. Mobile home parks

Maintenance and removals

Drainage issues at West mhp

Proposed closing and relocation of moveable homes

7. Development projects—underway or on the drawing board (not inclusive due to memory)

Mills Parts Distribution

Goodwill by Willmar Ten Investors

Former Runnings building remodel by Willmar Ten Investors

Willmar P & H

Burger King—1<sup>st</sup> Street—new restaurant on a tight site

Applebee's

Asian restaurant in former Wendy's

Harbert's Ice Cream

Cherry Berry Yogurt in BearPath Plaza

Additional businesses at MinnWest Technology Campus—seems to one every month to PC

Ridgewater College—demo and remodeling of classrooms

MnDOT--\$4.6 million expansion



# CITY OF WILLMAR, MINNESOTA

CITY COUNCIL ACTION

REQUEST FOR COMMITTEE ACTION **Date:** July 16, 2012 Agenda Item Number: ☐ Denied Approved ☐ Amended Tabled **Meeting Date:** Other Attachments: X Yes \_\_\_ No City Clerk-Treasurer Originating Department: Action Requested: Motion to approve Guiding Principle: Must be approved by Willmar City Council—Minnesota Statutes 349.213 Subd. 2 Agenda Item: Consideration of a New Premise Permit for the 100 Yard Club, Inc. Organization at The Oaks at Eagle Creek. Background/Justification: The 100 Yard Club, Inc. organization is making application for a Premise Permit to the Gambling Control Board. The local unit of government must sign the premise's permit application and the City Council must vote on the application. If the premise permit is approved, the resolution of approval is submitted with the application to the Gambling Control Board. The permit is for Pull-Tabs, Bar Bingo, Tipboards, Paddlewheel, Electronic Pull-Tabs, and Linked Electronic Bingo. Fiscal Impact: No fiscal impact Alternatives: Deny Staff Recommendation: Approve Resolution Signature Preparer: City Clerk-Treasurer

# REQUESTING THAT THE MINNESOTA GAMBLING CONTROL BOARD APPROVE THE APPLICATION FOR A PREMISE PERMIT FOR THE 100 YARD CLUB, INC.

WHEREAS, the 100 Yard Club, Inc. has applied to the Minnesota Gambling Control Board to obtain a Premise Permit for a Gambling License at The Oaks at Eagle Creek, 1000 26<sup>th</sup> Avenue NE, Willmar, Minnesota;

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Willmar that the City approves of the Premise Permit for the 100 Yard Club, Inc. and respectfully requests that the State of Minnesota Gambling Control Board approve the Premise Permit to the 100 Yard Club, Inc.

Dated this 16<sup>th</sup> day of July, 2012.

	Mayor
Attest:	
City Clerk-Treasurer	<del>Variation de la constantination de la const</del>

# LG215 Lease for Lawful Gambling Activity

Revised 5/12 Page 1 of 2

Organization 100 YARD CLUB, FI	VC	Address	SW	3 nd 87	#2 Willmer	License/sit	e number	Daytime phone 320-227-0050
Name of leased premises The OAKS  Street address 1000 264 Are No.					City Willman	State MN	52251	Daytime phone 320-235-4448
News of local ewoor Business/street address City 1 State Zip Daytim				Daytime phone				
Name of lessor [if same as legal owner, write in "SAME" 1000 26th Are NE Willman 320-235-								
The Oaks								
Check applicable item:  1. New lease. Do not submit existing lease with amended changes.								
Date that the changes will be effective. Submit changes at least 10 days <b>before</b> the effective date of the change.  2. <b>New owner.</b> Effective date Submit new lease <b>within</b> 10 days after new lessor assumes ownership.								
Check all activity that will be conducted								
Pull-tabs [paper]  Electronic pull-tabs [must also sell paper pull-tabs]								
Pull-tabs [paper] with disp		evice			stronic bingo	n+•		
Bar bingo Bingo			(1) a	premises lic	may only be conducted a censed for the on-sale or but does not include a ge	off-sale of into	oxicating liquor	r or 3.2 percent
Tipboards . Paddlewheel Paddle	wheel wit	th table	alcoh	olic beverag	es under Minn. Stat. 340	0A.405, subdiv	ision 1]; or	
Paddlewheel Paddlewheel with table  (2) a premises where bingo is conducted as the primary business and has a seating capacity of at least 100.								
PULL-TAB, TIPBOARD, ELECTRONIC LINKED BINGO, AND PADDLEWHEEL RENT Separate rent for booth and bar ops. Complete all that apply. No lease required for raffles.								
BOOTH OPERATION - the sales of gambling equipment by an employee/volunteer of a licensed organization in a								
premises leased or owned by the organization.								
ALL GAMES, including electronic games - Monthly rent to be paid,%, not to exceed 10% of gross profits for that month.  • Total rent paid from all organizations for only booth operations at the leased premises may not exceed \$1,750 per month.  • The rent cap does not include BAR OPERATION rent.								
BAR OPERATION - the sales of gambling equipment within a leased premises by an employee of the lessor.								
ELECTRONIC GAMES - Monthly rent to be paid, 2%, not to exceed 15% of the gross profits for that month from electronic pull-tab games and electronic linked bingo games.								
ALL OTHER GAMES - Monthly rent to be paid, 2 %, not to exceed 20% of gross profits from all other forms of lawful gambling.								
<ul> <li>Rent may not be paid for bar bingo.</li> <li>Bar bingo does not include bingo games linked to other permitted premises.</li> </ul>								
BINGO RENT for leased premises where bingo is the primary business conducted, such as bingo hall.								
Bingo rent is limited to one of the following:								
<ul> <li>Rent to be paid, %, not to exceed 10% of the monthly gross profit from all lawful gambling activities held during bingo occasions, excluding bar bingo.</li> <li>OR -</li> </ul>								
Rate to be paid \$ per square foot, not to exceed 110% of a comparable cost per square foot for leased space, as approved by the director of the Gambling Control Board. The lessor must attach documentation, verified by the organization, to confirm the comparable rate and all applicable costs to be paid by the organization to the lessor.								
LEASE TERMINATION CLAUSE. Must be completed.								
The lease may be terminated by either party with a written 30 day notice.								
Other terms								

Lease Term - The term of this agreement will be concurrent with the premises permit issued by the Gambling Control Board (Board).

Management - The owner of the premises or the lessor will not manage the conduct of lawful gambling at the premises.

The organization may not conduct any activity on behalf of the lessor on the leased premises.

Participation as Players Prohibited - The lessor will not participate directly or indirectly as a player in any lawful gambling conducted on the premises. The lessor's immediate family and any agents of gambling employees of the lessor will not participate as players in the conduct of lawful gambling on the premises, except as authorized by Minnesota Statutes 349.181.

Illegal Gambling - The lessor is aware of the prohibition against illegal gambling in Minnesota Statutes 609.75, and the penalties for illegal gambling violations in Minnesota Rules 7865.0220, Subpart 3. In addition, the Board may authorize the organization to withhold rent for a period of up to 90 days if the Board determines that illegal gambling occurred on the premises or that the lessor or its employees participated in the illegal gambling or knew of the gambling and did not take prompt action to stop the gambling. Continued tenancy of the organization is authorized without payment of rent during the time period determined by the Board for violations of this provision, as authorized by Minnesota Statutes 349.18, Subdivision 1(a).

To the best of the lessor's knowledge, the lessor affirms that any and all games or devices located on the premises are not being used, and are not capable of being used, in a manner that violates the prohibitions against illegal gambling in Minnesota Statutes 609.75.

Notwithstanding Minnesota Rules 7865.0220, Subpart 3, an organization must continue making rent payments under the terms of this lease, if the organization or its agents are found to be solely responsible for any illegal gambling, conducted at this site, that is prohibited by Minnesota Rules 7861.0260, Subpart 1, item H or Minnesota Statutes 609.75, unless the organization's agents responsible for the illegal gambling activity are also agents or employees of the lessor.

The lessor must not modify or terminate the lease in whole or in part because the organization reported, to a state or local law enforcement authority or the Board, the conduct of illegal gambling activity at this site in which the organization did not participate.

Other Prohibitions - The lessor will not impose restrictions on the organization with respect to providers (distributor or linked bingo game provider) of gambling-related equipment and services or in the use of net profits for lawful purposes.

The lessor, the lessor's immediate family, any person residing in the same residence as the lessor, and any agents or employees of the lessor will not require the organization to perform any action that would violate statute or rule. The lessor must not modify or terminate this lease in whole or in part due to the lessor's violation of this provision. If there is a dispute as to whether a violation occurred, the lease will remain in effect pending a final determination by the Compliance Review Group (CRG) of the Gambling Control Board. The lessor agrees to arbitration when a violation of this provision is alleged. The arbitrator shall be the CRG.

Access to permitted premises -Consent is given to the Board and its agents, the commissioners of revenue and public safety and their agents, and law enforcement personnel to enter and inspect the permitted premises at any reasonable time during the business hours of the lessor. The organization has access to the premises during any time reasonable and when necessary for the conduct of lawful gambling.

Lessor records -The lessor must maintain a record of all money received from the organization, and make the record available to the Board and its agents, and the commissioners of revenue and public safety and their agents upon demand. The record must be maintained for 3-1/2 years.

Rent all-inclusive - Amounts paid as rent by the organization to the lessor are all-inclusive. No other services or expenses provided or contracted by the lessor may be paid by the organization, including but not limited to:

- trash removal
- janitorial and cleaning services
- electricity, heat
- other utilities or services
- snow removal
- lawn services
- security, security monitoring
- cost of any communication network or service required to conduct electronic pull-tabs games or electronic bingo
- in the case of bar operations, cash shortages.

Any other expenditures made by an organization that is related to a leased premises must be approved by the director of the Gambling Control Board. Rent payments may not be made to an individual.

## Acknowledgment of Lease Terms

I affirm that this lease is the total and only agreement between the lessor and the organization, and that all obligations and agreements are contained in or attached to this lease and are subject to the approval of the director of the Gambling Control Board.

Other terms of the lease OWNER Michael Nibur, President

Questions? Contact the Licensing Section, Gambling Control Board, at 651-639-4000. This publication will be made available in alternative format (i.e. large print, Braille) upon request. Data privacy notice: The information requested on this form and any attachments will become public information when received by the Board, and will be used to determine your compliance with Minnesota statutes and rules governing lawful gambling activities.

## **LG214 Premises Permit Application**

7/12 Page 1 of 2 **Annual Fee \$150** 

Required Attachments to LG214						
<ol> <li>If the premises is leased, attach a copy of your lease.         Use LG215 Lease for Lawful Gambling Activity.</li> <li>\$150 annual premises permit fee, for each permit.         Make check payable to "State of Minnesota."</li> </ol>	Mail the application and required attachments to: Gambling Control Board 1711 West County Road B, Suite 300 South Roseville, MN 55113					
	Questions? Call 651-639-4000 and ask for Licensing.					
Organization Information						
1. Organization name 100 YARO CLUB, DK	License number 17-293					
2. Chief executive officer (CEO) MIKE NIBAUR	Daytime phone <u>320 - 214 - 59</u> 09					
3. Gambling manager DION WARM	Daytime phone 320 - 231 - 1118					
Gambling Premises Information						
4. Current name of site where gambling will be conducted	The OAKS					
5 List any previous names for this location 57 Club	BLUE HERW ON THE GREEN					
6. Street address where premises is located 100 76  Do not use a P.O. box number or mailing address.	A ANT NE					
7. City OR Township	County Zip code  KANO! YUH! 56 ZU!					
8. Does your organization own the building where the gambli	ng will be conducted?					
Yes No If no, attach LG215 Lease for Lawful	Gambling Activity.					
A lease is not required if only a raffle will be conducted.						
9. Is any other organization conducting gambling at this site?						
10. Has your organization previously conducted gamming to						
Gambling Bank Account Information. Mus	be in Minnesota.					
11. Bank name						
11. Bank name	Bank account number  OD 207  State Zip code					
11. Bank name  Home STATE BANK  12. Bank street address  City  16/0 Highway 12 E Willman	Bank account number  COD 207  State Zip code  MN 5707U1					
11. Bank name	Bank account number  COD 207  State Zip code  MN 5707U1					
11. Bank name  Home STATE BANK  12. Bank street address  /b/U Highway 12 E Willman  All Temporary and Permanent Off-site Store  13. Address (Do not use a P.O. box number)  City	Bank account number  COD 207  State Zip code  MN SOZUI  age Spaces  State Zip code					
11. Bank name  Home STATE BANK  12. Bank street address  /b/U Highway 12 E Willman  All Temporary and Permanent Off-site Store  13. Address (Do not use a P.O. box number) City  WH	Bank account number  COO 207  State Zip code  MN SCOUNT  Age Spaces  State Zip code  MN					
11. Bank name  Home STATE BANK  12. Bank street address  /b/U Highway 12 E Willman  All Temporary and Permanent Off-site Store  13. Address (Do not use a P.O. box number)  City	Bank account number  COD 207  State Zip code  MN SOZUI  age Spaces  State Zip code					

## Acknowledgment by Local Unit of Government: Approval by Resolution

CITY APPROVAL for a gambling premises located within city limits	COUNTY APPROVAL for a gambling premises located in a township
City name	County name
Date approved by city	Date approved by county
Resolution number if any	Resolution number if any
Signature of city personnel	Signature of county personnel
TitleDate/	TitleDate//
Acknowledgment and Oath	
the Board or its agents, and the commissioners of revenue or public safety and their agents may enter and inspect the premises.  7. The Board and its agents, and the commissioners of revenue and public safety and their agents are authorized to inspect the bank records of the gambling account whenever necessary to fulfill requirements of current gambling rules and law.  7. I have read this application and all information	I am the chief executive officer of the organization. I assume full responsibility for the fair and lawful operation of all activities to be conducted. I will familiarize myself with the laws of Minnesota governing lawful gambling and rules of the Board and agree, if licensed, to abide by those laws and rules, including amendments to them. Any changes in application information will be submitted to the Board no later than 10 days after the change has taken effect. I understand that failure to provide required information or providing false or misleading information may result in the denial or revocation of the license.
Print name Michael Nibaur	
Reset For	rm Print form and have CEO sign

Data privacy notice: The information requested on this form (and any attachments) will be used by the Gambling Control Board (Board) to determine your organization's qualifications to be involved in lawful gambling activities in Minnesota. Your organization has the right to refuse to supply the information; however, if your organization refuses to supply this information, the Board may not be able to determine your organization's qualifications and, as a consequence, may refuse to issue a permit. If your organization supplies the information requested, the Board will be able to process your organization's application.

Your organization's name and address will be public information when received by the Board. All other information provided will be private data about your organization until the Board issues the permit. When the Board issues the permit, all information provided will become public. If the Board does not issue a permit, all information provided remains private, with the exception of your organization's name and address which will remain public. Private data about your organization are available to: Board members, Board staff whose work requires access to the information; Minnesota's Department of Public Safety; Attorney General; Commissioners of Administration, Minnesota Management & Budget, and Revenue; Legislative Auditor, national and international gambling regulatory agencies; anyone pursuant to court order; other individuals and agencies specifically authorized by state or federal law to have access to the information; individuals and agencies for which law or legal order authorizes a new use or sharing of information after this notice was given; and anyone with your written consent.

This form will be made available in alternative format (i.e. large print, Braille) upon request.

A Dalla Dispare September

The Business Seeking

## 100 YARD CLUB, INC.

This information is current as of March 10, 2012.

Company Name

100 YARD CLUB, INC.

Status:

Active / in Good Standing

Entity Type:

Non-Profit Corporation (Domestic)

Filing State: Company Age: Minnesota (MN) 13 Years, 3 Months

Principal Address:

331 Sw 3rd Str #2 Willmar, MN 56201

Registered Address:

331 Sw 3rd Str #2 Willmar, MN 56201

Filing Date: File Number: 04/22/1999

1T-293

PRESIDENT Jeffrey Filipek

Previous Next Search

Order Business Services For 100 Yard Club, Inc.

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